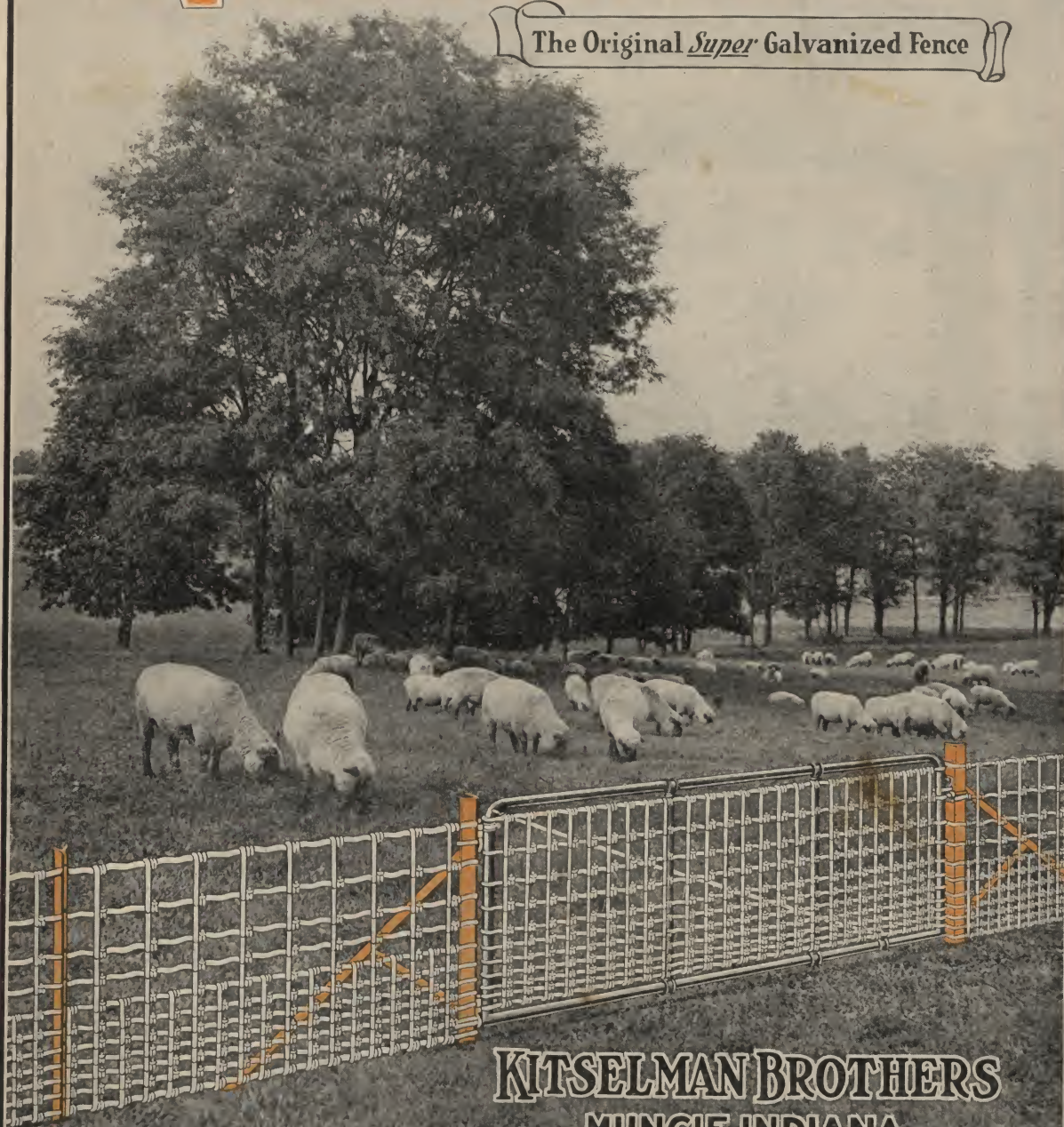


KITSELMAN FENCE

The Original *Super* Galvanized Fence





\$25,000.00 Bond Guarantee

THIS iron-clad guarantee is attached to every roll of Kitzelman Fence. Read it! There are no "ifs" or "ands" about it—just a plain statement of facts.

If for any reason you are not satisfied with your fence, you may, at any time within 90 days, return it to us at our expense and the entire amount you paid for it will be returned to you.

Our \$25,000.00 Indemnifying Bond absolutely binds us to carry out this guarantee to the letter. *It is your protection.*

\$25,000.00 INDEMNIFYING BOND.

Know all men by these presents: That Kitzelman Brothers, incorporated, of Muncie, Indiana, as principal, and A. L. Kitzelman, D. M. Kitzelman, C. M. Kitzelman and E. F. Kitzelman, as surety, are held and firmly bound unto The Merchants National Bank, of Muncie, Indiana, in the sum of

TWENTY-FIVE THOUSAND DOLLARS

lawful money of the United States, for the payment of which sum well and truly made, hereby bind themselves firmly by these presents. Dated this 25th day of January, 1906.

The conditions of the foregoing Bond are such that: Whereas, the said Kitzelman Brothers, being manufacturers of woven wire fence, advertise and agree to sell fence on unlimited guarantee; that if said fence fails to give satisfaction and is returned as per the terms of their guarantee, the said Kitzelman Brothers agree to return in full the money paid for the fence so returned.

Now, therefore, if the said Kitzelman Brothers fully and truly comply with said agreement and return in full the amount of money paid for any fence that may be returned in accordance with the terms of their guarantee, then this bond shall be of no force and effect.

Should the said Kitzelman Brothers fail to return the money on return of the fence, as per this guarantee, then this bond to be in full force and effect for whatever amount or amounts so failed to be returned, and on receipt by said The Merchants National Bank, of bill or information showing fence to have been paid for, and Railroad Agent's receipt showing return of the fence, as per the terms of said guarantee, said bank is hereby authorized to remit to any customer or customers the money paid for said fence and to charge said amounts to our account, and we, by the terms of this bond, hereby fully and without reservation bind and obligate ourselves to reimburse or pay to the said The Merchants National Bank the total amount of any sum or sums so paid.

Witness our hands the day and date first above written.



A. L. Kitzelman
D. M. Kitzelman
C. M. Kitzelman

KITSELMAN BROTHERS,
By *A. L. Kitzelman* President.
D. M. Kitzelman

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Prices in this Catalog are for delivery, freight prepaid by us in quantity mentioned, to the freight station nearest the post office to which it was mailed.



A. L. KITSELMAN
PRESIDENT



KITSELMAN
PLANT
1883



D. M. KITSELMAN
VICE-PRESIDENT



E. F. KITSELMAN
SECRETARY



C. M. KITSELMAN
TREASURER

The Great Kitselman Factories—1925

For forty-two years the name Kitselman Brothers has stood for honest values and square dealing wherever fence is used. Today, as America's oldest fence manufacturers, we are proud of the significant fact that the satisfied users of our products number more than a million.

■ The Original Super-Galvanized Fence Is Today the Greatest Value

Five years ago, Kitselman Brothers brought out the first Super Galvanized Wire Fence.

Its development marked the greatest improvement in galvanizing methods since woven wire displaced the old time rails.

Through this, our own secret method of galvanizing, years of service are added to every rod of fence we manufacture. From the beginning our prices for Super Galvanized fence have been as low, or lower, than prices asked for ordinary fencing.

Super Galvanized means exactly that—a super coat of pure zinc galvanizing. This extra heavy coat, scientifically applied, becomes a part of the wire itself and practically doubles the life of the fence.

Success in any field always leads to attempts

at imitation. Fence is no exception. For five years, numerous unsuccessful attempts have been made to learn the secrets used in Super Galvanizing. Recently there has come into existence a number of names for galvanizing which tend to confuse the buying public. Fence manufactured under these coined names may have merit. But they have yet to be tried out. The Kitselman Super Galvanized method already has proved itself for it has withstood the greatest test of all—the test of time.

As America's Oldest Fence Manufacturers, Kitselman Brothers have pioneered every worthwhile improvement in fence building since the days of the old field fence machine. It is not too much to say—borrowing a well known phrase from the motor car industry—that "When better fence is built, Kitselman will build it."

Our New Low Prices Mean Bigger Savings to You

To sell at the lowest possible price and still maintain our high standard of quality, has been the aim and policy of this company for more than 40 years.

This year, by reason of increased business and improved manufacturing methods, we find it possible to reduce still further the narrow margin between cost and selling price.

You will find in this catalog the greatest collection of Fence values ever offered. Prices are absolutely down to bed-rock. Quality has reached the highest peak.

There is a Fence here for every pocket-book and every purpose—more than 100 different styles and heights. There are Steel Posts, Gates, Barbed Wire, Tools and Fence Supplies—all at money-saving prices.

WE PAY THE FREIGHT



Buy Direct — Make Your Dollars Go Farther!

Kitselman Bros., Muncie, Ind.
Gentlemen:

It is said that out of every dollar the consumer spends for commodities, the producer receives less than 40 cents. There is a leak along the line of 60 cents going to the middleman, salesman, retailer, etc.

You sell direct to the consumer, thus affecting a great saving. This plan is a real American, common-sense plan, and bound to become more and more popular. Yours for more business,

WILLIAM B. RARICK,
Atwood, Ind.

This, one of hundreds of similar letters in our files, points out precisely why Kitselman Fence is sold by one, and only one, plan: *Direct-from-Factory-to-Farm.*

We Are the Only Fence Manufacturers Selling Direct From Wire Mills to You

Today Kitselman Brothers are the **ONLY** fence manufacturers, selling direct to the consumer, who own and operate their own **WIRE MILLS.**

That is why we can back every rod of our fence with an unlimited guarantee; that is why we can sell the highest quality fence for less.

Many years ago we learned two things about fence making which are of vital importance to you:

First—That in buying wire in the open market we could not depend upon a uniform standard of quality.

Second—That in buying wire in the open market we could not give our customers the lowest possible price.

So we not only eliminated the wire maker's profit, but greatly increased the quality of our fences by starting a wire mill of our own—a mill in which every foot of wire is made as perfect and uniform as it is possible to make it.

In this way we know to a certainty that the wire which goes into Kitselman Fence will stand the greatest strains to which it will ever be subjected.

Time, Only True Test of Wire Fencing

And Kitselman Fences stand the test of time.

Such letters as these tell the story far better than we can tell it.

John J. Jennings, 512 Powell Avenue, Clark's Summit, Pa., writes: "Some 30 years back I bought some wire fencing of you. I have some of it yet."

Everett Bedinger, of Crestwood, Kentucky, says: "I put up 300 rods of Kitselman Fence 20 years ago. I used the best black locust posts and used great care in putting up the fence.

The Kitselman "common-sense" way cuts out the long profits of jobber, salesman and retailer. It does away with all unnecessary handling expense and needless freight charges.

Every dollar of your money goes to fence and one transportation charge. Even the wire-maker's profit has been eliminated, for we own and operate our own wire mills, where every foot of wire used in Kitselman Fence is made from the raw material.

Each year thousands of letters are received from our customers, telling of the savings they make by buying Kitselman Fence, and of the wonderful service it is giving.

You, too, can realize these big cash savings! Cut your fence costs by a third or a half! Give your dollars a chance to do their full duty!

Every rod is perfectly good now, apparently as good as new."

In your County—perhaps right in your own neighborhood—are many rods of Kitselman Fence which have been standing for 10, 15, 20 or 30 years. Examine it yourself—ask the owner what he thinks of it—see for yourself how Kitselman Fences stand the test of time.

Savings That Are Well Worth While

"I saved \$95.18 on the 270 rods of All No. 9 Fence," writes John W. Kemp, Alton, Ind.

"I saved \$40.00," declares G. T. Danforth, San Marcos, Texas.

"Saved \$47.20 on 160 rods," says H. A. Thompson, West Union, Ill.

These letters from customers—picked at random from the thousands upon thousands in our files—tell in no uncertain terms of the wonderful savings to be had by buying direct from our great factories.

A comparison of our prices with those of your dealer will furnish further proof of our ability to save you money.

Order Early

You may send us your orders with the absolute assurance that they will be promptly filled to your entire satisfaction or your money will be cheerfully returned to you.

Take advantage now—today—of our new, low Factory Prices! The order blank in the back of the book and addressed return envelope are for your convenience in ordering. Order early and have the fence on hand when you want it.

WE PAY THE FREIGHT

Endorsed by

Leading Farm Papers

"The Hoosier Farmer" says Service—Plus

Gentlemen: We have been personally acquainted with your firm for many years and have always found you to be truthful in your advertising and prompt in your service rendered to the farmers of the state.

We feel sure that every farmer will have the same pleasant relations with you in business as we have from month to month.

"Farm Life" Readers Satisfied

Gentlemen:— It will be gratifying to you to know that in the twelve years that FARM LIFE has been carrying your advertising, we have not received a single complaint from one of our subscribers.

"The Farmer's Wife" says:

Gentlemen: We find that we have carried your advertising continuously with the exception of one year since 1909, and in all that time we do not remember of ever having had a complaint against your company.

Not One Complaint in 350,000 Families, says "Southern Ruralist"

Gentlemen: The Southern Ruralist has been carrying your Fence advertising for a great many years and if ever you have had a dissatisfied customer among the more than 350,000 Southern Farm families who read our publication we do not know of any.

"The Prairie Farmer" writes:

Gentlemen: We have had the pleasure of carrying your business for a great many years and have learned from Mr. Davis, manager of our Protective Union Department, that we have had no complaints from Prairie Farmer readers who have answered your advertisements in the paper.

Endorsed by "American Poultry Advocate"

Gentlemen: We hesitate not one second in recommending Kitselman Bros., to readers of the American Poultry Advocate or to anyone considering the purchase of wire fencing.

For twenty-four years Kitselman Bros. advertisements have appeared regularly in the Advocate and in all that time we have never once received a complaint of any kind from any of our readers.

We know that Kitselman Bros. fair and honest dealing will continue the same in the future as during the thirty-eight years past.

"Better Farming" Appreciates Kitselman Good Methods

Gentlemen: We have carried your advertising for a great many years and it's the kind we appreciate, because to our best knowledge we have never had a complaint from any of our subscribers as to your goods, or methods of doing business.

Leading Banks

Farmers Savings Bank Muncie, Indiana

To Whom It May Concern:
It affords me great pleasure to certify that Kitselman Brothers, of this city, have been known to me for many years. Kitselman Bros. are known here as men of high moral character and good business ability, and any agreement or contract made by them will be absolutely carried out. I want to commend them to any prospective purchaser.

A. G. SNELL, Cashier.

Peoples Trust Company Muncie, Indiana

To Whom It May Concern:
We have known the gentlemen comprising the firm of Kitselman Bros., for several years. They are all men of excellent business judgment, of good character, absolutely responsible and able to fulfill all their contracts.

G. L. HAYMOND, V-President.

Delaware County National Bank Muncie, Indiana

To Whom It May Concern:
Kitselman Brothers are extensive manufacturers of wire and wire fence. These gentlemen are good business men of high moral character and amply responsible financially for all their contracts. We take pleasure in saying that any one desiring to purchase goods of their make can do so with perfect safety.

W. E. HITCHCOCK, President.

Leading Citizens

Delaware County Farm Federation Muncie, Indiana

To My Brother Farmers and Others:
Having known and dealt with Kitselman Brothers, it gives me great pleasure to recommend them and say that they are entirely responsible to fulfill any contract entered into.

W. S. PUNTENNEY, Chairman.

Office of Mayor Muncie, Indiana

To Whom Presented:
Permit me to state that I am very well acquainted with the firm of Kitselman Brothers and regard it as one of the responsible institutions of the city of Muncie.

In my opinion this firm will make no promises that it will not carry out.

DR. JOHN C. QUICK, Mayor.

Co-operative Extension Work in Agriculture and Home Economics—State of Indiana Muncie, Indiana

To Whom This May Concern:
It gives me great pleasure to add my endorsement of the Kitselman Bros., who are prominent manufacturers of Wire Fence. I have known these gentlemen for the past eight years and have found them to be business men of honor, integrity and the strictest reliability.

J. F. TREASURE,
County Agricultural Agent.



Why Kitzelman Super Galvanized Wire Fence Lasts Longer

All Kitzelman Fences are constructed of Basic Open Hearth Wire, proved by time and experience to be far superior to any other wire for building good fence.

U. S. Government tests have shown that Basic Open Hearth steel has twice the durability of the soft Bessemer steel used by many manufacturers. It is hard—it is strong—it is full of "life" and elasticity—qualities essential to long and satisfactory service.

Every foot of wire used in the manufacture of Kitzelman Fence is drawn and tempered in our own mills by our own specially developed processes. This carefully prepared wire is *rust proofed* by our secret *Super Galvanizing* process—a method which adds years of life to Kitzelman Fences as the testimonials of our customers prove. The extra heavy galvanizing, coupled with the highly developed method of drawing and tempering the wire in our own mills, positively assures you of fence that will give the longest possible service at a very low cost.

One-Piece Stay Wires Make the Stiffest and Most Durable Fence

Kitzelman Fences are made with one-piece, or continuous, stay wires. These stay wires run from top to bottom without a break. The ties or knots which lock the stay wires and line wires of the fence together are a part of the stay wire.

The one-piece stay wires unquestionably produce the stiffest fence it is possible to make, a fact that adds further to the life of the fence.

You can readily see the advantage of this one-piece stay over that type of stay wire made of a number of separate pieces connecting each line wire separately and, over the type which is fastened to the line wire by staples or other separate ties.

Kitzelman Tie Leaves No Ends Exposed to Rust

The special Kitzelman Tie (see accompanying illustration) is used in our Challenge, Dixie, Old

Trusty, Samson, Perfection, Hercules, Bull Proof, Giant and Atlas Fences.

It is formed by looping the continuous stay wire around the continuous line wire at the proper intervals.

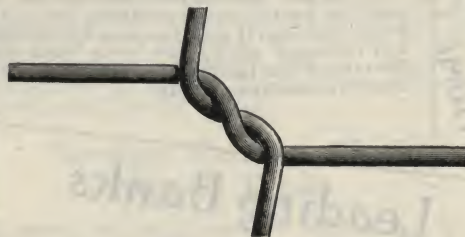
This perfected combination loop and knot makes the most practical and durable tie ever used in the construction of a stay wire fence. The knot is clinched around the line wire in such a manner as to positively prevent slipping or unwinding.

You will note that there are no ends exposed to rust or corrosion. This again serves to make the fence last longer.



Universal Tie Fence.

The tie used in the construction of our Universal type fences is simplicity itself. It is made by looping the continuous stay wires around the continuous line wires. As in our other type fences,



the stay wires are of one piece, running from top to bottom.

This tie amply provides for varying climatic conditions. Its construction absolutely prevents slipping of the stay wires on the line wires or the line wires on the stay wires. As with the Kitzelman Tie, no cut ends are exposed to rust.

Add 5 to 10 Years to Average Life of Fence

Use Kitzelman Super Galvanized Fence and Kitzelman Steel Posts

Kitzelman Super Galvanized Fence stretched on Kitzelman Rail Steel Posts makes the greatest complete farm fence of all time.

This "All-Steel" combination, properly erected, gives 5 to 10 years longer service than ordinary fence put up on wood posts.

Yet, it actually costs you less.

You save time, labor and expense in the building.

You save the time and labor necessary to replace broken or rotted wood posts.

And, as the years roll by, you will find the fence stands up better, looks better and remains stock proof.

Kitzelman Posts have taken the drudgery out of fence building. They have put a stop to the "back-breaking" post-hole digging. They make it possible for you to erect a string of fence in just one-tenth the time it formerly took.

No wiring, no stapling is necessary where Kitzelman Posts are used. Our patented "Jiffy Fastener"—a part of the post itself—holds the fence securely and keeps it standing upright throughout the life of the fence.

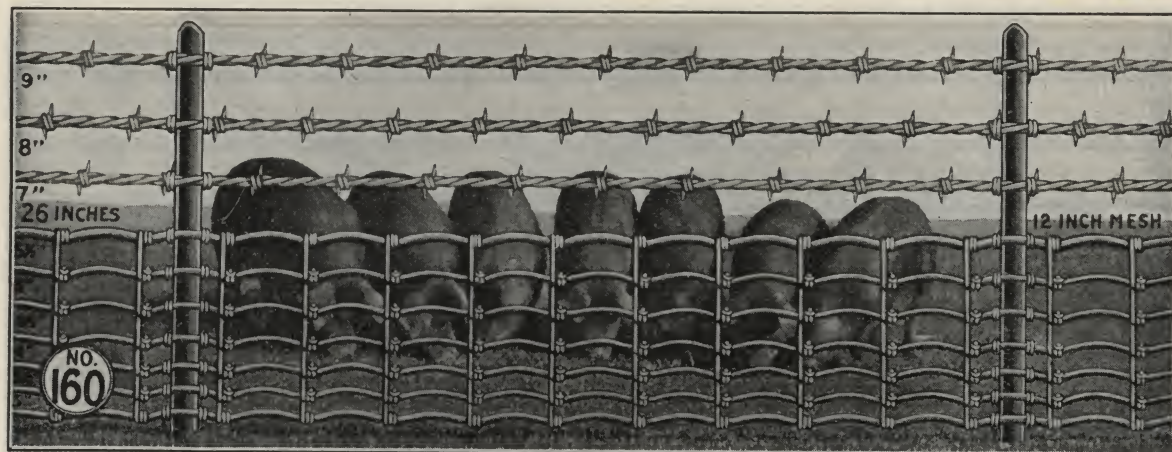
Weigh these facts carefully as you make out your order. If you have not been using Kitzelman Rail Steel Posts, order a few on trial. Once you have used them, it's safe to say you'll never go back to wood posts.

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



26-Inch Challenge Hog and Sheep Fence (12-Inch Stays)

Fence No. 160

18 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES

No. 11

LINE WIRES

No. 14

STAY WIRES

No. 14

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wires shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

Our Great Fence Values Start Here

The pages of this catalog contain a style and height of fence for every purpose at prices that mean big savings to you.

Note the two fences shown on this page. Note the low cost per rod. Were you to search the country over you could not find a more dependable hog fence at so little money. These two styles are just the thing for portable fences, for "hogging down corn," and for re-inforcing old fences. They will stretch up perfectly time after time.

Wire Tough and Pliable

"I received the 240 rods Challenge fence and it looks extra good to me. The wire is tough and pliable and the fence is as good as any one could ask for."

WM. DEIST, Smithwick, S. D.

Fence No. 161

21 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES

No. 11

LINE WIRES

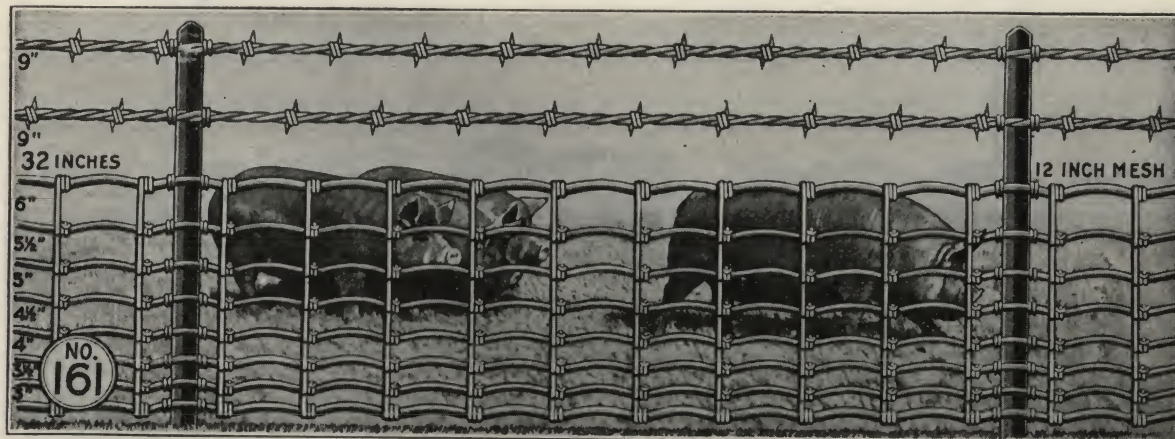
No. 14

STAY WIRES

No. 14

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wires shown above fence.

We pay freight on 30 rods or more. Always order fence by number.



32-Inch Challenge Hog and Sheep Fence (12-Inch Stays)

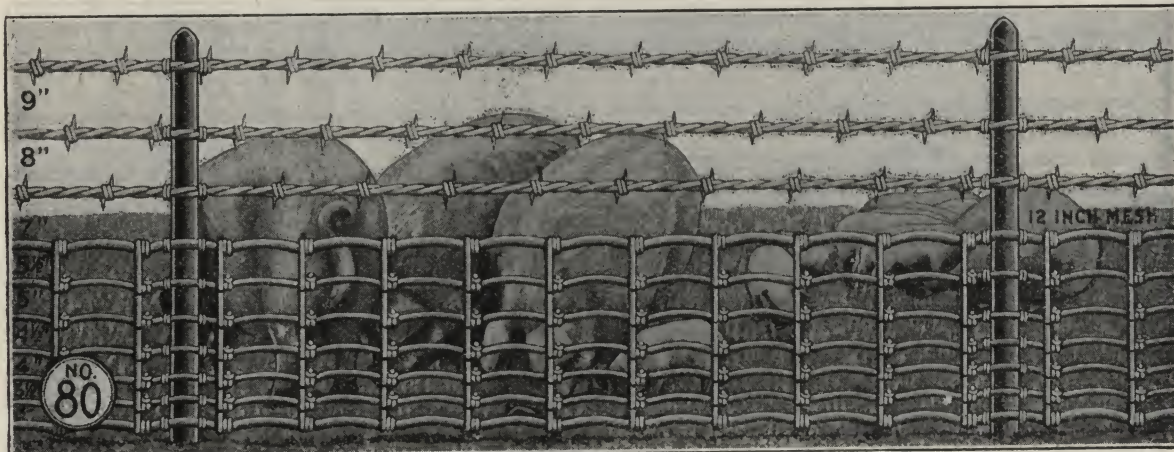
WE PAY THE FREIGHT



KITSELMAN FENCE



BEST GALVANIZED FENCE MADE



26-Inch Old Trusty Hog Fence (12-Inch Stays)

Fence No. 80

25 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 12
STAY WIRES	No. 12

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wires shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

You Can Depend on Old Trusty Fence

Gentlemen:

The Old Trusty fence and tools came all right and am well pleased. We have the fence up now and are satisfied that we saved money by buying of you.

Yours truly,

HENRY LINN,
Warsaw, Ind.

Likes Fence No. 81

Dear Sirs—

I am well pleased with the shipment of No. 81 fence and the way you do business. The fence came just as you represented it and when in need of more fence I will get it of you.

Yours truly,

S. P. TRUMBO,
LaRue, Ohio.

Fence No. 81

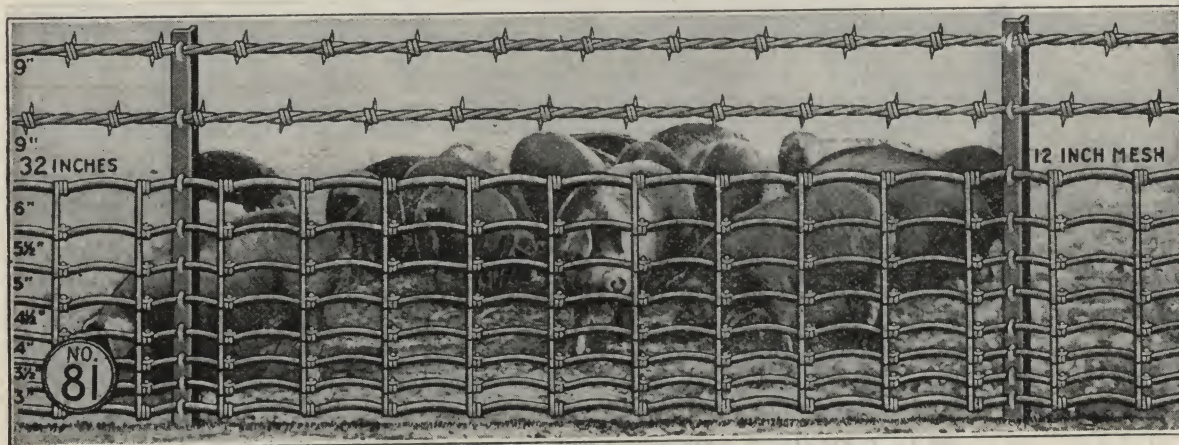
29 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 12
STAY WIRES	No. 12

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wires shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

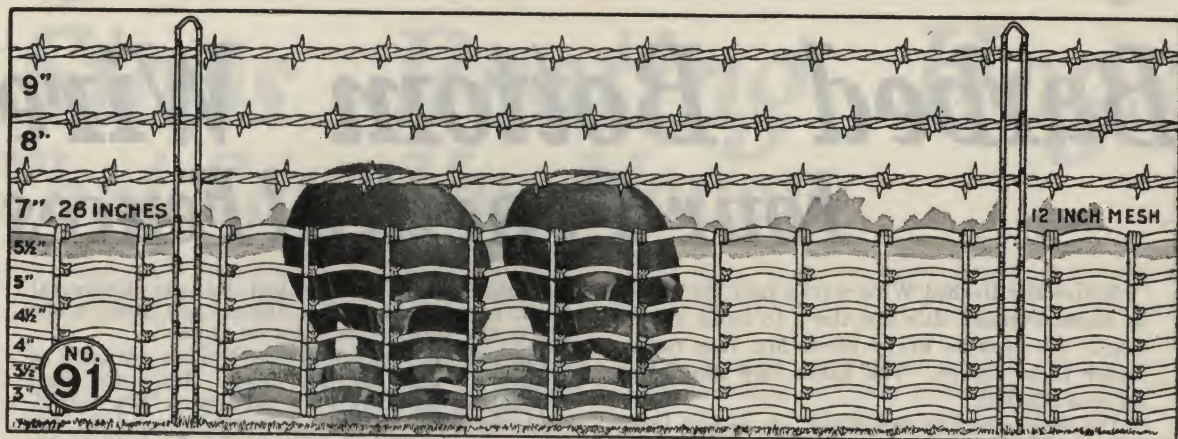


32-Inch Old Trusty Hog Fence (12-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA
DIRECT FROM FACTORY TO FARM



26-Inch Hercules Hog Fence (12-Inch Stays)

Fence No. 91

35 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.

All No. 10 Fence Best in Long Run

Here's a stronger, pig-proof fence that will last for years, yet sells at a low price per rod.

It is made entirely of No. 10 Gauge *Super Galvanized Basic Open-Hearth* Wire—just a single gauge lighter than No. 9 and equally as heavy as most so-called No. 9½ wire. It is constructed exactly like our All No. 9 Fences and has all the weight and lasting qualities of many other fences costing considerably more.

Our all No. 10 Gauge Fences are made 26, 32, 39 and 47 inches high.

Fence No. 92

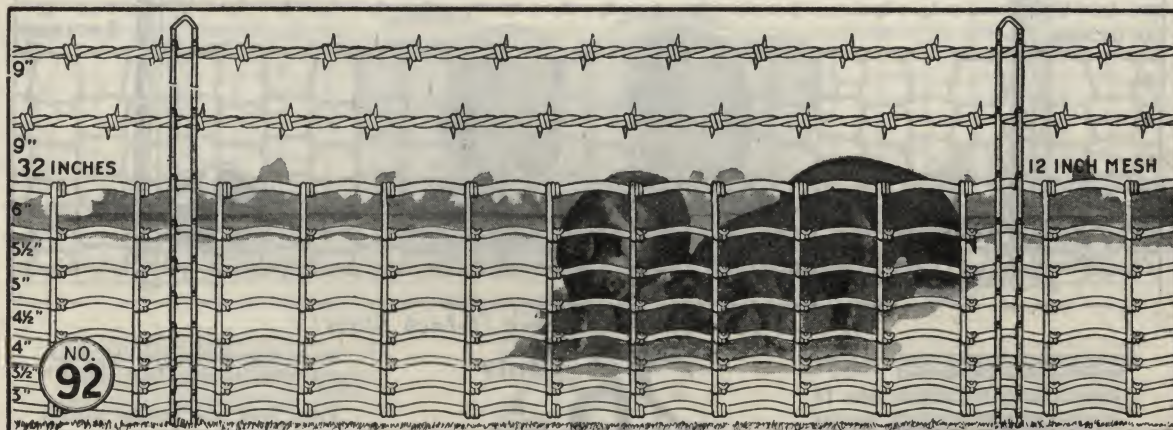
41 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.



32-Inch Hercules Hog Fence (12-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE



BEST GALVANIZED FENCE MADE

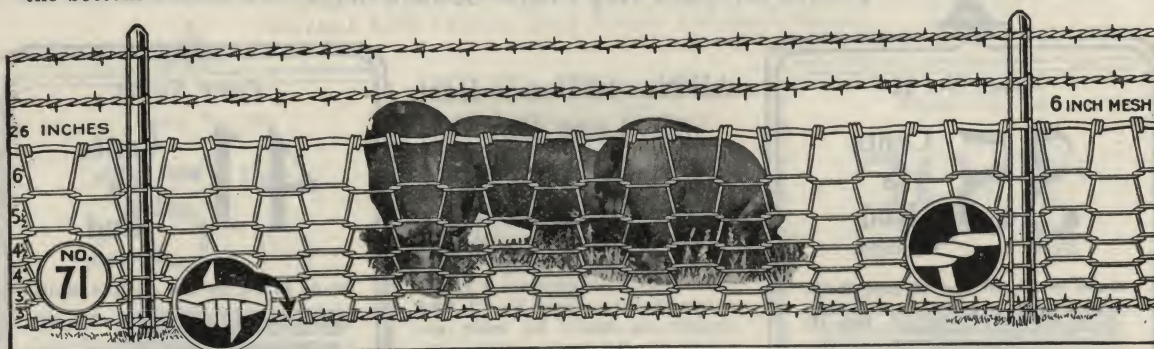
Barbed Bottom Wire Four Practical Fences

Notice the Barbed Wire woven into the bottom of these Fences. It's put there to baffle rooting hogs. No need to worry about Mr. Hog rooting under these fences. The barbs stop him before he gets started.

The stay wires in this fence are only 6 inches apart. They run parallel from the top wire to the bottom without a break. The continuous line

and stay wires, interlocked by our Universal Knot, cannot slip. The tighter you stretch the fence, the tighter the knot is drawn.

Reliable and Universal Hog Fences are easy to stretch up, easy to take down. They are ideal for making partially worn out fences "hog tight." And, the price per rod is much lower than for other 6-inch mesh fences made of similar size wires.



26-Inch Reliable Hog Fence (6-Inch Stays)

TOP WIRE	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 14

Bottom wire 2 point barb. made of No. 14 wires; barbs 3 inches apart.

22 Cents
a
Rod

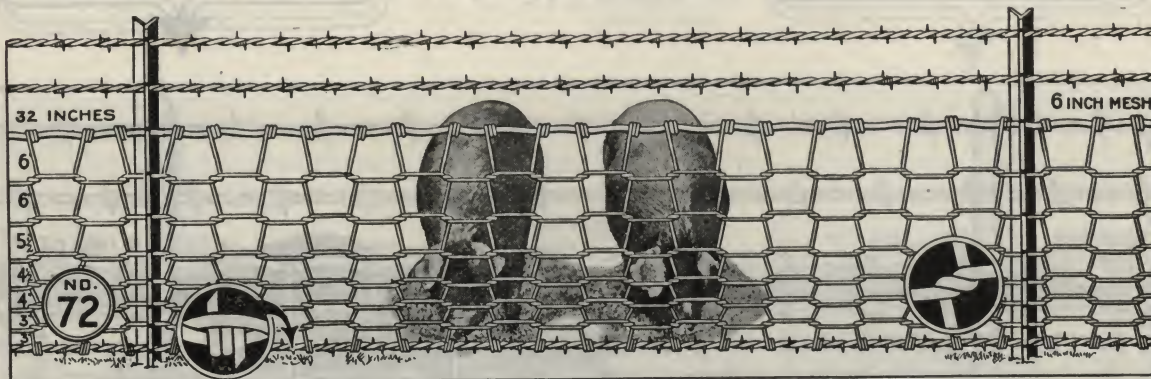
We pay freight on 30 rods or more

Stays 6 inches apart. All Super Galvanized Basic Open Hearth wire.

Price does not include barbed wire shown above fence.

Made in 10, 20 and 40 Rod Rolls

Always order fence by number.



32-Inch Reliable Hog Fence (6-Inch Stays)

TOP WIRE	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 14

Bottom wire 2 point barbed wire made of No. 14 wires, barbs 3 inches apart.

26 Cents
a
Rod

We pay freight on 30 rods or more

Stays 6 inches apart. All Super Galvanized Basic Open Hearth wire.

Price does not include barbed wire shown above fence.

Made in 10, 20 and 40 Rod Rolls

Always order fence by number.

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



Stops Rooting Hogs That Save You Money

Proof that Universal Hog Fences give long and satisfactory service is found in these two letters from satisfied users. Read them!

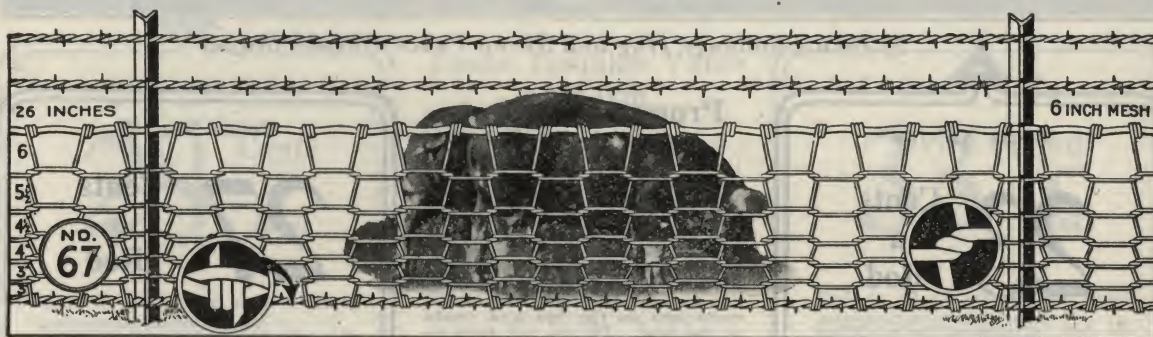
Gentlemen: Will you please send me 60 rods of your Universal Hog Fence? I have this kind of fence that has been in use about 20 years and I can say the fence is there just as good as new. This same fence has been covered with snow every year from six to ten feet deep. I believe it will last 20 years more.

A. R. Anderson, Route No. 7, Litchfield, Minn.

Dear Sirs: My father bought some your Universal Hog Fence No. 67 ten years ago and it is just as good today as it was then.

J. W. McDonnald, Pollock, Mo.

Now note the low prices quoted. Only our ability to make and sell thousands upon thousands of rods of this fence each year makes possible these exceptionally low prices.



26-Inch Universal Hog Fence (6-Inch Stays)

TOP WIRE	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Bottom wire 2 point barb, made of No. 13 wires; barbs 3 inches apart.

25 Cents
a
Rod

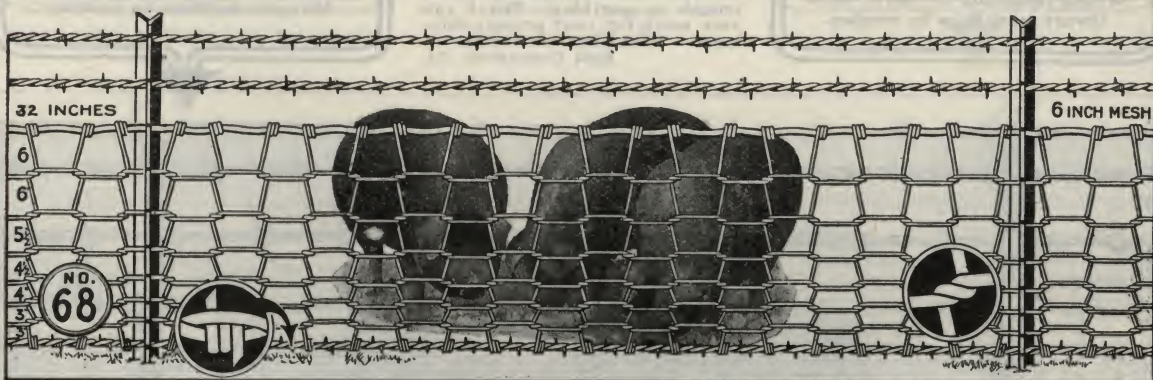
We pay freight on 30 rods or more

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire.

Price does not include barbed wire shown above fence.

Made in 10, 20 and 40 Rod Rolls

Always order fence by number.



32-Inch Universal Hog Fence (6-Inch Stays)

TOP WIRE	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Bottom wire 2 point barb, made of No. 13 wires; barbs 3 inches apart.

29 Cents
a
Rod

We pay freight on 30 rods or more

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire.

Price does not include barbed wire shown above fence.

Made in 10, 20 and 40 Rod Rolls

Always order fence by number.

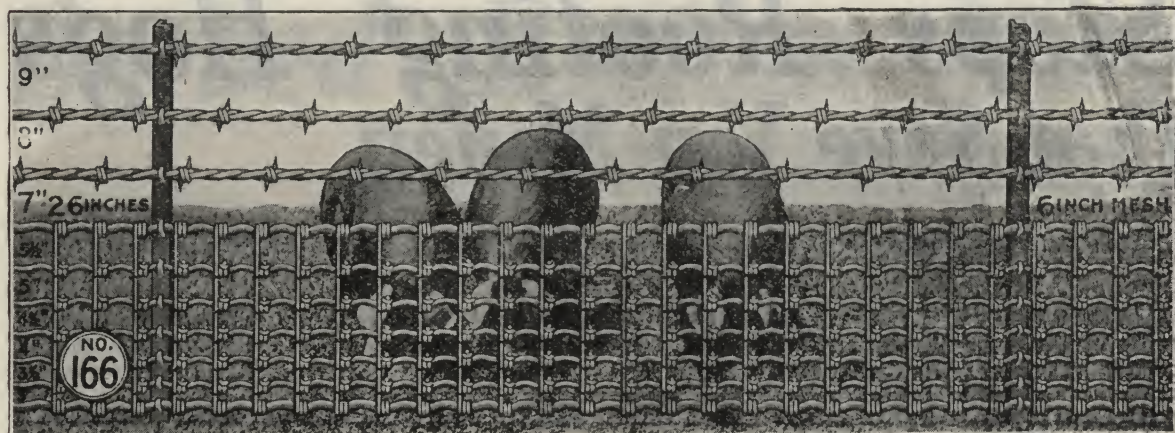
WE PAY THE FREIGHT



KITSELMAN FENCE



BEST GALVANIZED FENCE MADE



26-Inch Challenge Hog and Sheep Fence (6-Inch Stays)

Fence No. 166

23 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 14

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wires shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

Prompt Shipments Are the Rule

Gentlemen:—

I have your fencing on my farm and I have fencing that was recommended to be double galvanized but your fencing is the best that I ever bought. I have saved much by buying from you as you sell from three to six cents less on the rod and yours is the best. We do not have to wait for months to get an order from you, but you are so prompt in filling orders that we can trust you to give us the advantage of all there is in it.

P. R. HOBBS,
Whisman, Ky.

Gentlemen:—

I got my fence all O. K. as represented and without one bit of trouble on anything. Thank you very much for your prompt shipment. WALTER LEPERE,
East Corondelet, Ill.

Fence No. 167

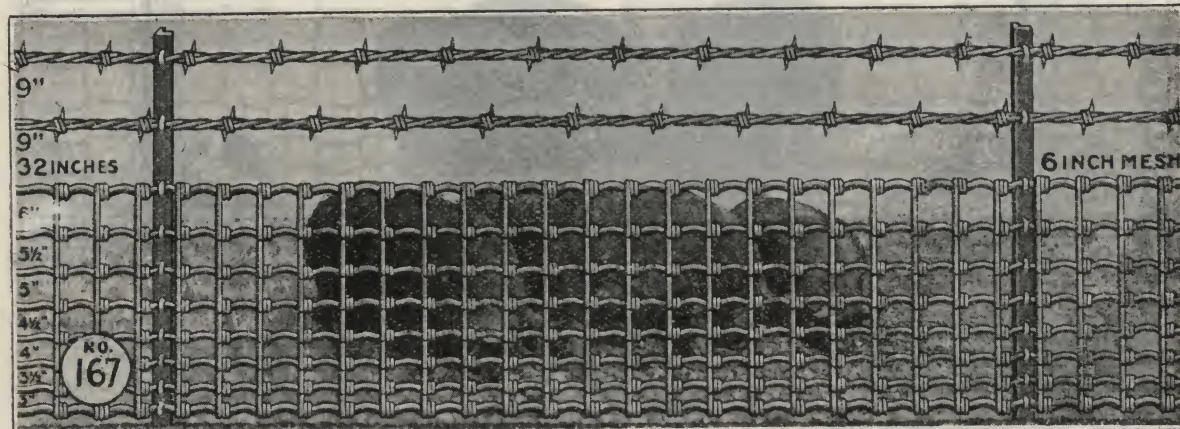
27 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 14

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.



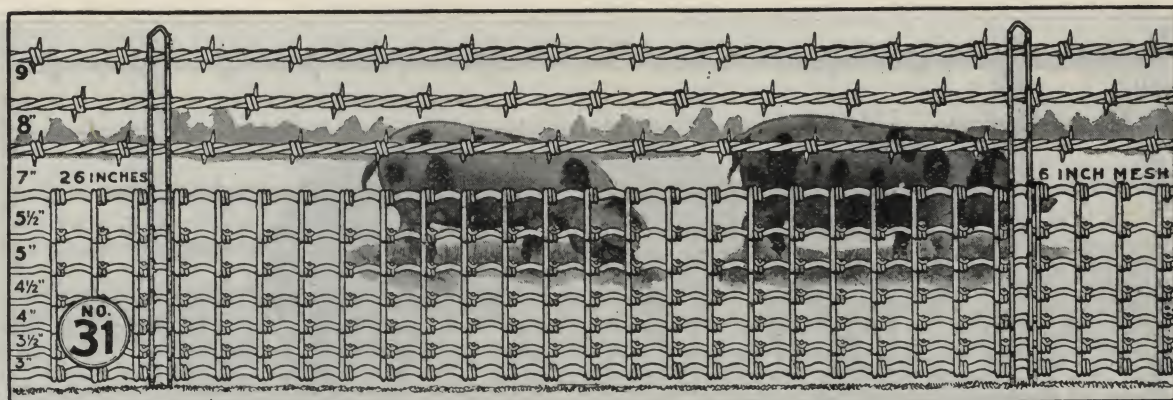
32-Inch Challenge Hog and Sheep Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



26-Inch Dixie Hog Fence (6-Inch Stays)

Fence No. 31

28 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.

Fence Doubles Value of Farm

Gentlemen:—

You may use my name as a satisfied user of your fence. I always boost your fence to all inquirers. After putting up your fence, I now have an offer for my farm at double what I paid for it a year and a half ago, and you know farm property is not selling as well as it did at that time.

Yours truly,
R. W. KINGSLEY,
Good Hart, Mich.

Fence Good After
23 Years

Gentlemen:

I have some of your fence absolutely good after 23 years' service. Have had to replace other fence twice in that time.

JAMES W. GRAY,
Route 2, Gosport, Ind.

Fence No. 33

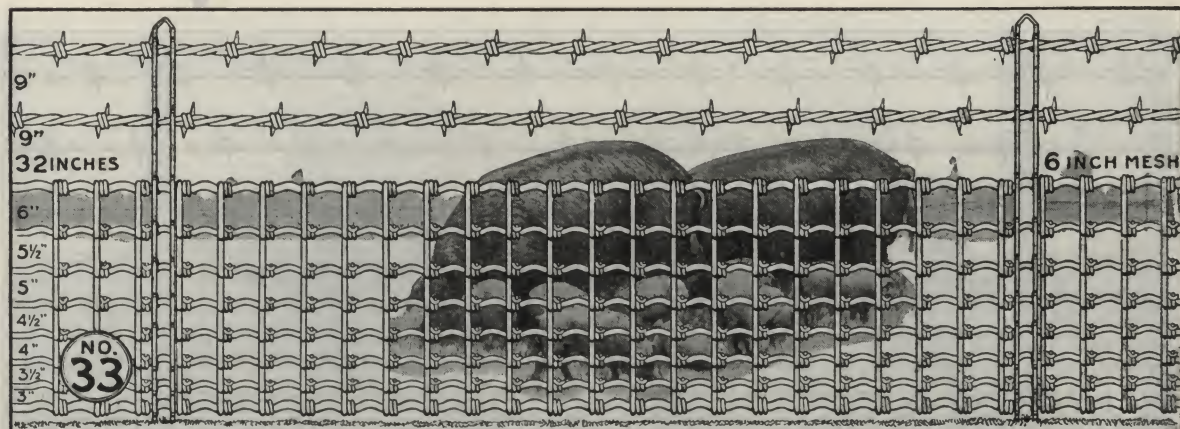
33 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.



32-Inch Dixie Hog and Sheep Fence (6-Inch Stays)

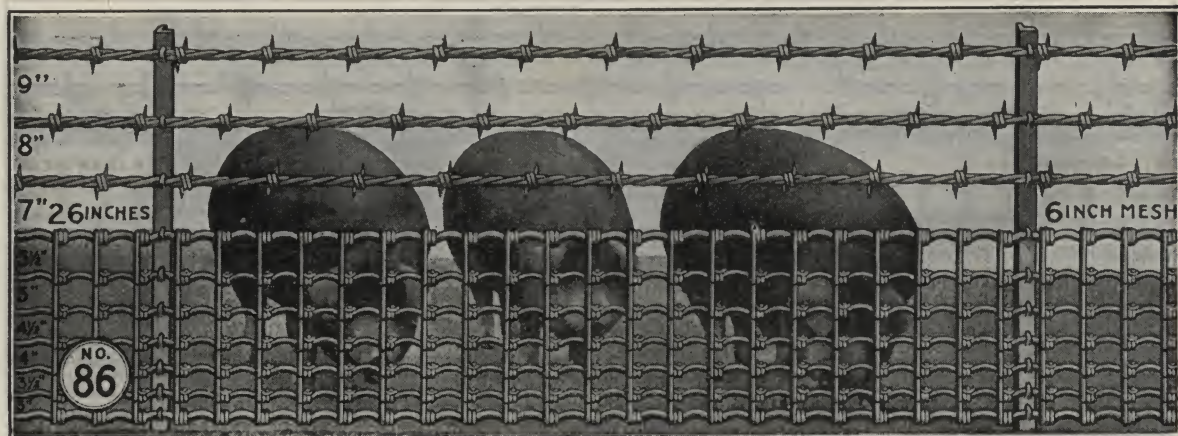
WE PAY THE FREIGHT



KITSELMAN FENCE



BEST GALVANIZED FENCE MADE



26-Inch Old Trusty Hog Fence (6-Inch Stays)

Fence No. 86

34 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 12
STAY WIRES	No. 12

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wires shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

Kitselman Fence Still Good After 22 Years

Dear Sirs:

My father bought hog fence from you 22 years ago and I am still using it.

FRANK SCHRAER,
Route 1, Dale, Ind.

No. 87 a Real Value

Gentlemen:—

I am entirely pleased with the No. 87 fence purchased of you. I saved 15 cents per rod and will say your fence represents more value for the money than any fence I ever bought.

Yours very truly,
A. G. HACK,
R. R. No. 2, Nebo, Ill.

Fence No. 87

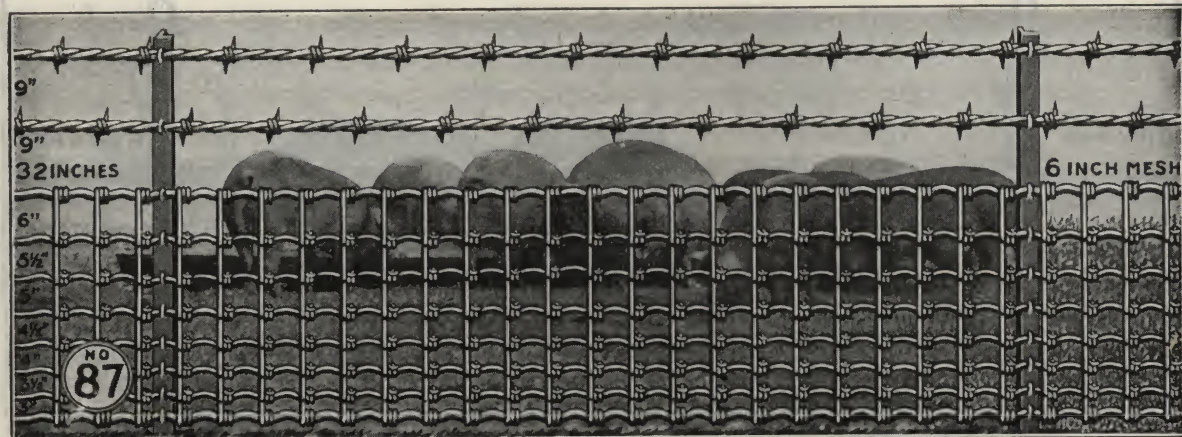
39 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 12
STAY WIRES	No. 12

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wires shown above fence.

We pay freight on 30 rods or more. Always order fence by number.



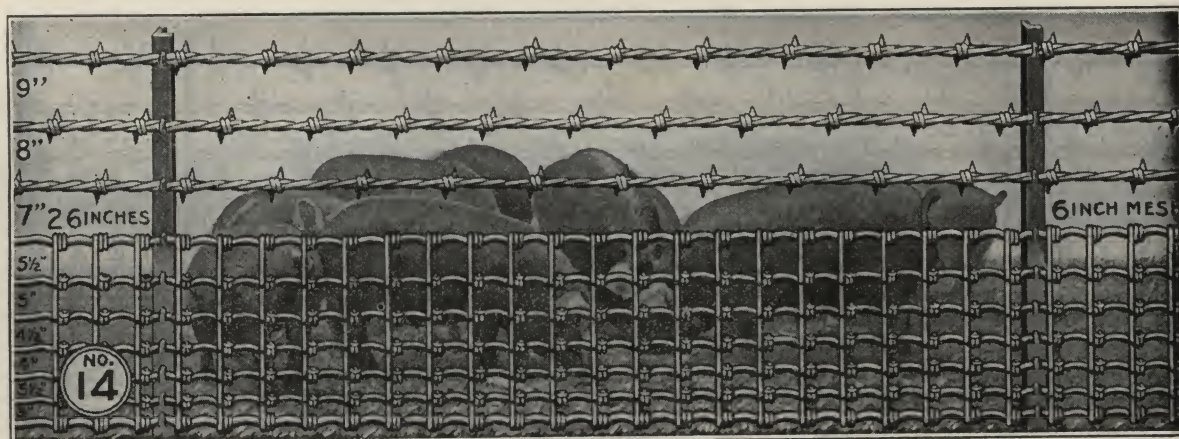
32-Inch Old Trusty Hog and Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



26-Inch Samson Hog Fence (6-Inch Stays)

Fence No. 14

41 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP WIRE	No. 10
BOTTOM WIRE	No. 10
LINE AND STAY WIRES	No. 11

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wires shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

Save Money on Barbed Wire

For real bargains in Barbed Wire, turn to Page 39 of this catalog.

Every rod of our *Super Galvanized Barbed Wire* is made right here in our own mill. Thus we are able to sell it to you at rock-bottom prices. And—We pay the freight.

Much Higher Grade Than He Expected

Dear Sirs: Cotter, Ark.

I received the shipment of wire in fine shape. The wire is much higher grade than I ever expected to see for that price. I believe I saved \$15.00 on the \$33.30 order.

W. W. BAKER,

Fence No. 15

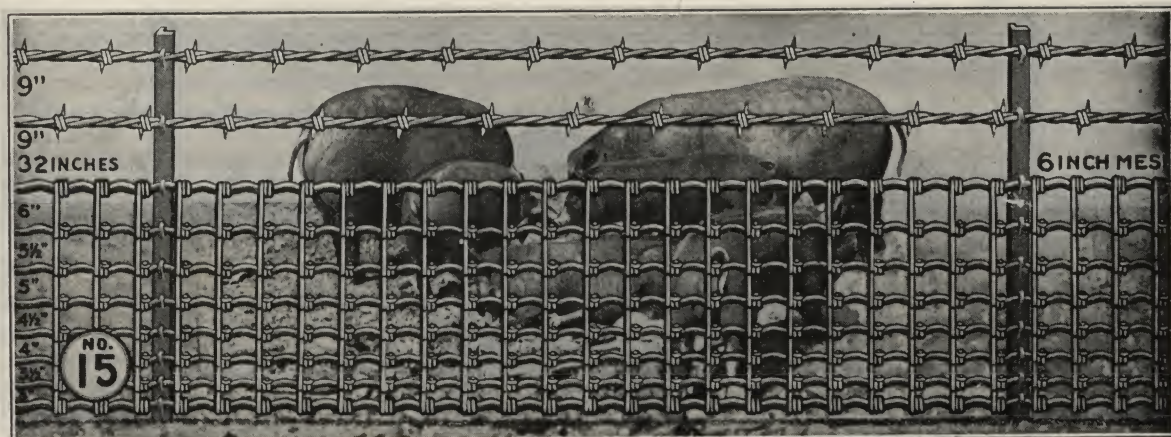
47 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP WIRE	No. 10
BOTTOM WIRE	No. 10
LINE AND STAY WIRES	No. 11

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.



32-Inch Samson Hog and Farm Fence (6-Inch Stays)

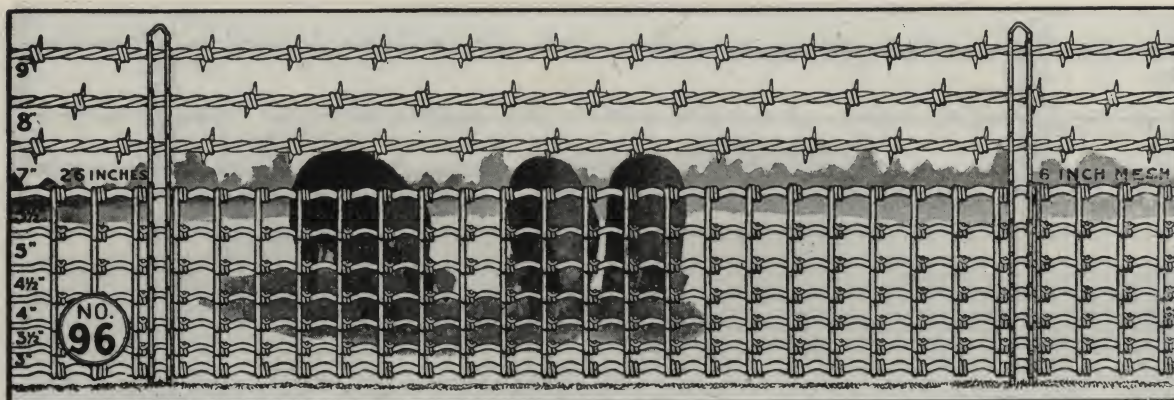
WE PAY THE FREIGHT



KITSELMAN FENCE



BEST GALVANIZED FENCE MADE



26-Inch Hercules Hog Fence (6-Inch Stays)

Fence No. 96

48 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

Kitselman Posts Save Time, Labor, Expense

Kitselman Rail Steel Posts—made with the new “Jiffy Fasteners” (Patented)—cost you less, last you longer, save time, labor and expense.

No stapling—no wiring—no post holes to dig—with Kitselman Posts. You drive them into the ground with a sledge and slip the wire into the “Jiffy Fastener” in but a fraction of the time it takes to dig a hole.

Kitselman Rail Steel Posts cost less than good wood posts and last much longer.

For full description, see pages 40 to 45 of this catalog.

Fence No. 97

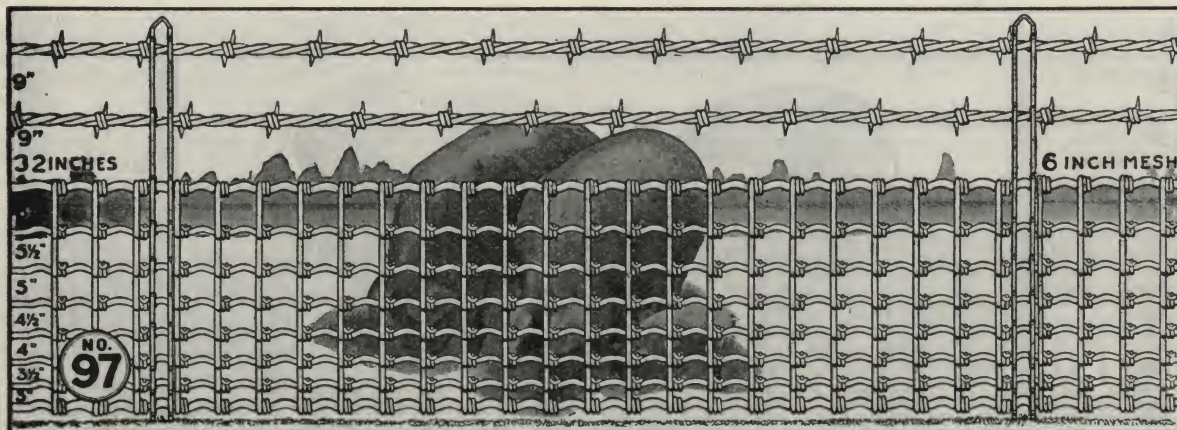
56 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.



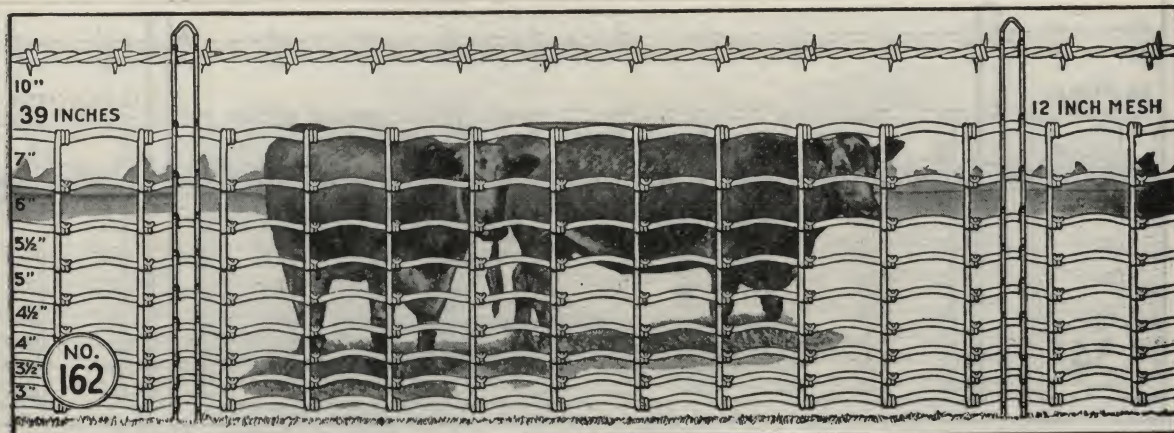
32-Inch Hercules Hog Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



39-Inch Challenge Fence (12-Inch Stays)

Fence No. 162

24 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 14

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

\$100 Invested in Fence Brings \$1500 Profit

Gentlemen:—

Since I wrote you last, I have sold the 320 acres that my brother and I bought here two years ago. Sold it for \$1,500.00 more than I gave for it.

It was the Kitseleman wire fence I put on it that sold the place. The man who bought it said he saw no place fenced and fixed the way it was. Good profit on an investment of \$100 in woven wire and a good advertisement for your wire.

JOSEPH RICHARDS,
Eagle City, Okla.

Up 20 Years—Still Good

Dear Sirs:—

I have some of your fence that has been up nearly 20 years and is good yet. I have had other makes that haven't been up half so long that are gone.

I. H. SHAFER,
R. R. 1, Independence, W. Va.

Fence No. 168

31 Cents
a
Rod

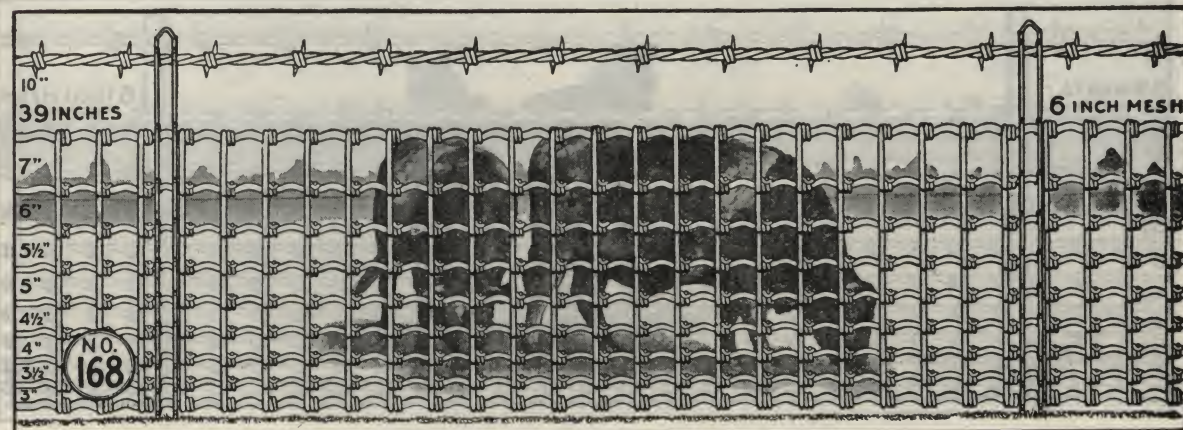
Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 14

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire.

Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.



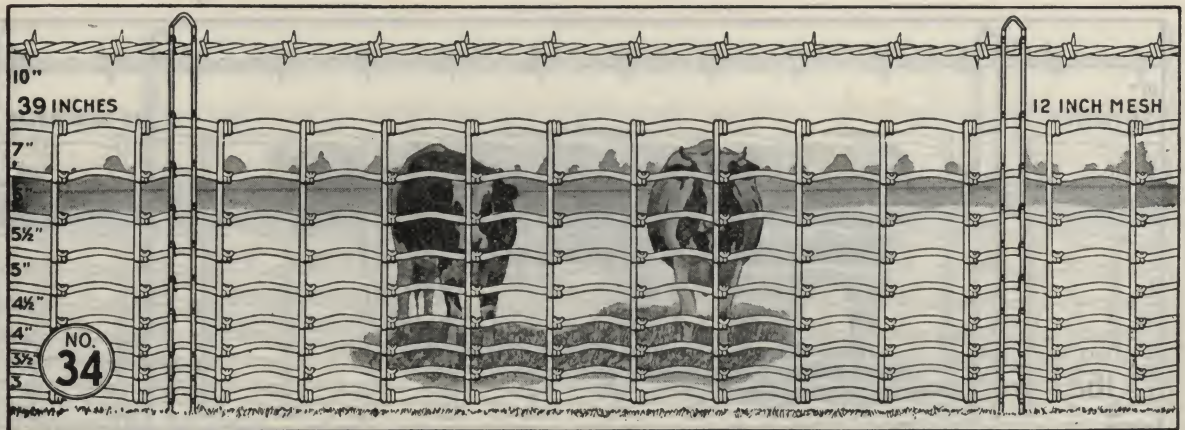
39-Inch Challenge Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



39-Inch Dixie Farm Fence (12-Inch Stays)

Fence No. 34

28 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.

The Latch-String Is Always Out

Sometime you may be in the vicinity of Muncie, Ind., our home town.

Any time that you are, we want to extend to you an earnest invitation to visit us and go through our big factories. Visitors are always welcome here.

We want you to see just how Kitselman Fences are made—just how quality and durability are built into every rod.

Nothing would please us quite so much as to have all of our customers and friends pay us a visit so that we might meet them personally and show them just how we go about making *Super Galvanized Fence*.

Fence No. 35

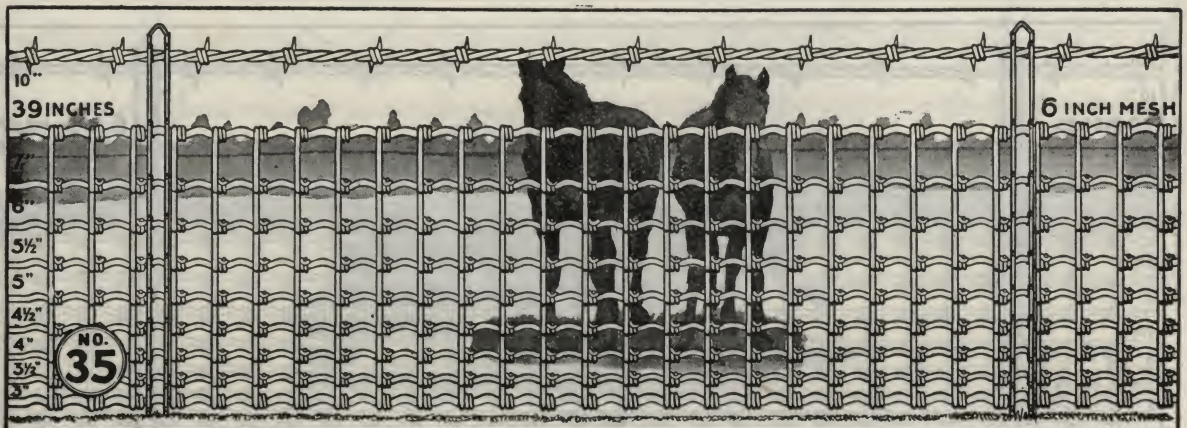
37 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.



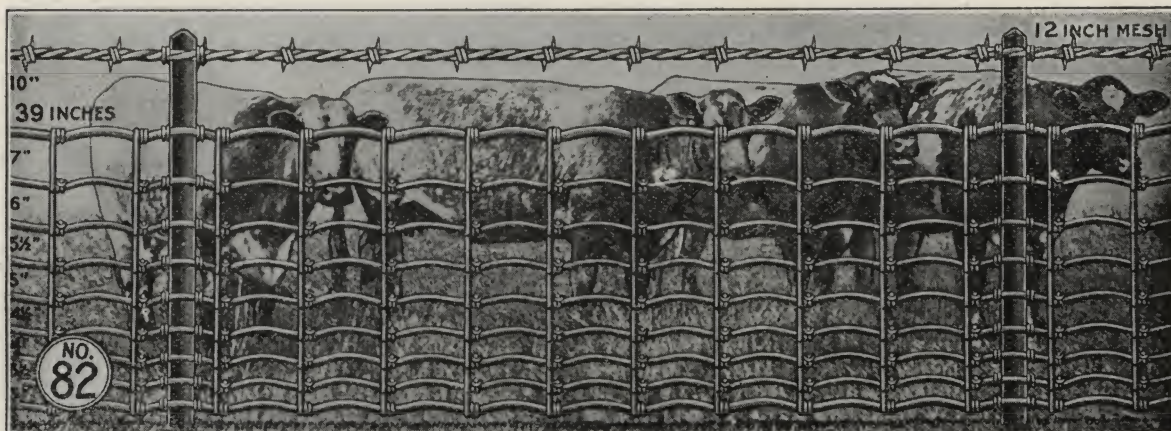
39-Inch Dixie Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



39-Inch Old Trusty Farm Fence (12-Inch Stays)

Fence No. 82

33 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 12
STAY WIRES	No. 12

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

Saved Half on Kitseľman Steel Posts

"I am highly pleased with the Steel Posts. You could not praise them too much. I saved at least 22 cents on each post over the cost of white cedars, to say nothing of the saving in cost of digging holes and setting the wood posts. A steel post purchased in Boston would have cost me twice as much as yours."

GEORGE L. MORRISON,
138 Gardner Street,
West Roxbury, Mass.

Read all about Kitseľman Rail-Steel Posts, pages 40 to 48.

Fence No. 88

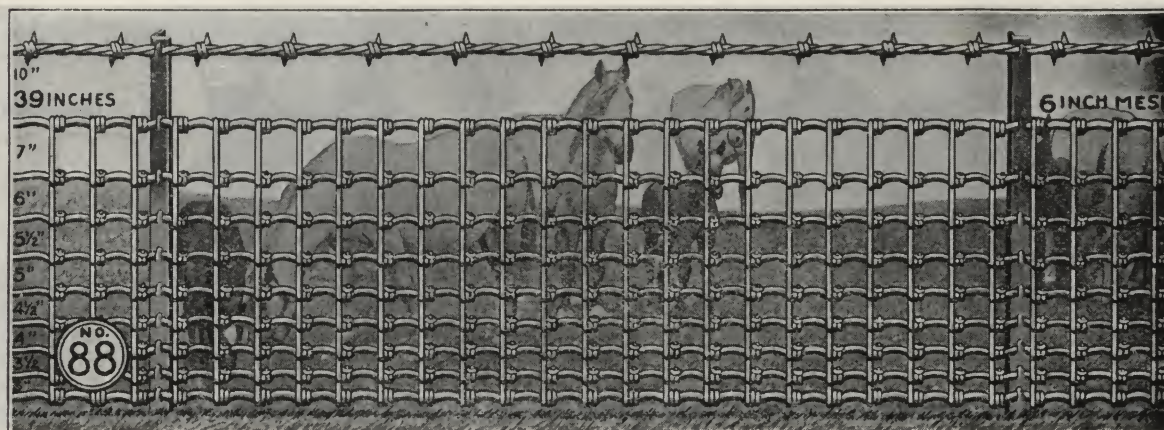
44 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 12
STAY WIRES	No. 12

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.



39-Inch Old Trusty Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE

**BEST GALVANIZED FENCE MADE***39-Inch Samson Farm Fence (12-Inch Stays)*

Fence No. 10

41 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP WIRE	No. 9
BOTTOM WIRE	No. 10
LINE AND STAY WIRES	No. 11

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

**You Get Benefit of
Price Decline**

In dealing with us you can feel assured that you are paying no more than the market price on your fence requirements.

We guarantee our prices against decline to date of shipment; that is, if you should favor us with an order and any decline in price occurs between the time of mailing the price list to you and time goods are shipped, you will secure advantage of the lower price and we will very promptly refund to you any excess amount you have remitted.

Fence No. 16

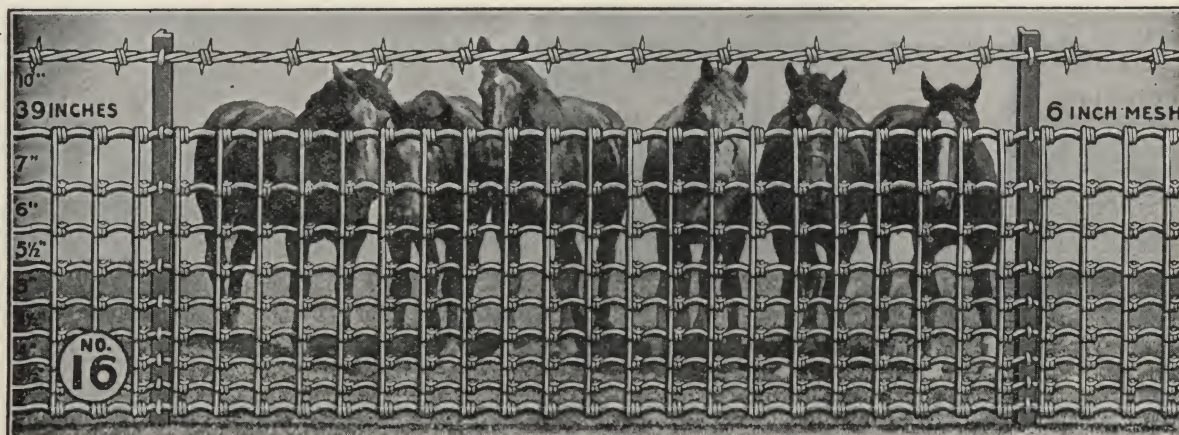
55 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP WIRE	No. 9
BOTTOM WIRE	No. 10
LINE AND STAY WIRES	No. 11

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

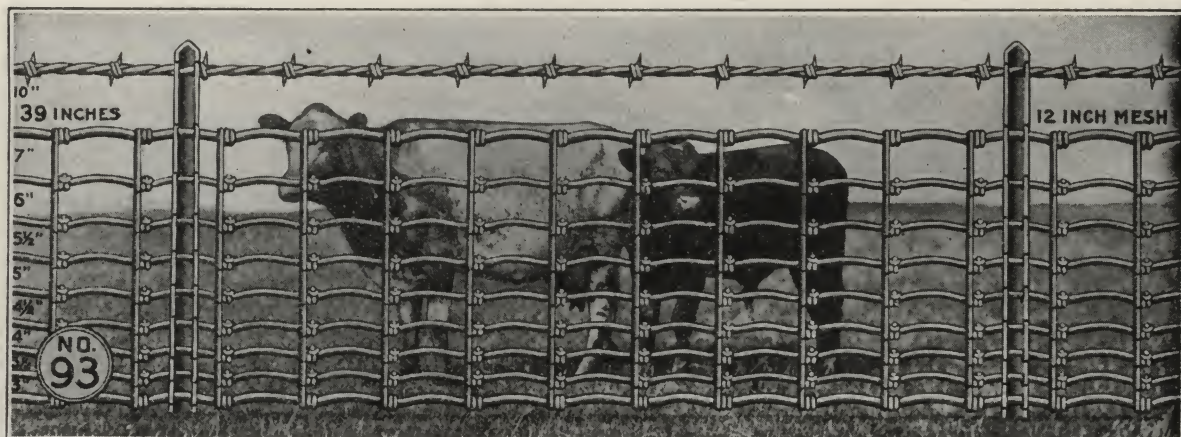
We pay freight on 30 rods or more. Always order fence by number.

*39-Inch Samson Farm Fence (6-Inch Stays)***WE PAY THE FREIGHT**



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



39-Inch Hercules Farm Fence (12-Inch Stays)

Fence No. 93

47 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

All No. 10 Fence Is Ideal for Stretching

"Your all No. 10 Fence stretches up easier and better than any fence I've ever used."

This fact has been repeated over and over again in letters from our customers—satisfied users of this fence. These conclusions are natural ones for our All No. 10 Fence has just the right weight and tensile strength to make it ideal for stretching. It has the necessary stiffness without being too stiff. It has all the lasting qualities of many fences costing considerably more. We believe it to be the best all 'round and most economical fence made today. You will think so, too.

Fence No. 98

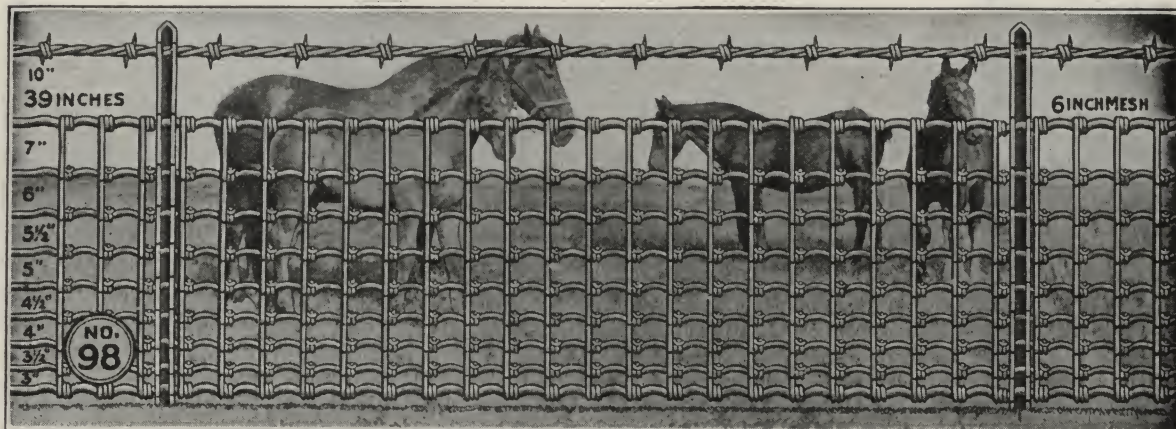
64 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.



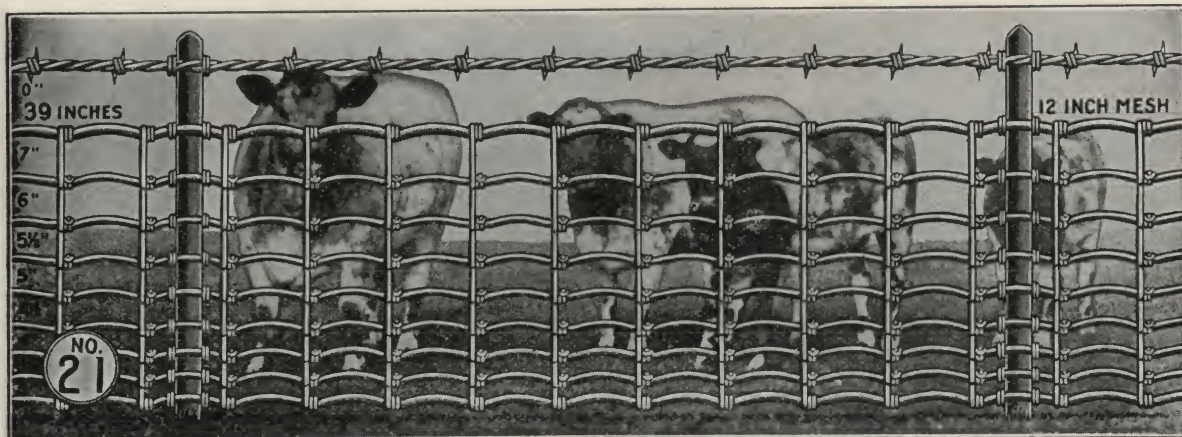
39-Inch Hercules Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



39-Inch Giant Farm Fence (12-Inch Stays)

Fence No. 21

54 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 9
LINE WIRES	No. 9
STAY WIRES	No. 9

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire.
Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.

Kitselman All No. 9 Best He Has Seen

Gentlemen:

Beg to state that the fence ordered of you reached me in due time and in good condition and it stretched up in the best of shape. Your all No. 9 fence is undoubtedly the best fence I have ever seen put on posts; I figure a saving of 15 cents a rod and believe all 9 to be the most economical fence a farmer can put up. The staples I received from you are the best I have been able to get for some time and I bought them at a saving of 2 cents per pound as against my dealer's price. I am strong for Kitselman fence.

Very truly yours,
MAX MARTIN,
Milford Center, O.

Fence No. 26

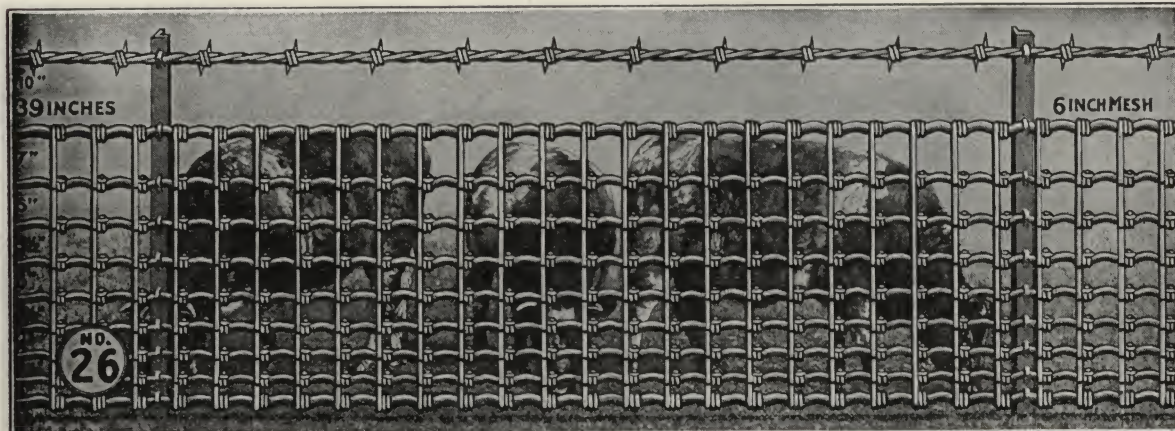
75 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 9
LINE WIRES	No. 9
STAY WIRES	No. 9

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire.
Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.



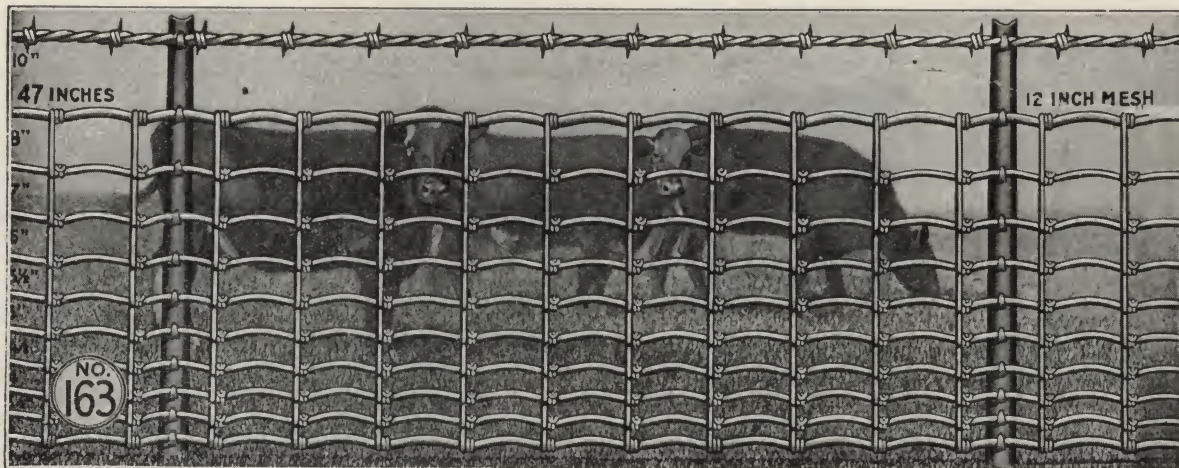
39-Inch Giant Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



47-Inch Challenge Fence (12-Inch Stays)

Fence No. 163

26 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 14

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

Highly Pleased With Challenge Fence

Dear Sirs:—

I received the 120 rods fence No. 163 in good shape, have it up and like it fine. I saved \$19.60 by buying from you.

Please give present price of No. 163 fence as I wish to purchase more of it. Thanking you for the prompt shipment, I am,

Yours very truly,

W. H. McMILLAN,
Crumpler, N. C.

Handled Order Promptly

Gentlemen:—

I desire to thank you for your promptness in handling my order. I am delighted with the wire and I realize that I saved a nice sum of money by dealing with you.

C. M. PRITCHETT,
Greensboro, N. C.

Fence No. 169

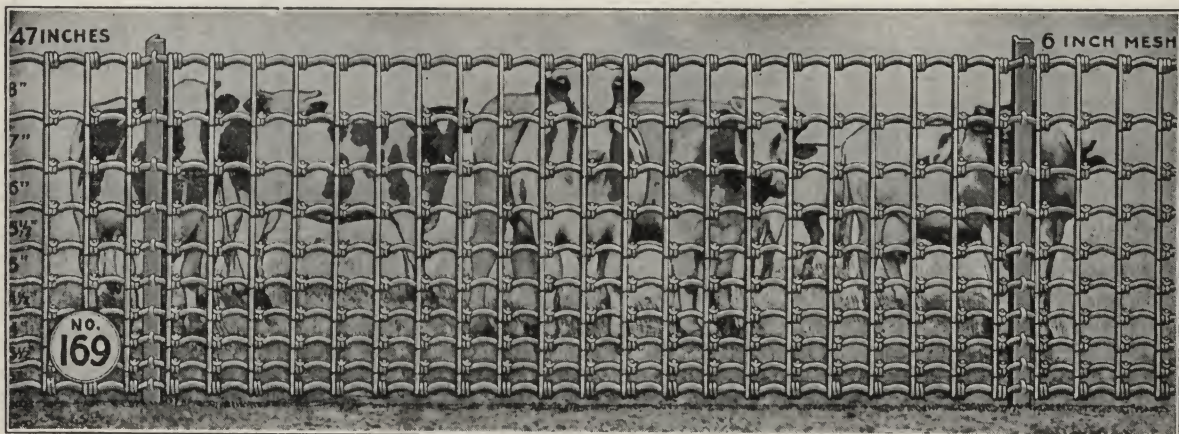
35 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 14

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire.

We pay freight on 30 rods or more. Always order fence by number.



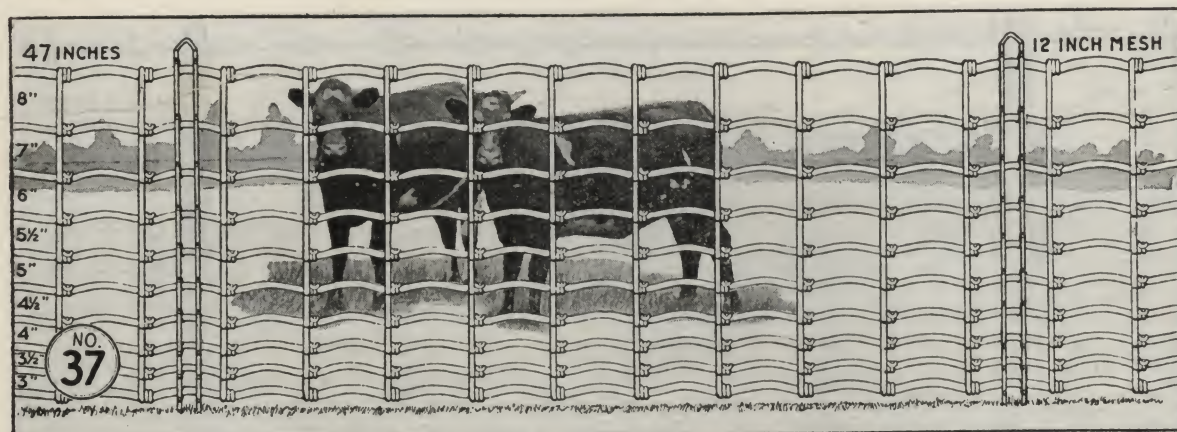
47-Inch Challenge Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



47-Inch Dixie Farm Fence (12-Inch Stays)

Fence No. 37

31 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. We pay freight on 30 rods or more. Always order fence by number.

Kitselman Fence Stands Ice-Gorge Test

Dear Sirs:—

Talk about that fence I got of you. You ought to have seen it stand the strain of a big ice gorge. It held up for about 2 hours and 30 minutes. The gorge was very near a half block long. I think that is a good test on fence, don't you? I would not want anything better.

M. A. O'CONNELL,
East Moline, Ill.

Appreciates Refund On Declining Prices

Gentlemen:—

I thank you very much for your remittance covering reduction in price of material, and thank you for your prompt shipment.

MRS. RUBY MORRIS,
Hilltonia, Ga.

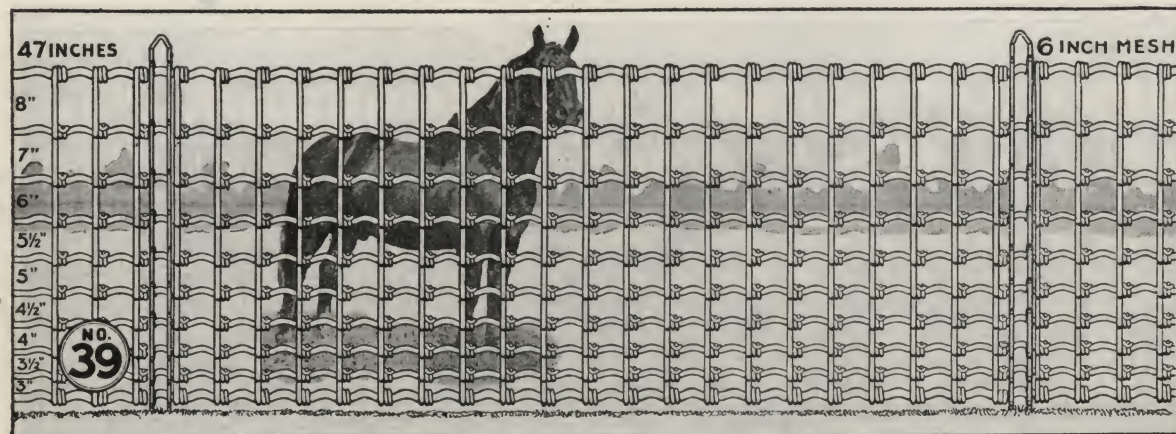
Fence No. 39

42 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. We pay freight on 30 rods or more. Always order fence by number.



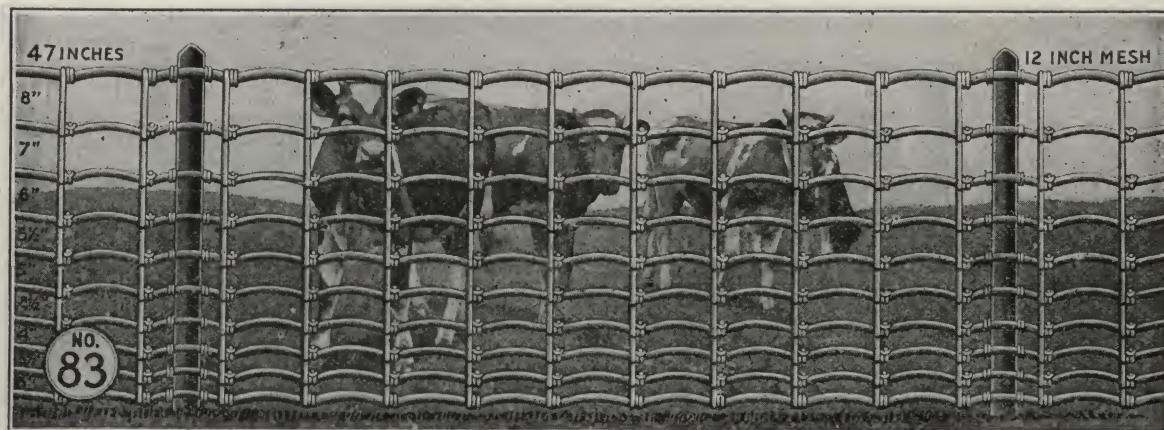
47-Inch Dixie Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



47-Inch Old Trusty Farm Fence (12-Inch Stays)

Fence No. 83

37 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 12
STAY WIRES	No. 12

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. We pay freight on 30 rods or more. Always order fence by number.

No. 83 Makes Hit With All Who See It

Gentlemen:—

The 43 rods of No. 83 Old Trusty wire ordered from you came in perfect condition. I am well pleased with it. Everybody that sees my fence commends it highly. I would not have a better fence. You will get my business in the future.

J. WALTER WARRELL,
Gladesboro, Va.

All Freight Paid

Dear Sirs:—

I must say the fence I ordered of you this spring was just as you represented it. It stretched up as nice as any fence I ever had. It came with freight all prepaid as you said.

Yours truly,

ELMER A. BOWMAN,
Route No. 2, Wabash, Ind.

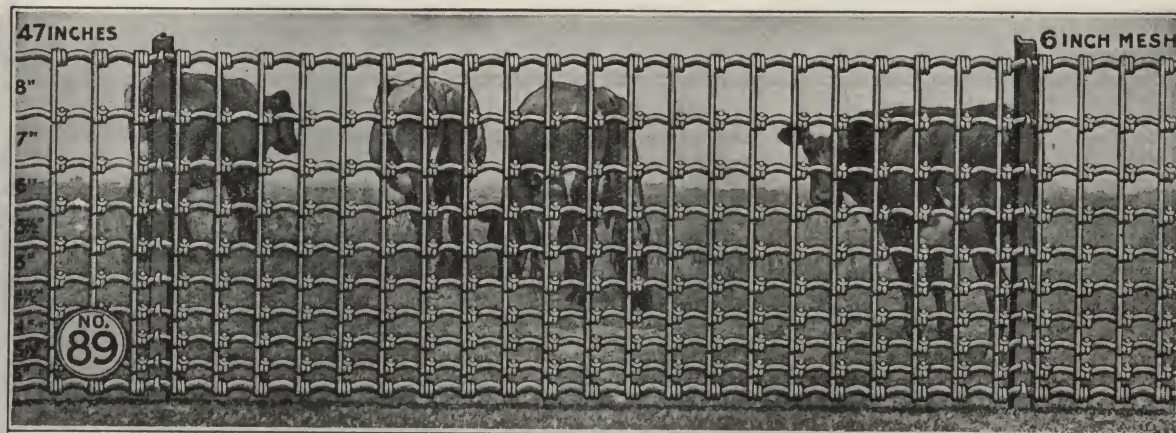
Fence No. 89

50 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 12
STAY WIRES	No. 12

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. We pay freight on 30 rods or more. Always order fence by number.



47-Inch Old Trusty Farm Fence (6-Inch Stays)

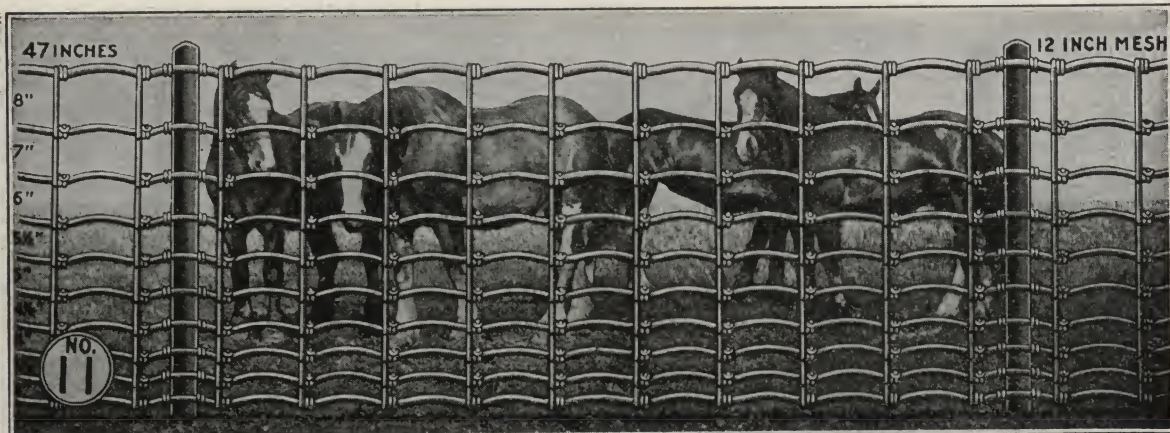
WE PAY THE FREIGHT



KITSELMAN FENCE



BEST GALVANIZED FENCE MADE



47-Inch Samson Farm Fence (12-Inch Stays)

Fence No. 11

46 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP WIRE	No. 9
BOTTOM WIRE	No. 10
LINE AND STAY WIRES	No. 11

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire.
We pay freight on 30 rods or more.
Always order fence by number.

Recommends Samson Fence to All

Gentlemen:

Received 80 rods your Samson fence shipped Aug. 18, in good time and everything was O. K. Am well pleased. Put this fence up along public highway. It makes a good substantial, as well as a nice looking fence, and is a credit to both the farm and highway. Have had several inquiries about this fence and am always glad to tell my neighbors about it.

ERNEST E. AMICK,
Sciplo, Ind.

Good Since 1906

Gentlemen—Some of your fence has stood here since 1906 and has not rusted.

JOHN A. SWEAT,
Sycamore, Ark.

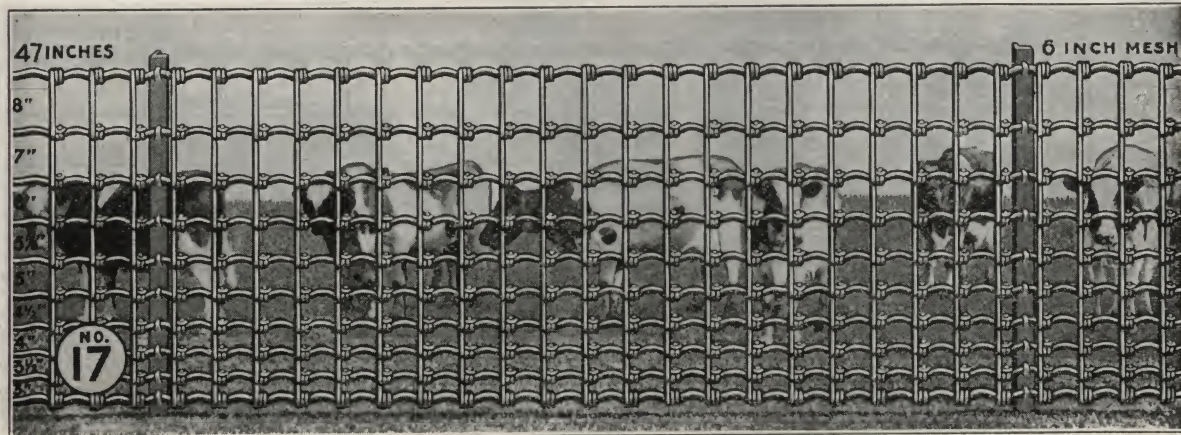
Fence No. 17

63 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP WIRE	No. 9
BOTTOM WIRE	No. 10
LINE AND STAY WIRES	No. 11

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire.
We pay freight on 30 rods or more.
Always order fence by number.



47-Inch Samson Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



47-Inch Hercules Farm Fence (12-Inch Stays)

Fence No. 94

53 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire.
We pay freight on 30 rods or more.
Always order fence by number.

Big Wires In No. 94 Surprise Fence Man

Gentlemen:

Your fence No. 94 arrived all O. K. and I must say I was more than well pleased with same. This fence was to be all No. 10 wire and my fence builder said when he saw it, the wire was as heavy as other makes of fence he had been putting up that sold for No. 9 wire. Will say in the future Kitzelman Brothers will surely get my orders.

GEO. F. McDONALD,
Route 1, New Ross, Ind.

Likes All No. 10 Best of All
Gentlemen:—

The All No. 10 Fence arrived in good condition. Like it better than fence sold around here; it seems to be a stronger weave. The stay wires are put in the best I ever saw.

GEORGE PARRITT,
R. R. 2, Alto, Mich.

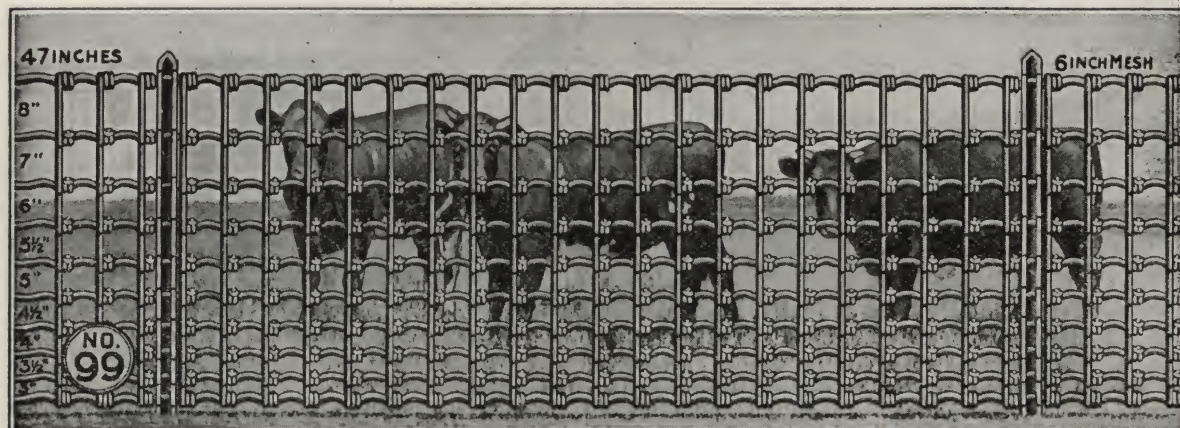
Fence No. 99

74 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire.
We pay freight on 30 rods or more.
Always order fence by number.

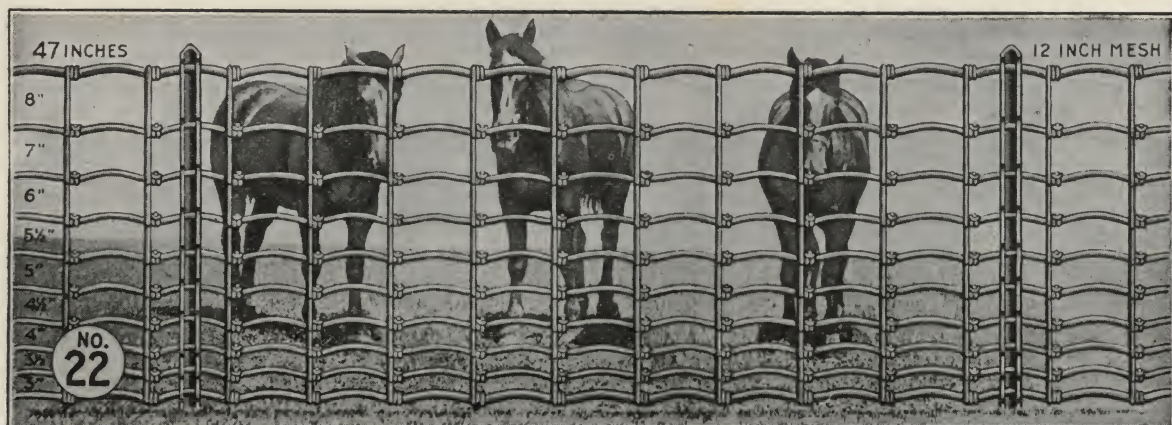


47-Inch Hercules Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE

**BEST GALVANIZED FENCE MADE***47-Inch Giant Farm Fence (12-Inch Stays)*

Fence No. 22

62 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 9
LINE WIRES	No. 9
STAY WIRES	No. 9

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire. We pay freight on 30 rods or more. Always order fence by number.

**Heaviest, Strongest
Fences Made**

Kitselman All No. 9 Super Galvanized Wire Fences are built for life-time service. The big, heavy No. 9 Gauge Basic Open Hearth steel wires, are covered with a *Super* coating of pure zinc galvanizing. The continuous line and stay wires are locked together by the famous Kitselman Knot which leaves no ends exposed to rust.

These, the heaviest and most rigid of all fences, will turn the strongest and most vicious stock for years to come.

To build permanently, use Kitselman Giant or Atlas Fences and Kitselman Rail Steel Posts.

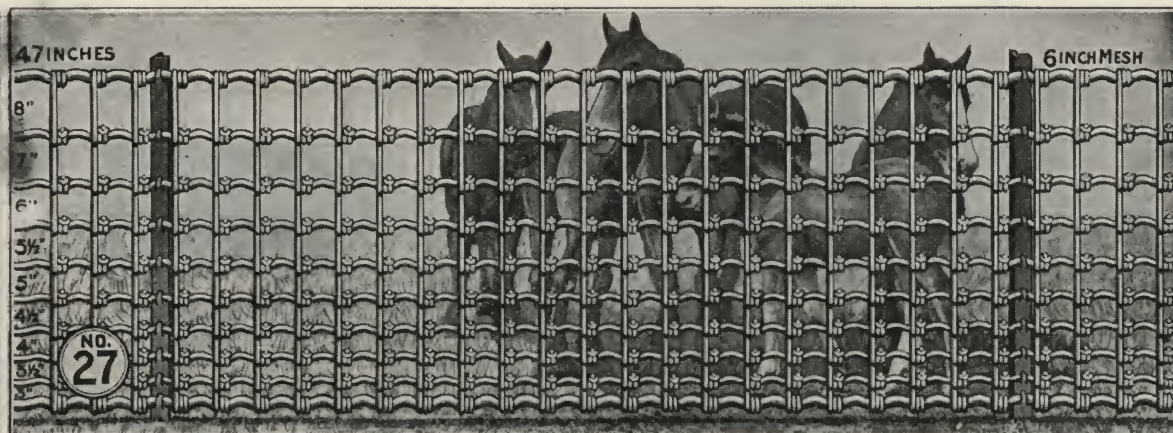
Fence No. 27

86 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 9
LINE WIRES	No. 9
STAY WIRES	No. 9

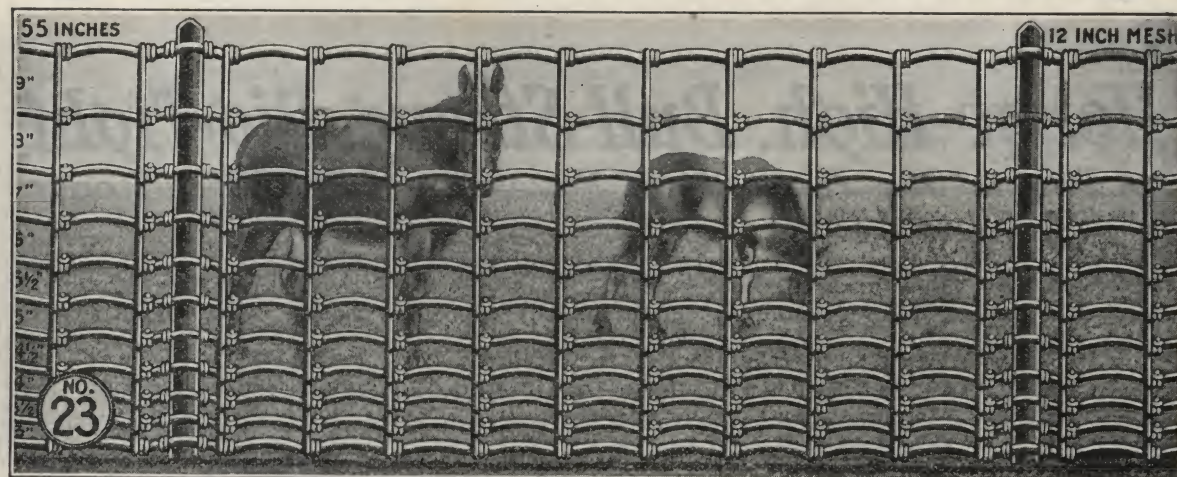
Stays 6 inches apart. All *Super Galvanized Basic Open Hearth* wire. We pay freight on 30 rods or more. Always order fence by number.

*47-Inch Giant Farm Fence (6-Inch Stays)***WE PAY THE FREIGHT**



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



55-Inch Giant Farm Fence (12-Inch Stays)

Fence No. 23

69 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 9
LINE WIRES	No. 9
STAY WIRES	No. 9

Stays 12 inches apart. All *Super Galvanized Basic Open Hearthwire*.
We pay freight on 30 rods or more.
Always order fence by number.

We Guarantee Delivery

All shipments are delivered to the railroads in first-class condition and goods are rarely ever lost or damaged in transit. However, should loss or damage occur, we protect you fully.

If any part of the shipment should be lost or damaged, have the freight agent make a full explanation on the freight receipt and forward the receipt to us. The original bill of lading also should be returned if convenient. On arrival of papers we will promptly adjust the matter with you and file claim against the railroad.

When only a part of the shipment is lost or damaged, you should accept the portion received and send to us freight receipt on which agent has noted shortage or damage. Of course, if the entire shipment is so badly damaged as to be absolutely worthless, you should refuse to accept it and report fully to us.

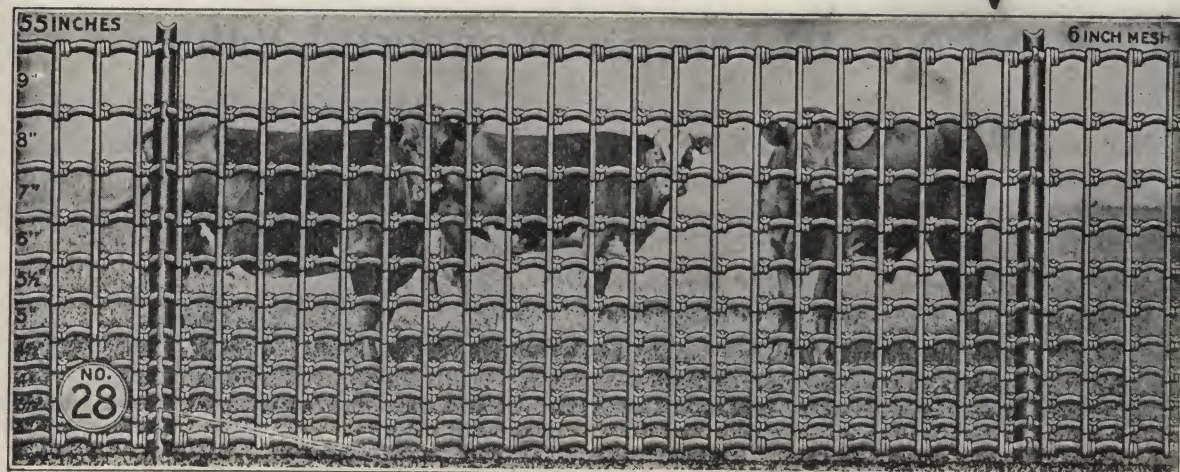
Fence No. 28

97 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 9
LINE WIRES	No. 9
STAY WIRES	No. 9

Stays 6 inches apart. All *Super Galvanized Basic Open Hearthwire*.
We pay freight on 30 rods or more.
Always order fence by number.



55-Inch Giant Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



Horse-High, Bull-Strong, Pig-Tight

-A Two-in-One Fence That Saves You 8¢ to 20¢ a Rod -

EXAMINE closely the design and construction of the Fences shown on the next three pages.

Note how the 6-inch and 12-inch stays are combined to make a fence that will turn pigs with the same certainty that it turns cattle and horses.

Here you have a pig-tight, bull-proof fence that is really two fences in one. It does everything required of an all 6-inch stay fence yet it costs you no more than many all 12-inch stay fences on the market.

The close 6-inch stays run up to the seventh line wire, or 26 inches from the ground, amply high to stop all smaller animals. Above 26 inches the stays are 12 inches apart, plenty close enough to turn the larger stock.

While we do not recommend this fence for poultry, many

of our customers frankly tell us that it is chicken-proof.

Stretches Evenly and Easily

Like all the fences in our big line, this improved style stretches up evenly and straight. The self-regulating line wires make stretching easy, even over hilly land, and keep the fence tight all year 'round.

This fence—the greatest all 'round farm fence made—is manufactured only by Kitzelman Brothers. It was introduced with but one idea in mind: To give our customers a fence that fills every requirement at the lowest possible price per rod.



The Special Kitzelman Knot used in our Perfection, Bull-Proof and Atlas Fences. (See Page 4 for full description.)

Our customers are saving thousands of dollars annually by buying this economical, "two-in-one fence." You can save, too.

All No. 10 Fence a Wonderful Value

Your particular attention is directed to Bull-Proof Fences No. 111 and No. 112 on Page 30. These two fences are made entirely of No. 10 Gauge *Super* Galvanized Basic Open Hearth Wire—just a single gauge less than No. 9 wire and equally as heavy as most so-called No. 9½ wire. They are constructed exactly like our Atlas Fences on Page 31 and have all the weight and lasting qualities of many other fences costing considerably more.

The No. 10 wires have just the right tensile strength to make them ideal for stretching. The combination 6-inch and 12-inch stays turn the heaviest as well as the lighter stock.

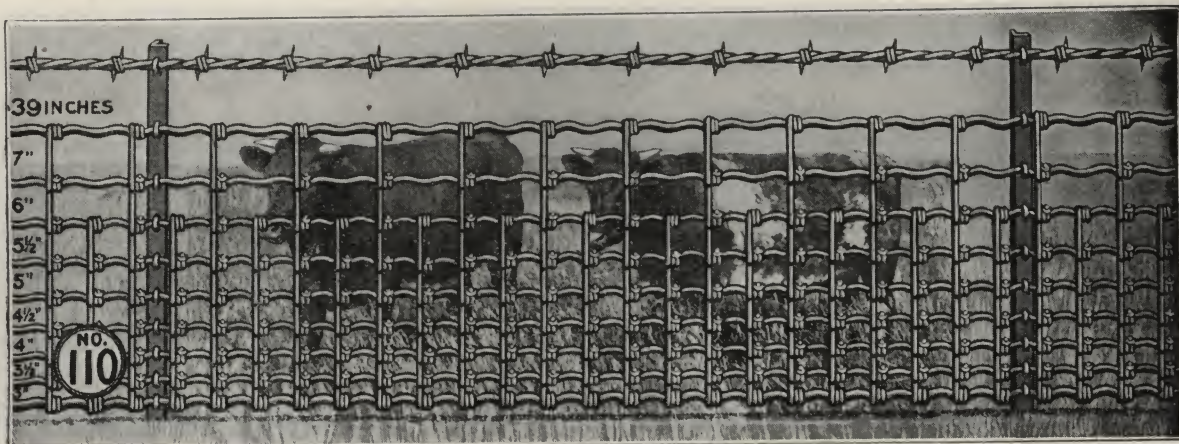
At no time in our 42 years' experience have we produced a fence we can recommend more highly. We believe it to be the best all 'round and most economical fence made today. You will think so, too.

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



39-Inch Perfection Farm Fence (6-12-Inch Stays)

Fence No. 110

51 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP WIRE	No. 9
BOTTOM WIRE	No. 10
LINE AND STAY WIRES	No. 11

Stays 6 inches apart up to seventh wire (or 26 inches from the ground) and 12 inches apart above. All Super Galvanized Basic Open-Hearth wires. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.

Stretches Better Says Pennsylvania Man

Dear Sirs:—

Wish to tell you that I am more than pleased with the fence I got from you. I never put up a fence that stretched as nice as this did—not a kink in the wire. I am well pleased with the fence and can recommend it.

Always your friend,
M. D. BARCLAY,
Route No. 2, Rockwood, Pa.

Easy To Buy Direct

Gentlemen:

I received my goods all O. K. and I am more than pleased with my fence. It sure is worth any man's money to deal with you direct to the farm. Your fence is worth every dollar I sent you. The freight was all paid, all I had to do was go to the station and get the fence.

L. H. BLUME,
Worden, Ills.

Fence No. 108

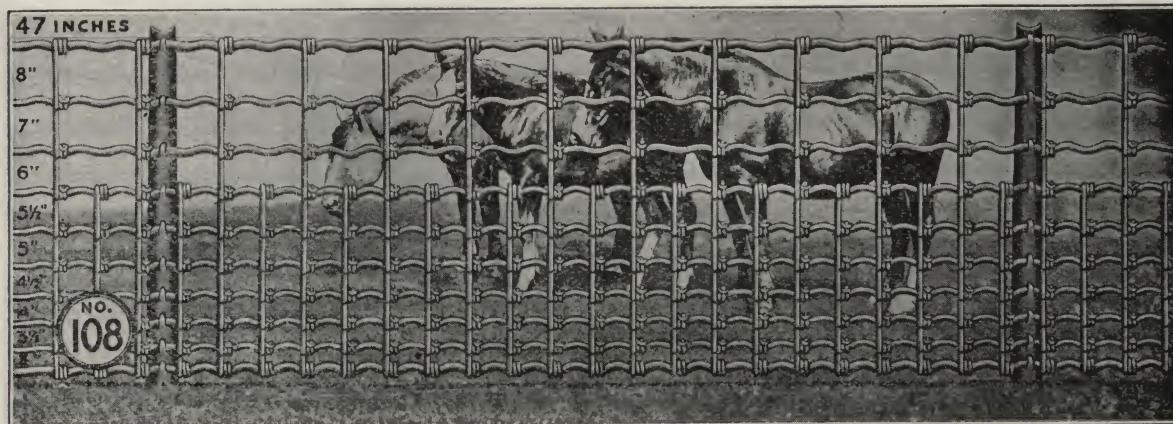
56 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP WIRE	No. 9
BOTTOM WIRE	No. 10
LINE AND STAY WIRES	No. 11

Stays 6 inches apart up to seventh wire (or 26 inches) and above this height they are 12 inches apart. All Super Galvanized Basic Open Hearth wires.

We pay freight on 30 rods or more.
Always order fence by number.

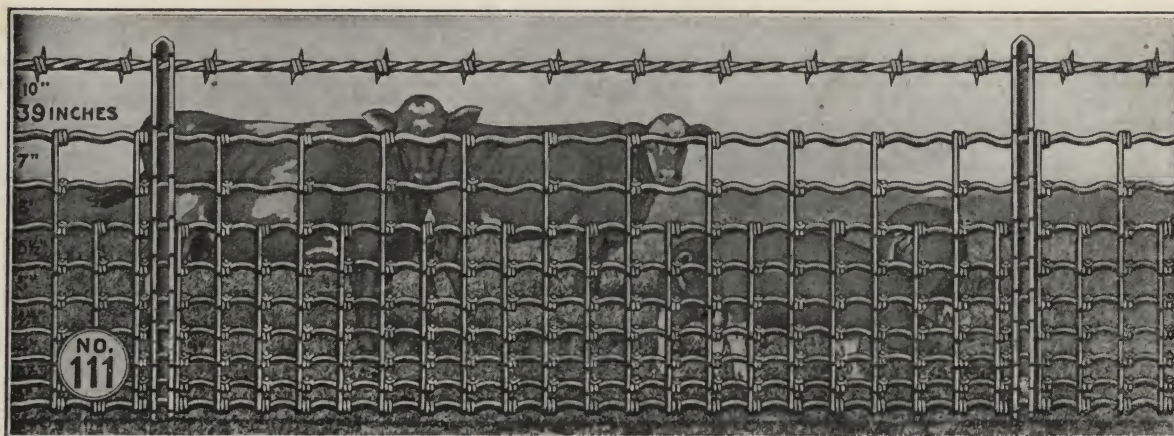


47-Inch Perfection Farm Fence (6-12-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE BEST GALVANIZED FENCE MADE



39-Inch Bull-Proof Farm Fence (6-12-Inch Stays)

Fence No. 111

60 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 6 inches apart up to seventh wire (or 26 inches from ground) and 12 inches apart above. All Super Galvanized Basic Open-Hearth wires. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.

Every Rod Backed By Our Guarantee

For all 'round service and economy our combination 6-inch and 12-inch stay fences have no equal.

They have all the advantages of the all 6-inch stay fence. They turn the heaviest and the smallest stock. They really stretch up easier and just as straight. They last just as long. Yet, they save you 8 to 20 cents a rod.

Every rod is backed by our \$25,000.00 Indemnity Bond Guarantee. You can order with a certainty that if the fence does not come up to your expectations you may return it and get your money back.

Fence No. 112

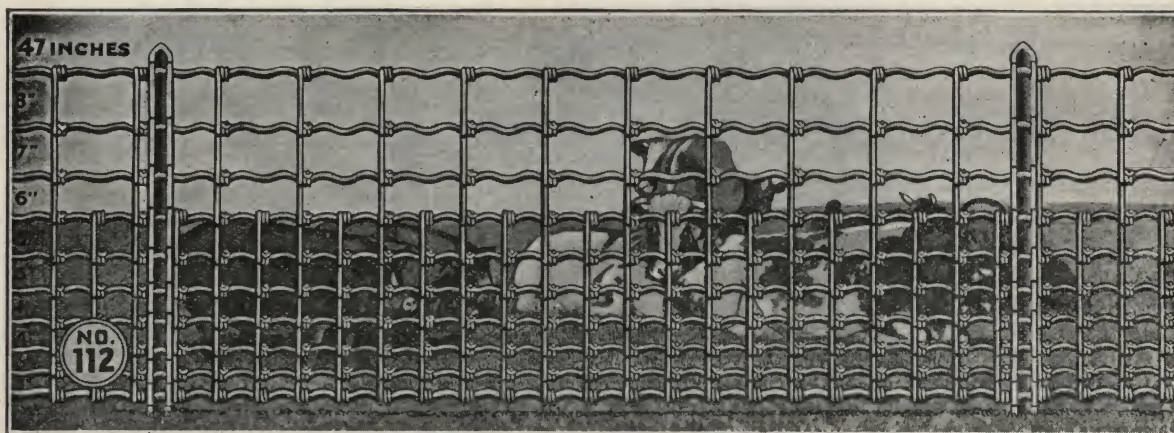
66 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 10
STAY WIRES	No. 10

Stays 6 inches apart up to seventh wire (or 26 inches from ground) and 12 inches apart above. All Super Galvanized Basic Open-Hearth wires.

We pay freight on 30 rods or more.
Always order fence by number.



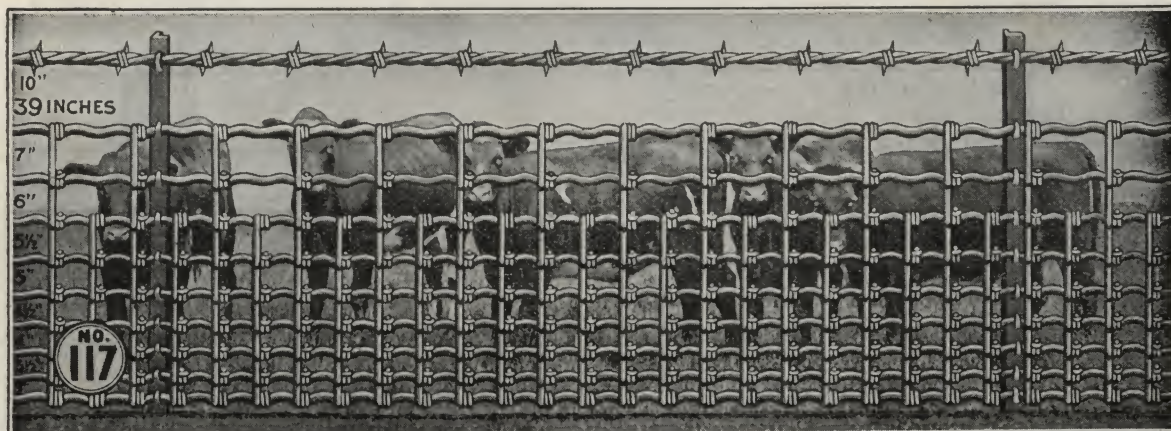
47-Inch Bull-Proof Farm Fence (6-12-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



39-Inch Atlas Farm Fence (6-12 Inch Stays)

Fence No. 117

69 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 9
LINE WIRES	No. 9
STAY WIRES	No. 9

Stays 6 inches apart up to seventh wire (or 26 inches from ground) and 12 inches apart above. All SUPER Galvanized Basic Open-Hearth Wires.

Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.

Always order fence by number.

No Extra Charge for Odd Length Rolls

We can weave any desired length roll not to exceed 40 rods. Thus, instead of having to buy more than you need, you can get just the amount of fence you want.

We do not carry odd length rolls in stock. Oftentimes, we can make immediate shipment of them, but in some cases, we are compelled to delay an order two or three days for odd length rolls.

There is no extra charge for this special service which gives you still another opportunity to save money.

Fence No. 115

77 Cents
a
Rod

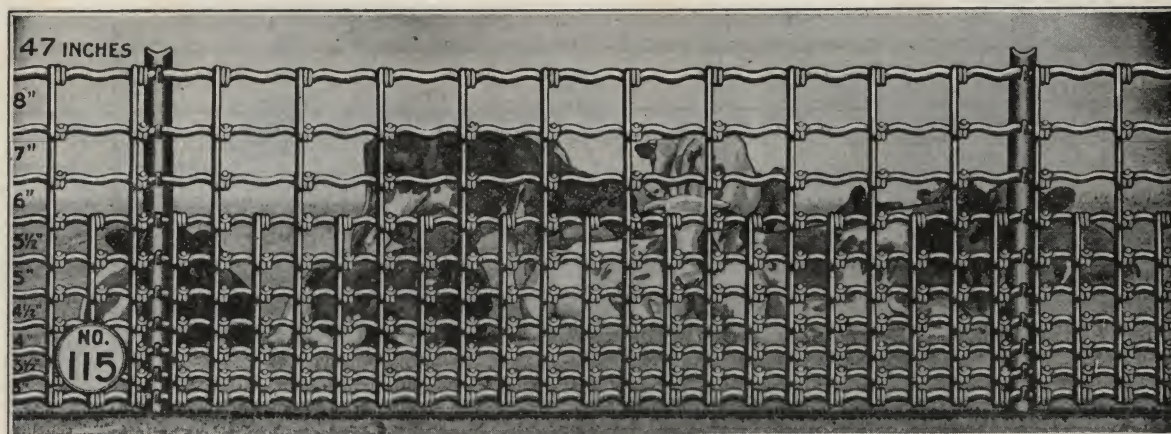
Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 9
LINE WIRES	No. 9
STAY WIRES	No. 9

Stays 6 inches apart up to seventh wire (or 26 inches from ground) and 12 inches apart above. All SUPER Galvanized Basic Open-Hearth Wires.

We pay freight on 30 rods or more.

Always order fence by number.

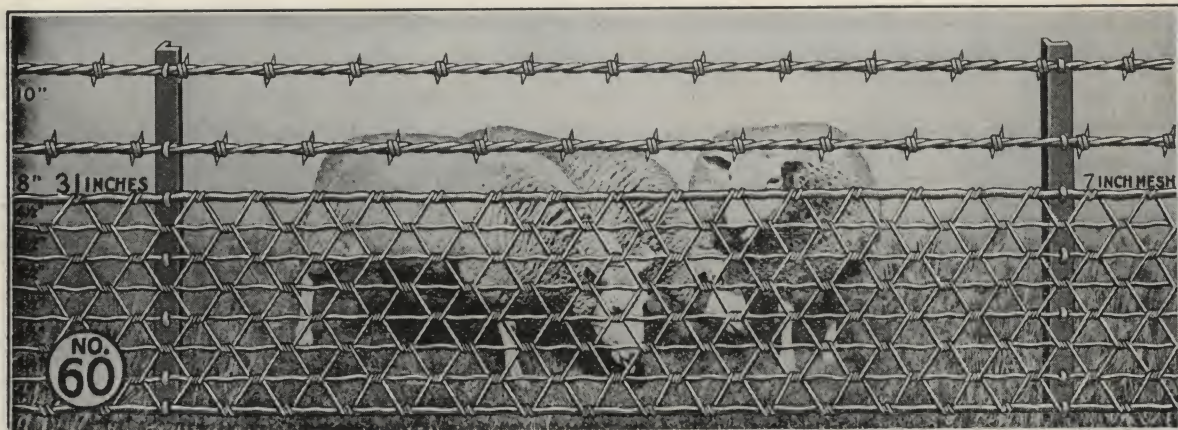


47-Inch Atlas Farm Fence (6-12 Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE BEST GALVANIZED FENCE MADE



31-Inch Economy Sheep and Hog Fence (7-Inch Mesh)

Fence No. 60

28 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 16

Mesh wires 7 inches apart. All Super Galvanized Basic Open Hearth wire.

Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.

**Just So Your Order
Totals 30 Rods**

You do not necessarily have to buy 30 rods of any one style or height of Fence to get the full benefit of our freight prepaid prices.

For instance you can buy 10 rods of one style of Fence, 10 rods of another and 10 rods of a third—a total of 30 rods—and we will prepay the freight.

We also will prepay the freight on any number of rods of Fence when ordered with other goods upon which the catalog states we pay the freight. For example, we will prepay freight on 10 rods of Fence when ordered with 20 "Can't Bend" Line Posts. Or, on the other hand, we will prepay the freight on one Gate or, on any number of Line Posts (no matter how few) when ordered with 30 or more rods of Fence.

Fence No. 62

37 Cents
a
Rod

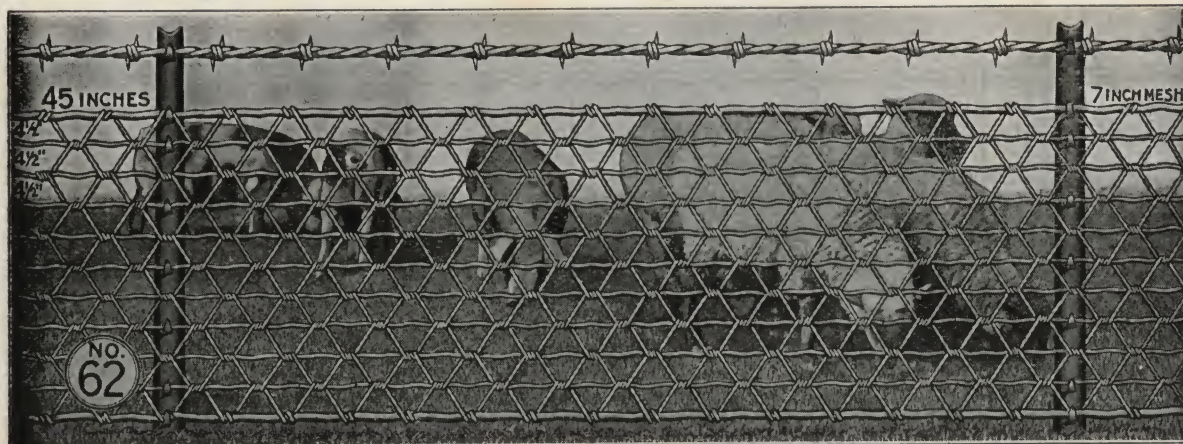
Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 11
LINE WIRES	No. 14
STAY WIRES	No. 16

Mesh wires 7 inches apart. All Super Galvanized Basic Open Hearth wire.

Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more.
Always order fence by number.



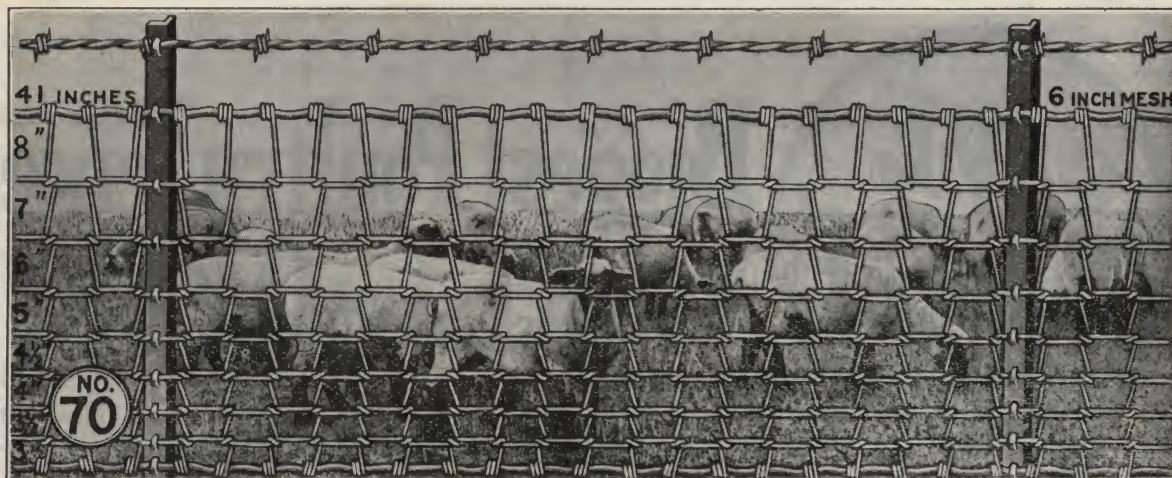
45-Inch Economy Sheep and Hog Fence (7-Inch Mesh)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



41-Inch Universal Farm and Sheep Fence (6-Inch Stays)

Fence No. 70

33 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Stays 6 inches apart. All *Super* Galvanized Basic Open Hearth wire. Price does not include barbed wire shown above fence.

We pay freight on 30 rods or more. Always order fence by number.

Recommends Universal Farm Fence

Dear Sirs: Prentiss, Miss.

The 160 rods fence ordered from you has been received and like all other fence bought of you gives perfect satisfaction.

We heartily recommend your Universal Farm fence for a cheap and lasting fence. We saved at least \$25.00 on the order by buying of you. Yours truly,

J. M. POLK & SON.

Fence in Use 18 Years
Still Giving Service

Dear Sirs:

I have some of your wire that's been up for 18 years and is still good. I am more than pleased with my last order I just received a few weeks ago. I think your wire is the best and cheapest on the market.

W. R. COOPER,
Robertsdale, Ala.

Fence No. 69

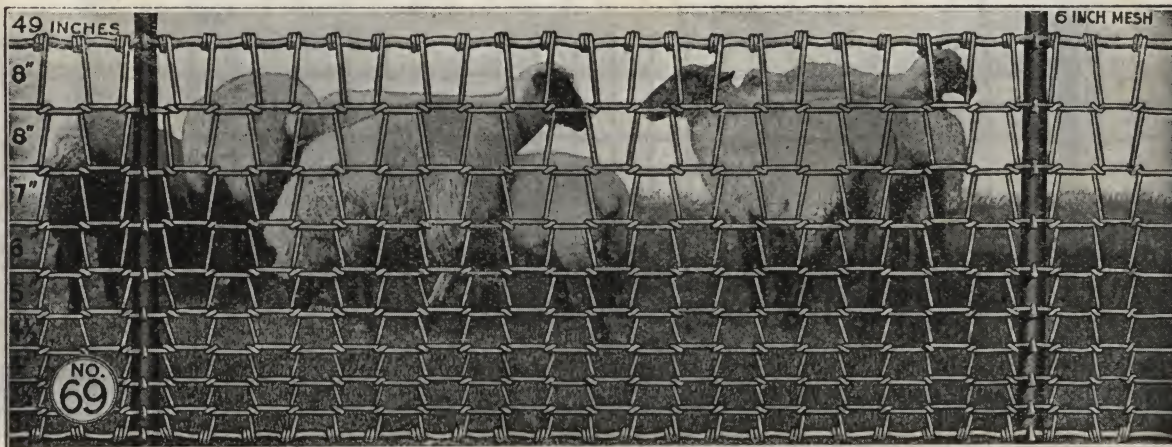
37 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 13
STAY WIRES	No. 13

Stays 6 inches apart. All *Super* Galvanized Basic Open Hearth wire. We pay freight on 30 rods or more.

Always order fence by number.



49-Inch Universal Farm Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



Biggest Poultry Fence Value Ever Offered

Here's a strong, lightweight Poultry Fence—ideal for poultry and rabbit parks, gardens and orchards—at one-half the usual cost.

Its line wires are closely spaced at bottom to turn small chickens. Its stay wires are only $4\frac{1}{2}$ inches apart.

It is far superior to ordinary poultry netting—yet it costs you less. It is stronger, heavier than netting. It makes a neater, more lasting fence.

No top rails or baseboards are necessary when Acme Poultry Fence is used. When stretched it serves as its own support, without bagging or sagging. Stay wires run from top to bottom and are interlocked with the continuous line wires by our Universal Tie. The numerous line wires enable you to stretch this fence to any desired tension. Acme comes in 4-foot, 5-foot and 6-foot heights, a height for every requirement.

Just glance at the prices on these pages. Compare them with the prices you've been paying. The saving is well worth while.

For Poultry Gates, see Page 38.

Fence No. 65

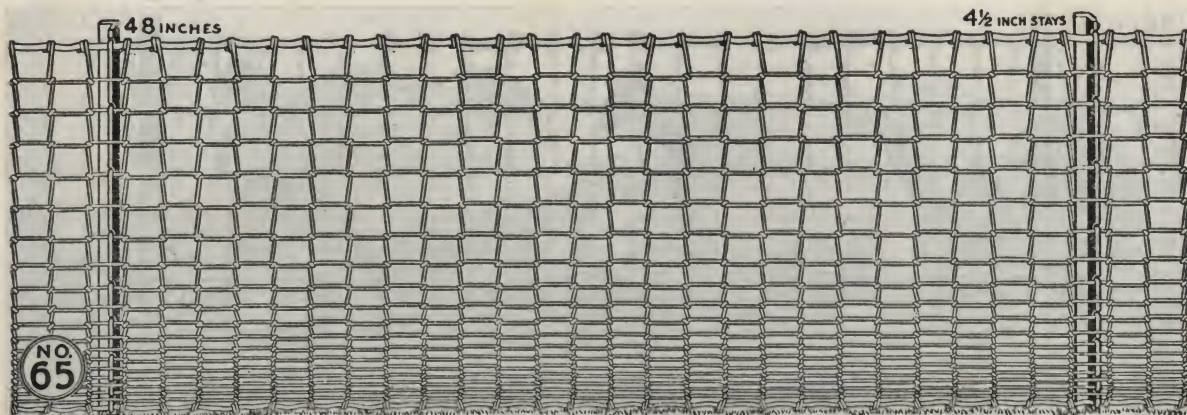
32 Cents
a
Rod

Made in 10, 15 and 20 Rod Rolls

TOP AND BOTTOM WIRES	No. 14
LINE WIRES	No. 18
STAY WIRES	No. 18

Stays $4\frac{1}{2}$ inches apart. Line wires vary from 1 inch at bottom to $4\frac{1}{4}$ inches at top. All Super Galvanized Basic Open-Hearth wires.

We pay freight on 30 rods or more.
Always order fence by number.



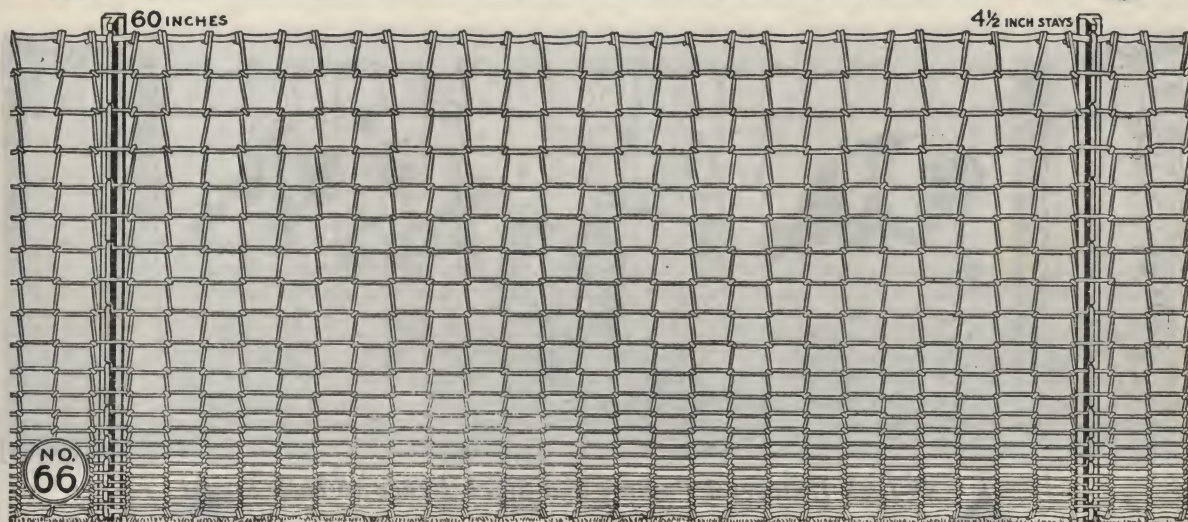
48-Inch Acme Poultry Fence ($4\frac{1}{2}$ -Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



60-Inch Acme Poultry Fence (4 1/2-Inch Stays)

Fence No. 66

Made in 10, 15 and 20 Rod Rolls

37 Cents
a
Rod

We pay freight on 30 rods or more.
Always order fence by number.

Construction

TOP AND BOTTOM WIRES	No. 14
LINE WIRES	No. 18
STAY WIRES	No. 18

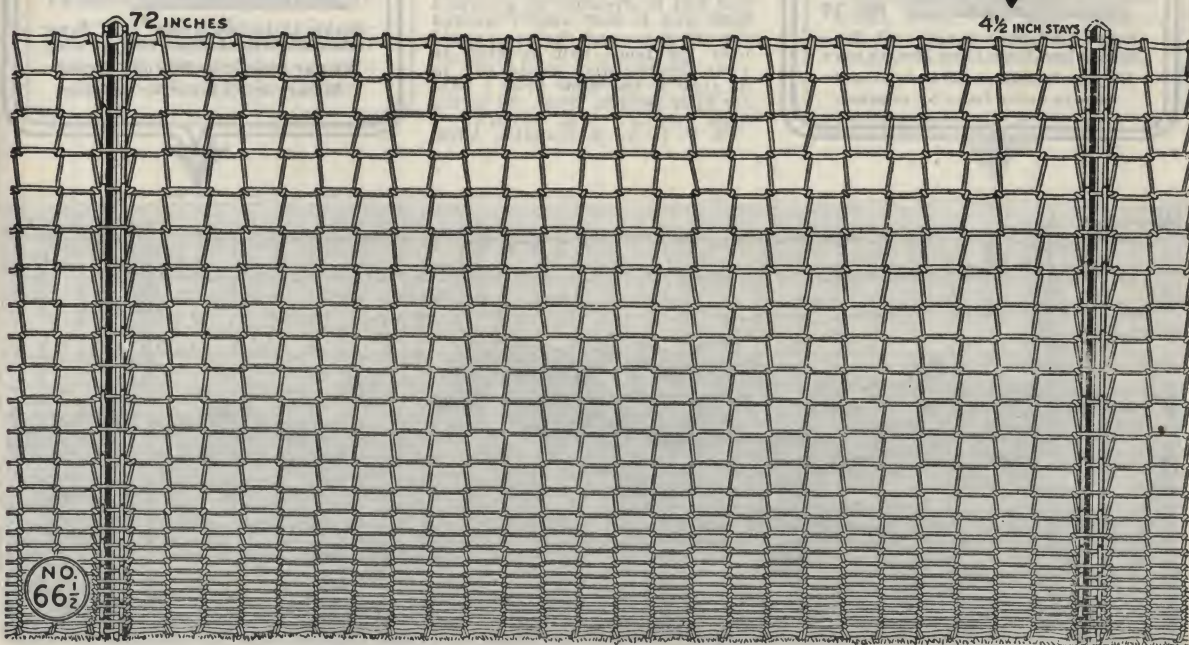
Stays 4 1/2 inches apart. Line wires vary from 1 inch at bottom to 4 1/4 inches at top. All Super Galvanized Basic Open Hearth wires.

Fence No. 66 1/2

Made in 10, 15 and 20 Rod Rolls

41 Cents
a
Rod

We pay freight on 30 rods or more.
Always order fence by number.



72-Inch Acme Poultry Fence (4 1/2-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



48-Inch Universal Poultry and Stock Fence (6-Inch Stays)

Fence No. 64

42 Cents
a
Rod

Made in 10, 15 and 20 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 14
STAY WIRES	No. 14

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire.
We pay freight on 30 rods or more.
Always order fence by number.

Virginia Man Likes Universal Fence

Dear Sirs:—

Received your 120 rods of Universal Poultry and Stock Fence all O. K. and was well pleased with bargain and quality. When I am in market again, will sure call on you. I haven't seen any wire to compare with yours in low price and good quality.

R. R. WRIGHT,
Hewletts, Va.

Stretches Good and Tight

Gentlemen:—

I received my fence wire two weeks ago and have half of it up, and find it stretches up good and tight and is just what I wanted for my geese and ducks. I could only get fence half as high as your fencing and would sag in no time at the same price I paid for your poultry fence, 48 inches high.

WM. NIEMAN,
R. F. D. No. 2, Standish, Mich.

Fence No. 63

47 Cents
a
Rod

Made in 10, 15 and 20 Rod Rolls

TOP AND BOTTOM WIRES	No. 10
LINE WIRES	No. 14
STAY WIRES	No. 14

Stays 12 inches apart. All *Super Galvanized Basic Open Hearth* wire.
We pay freight on 30 rods or more.
Always order fence by number.



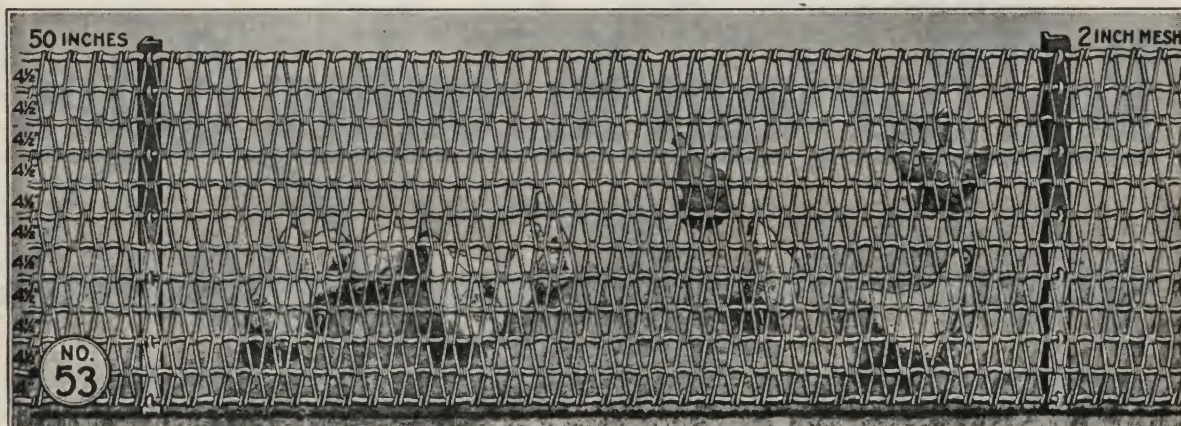
60-Inch Universal Poultry and Stock Fence (6-Inch Stays)

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



50-Inch Extra Heavy Poultry and Stock Fence (2-Inch Mesh)

Fence No. 53

80 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES

No. 10

LINE WIRES

No. 13

STAY WIRES

No. 16

2-inch mesh. All Super Galvanized Basic Open Hearth wires.

We pay freight on 30 rods or more.

Always order fence by number.

This No. 53 Good As New After 10 Years

Dear Sirs:—

Please send me your catalog and price of No. 53 fence as per clipping enclosed. About 10 years ago I bought some of this fence and today it is just as good as when put up.

WILLIAM KARSHICK,
Box 82, East Islip, L. I., N. Y.

Best In Vicinity

Gentlemen:—

Your fence is erected on our farm and we know it to be the best poultry fence in this vicinity, barring none. Will want more of it in a few weeks.

Respectfully,
J. O. REYNOLDS,
Ellijay, Ga.

Fence No. 55

93 Cents
a
Rod

Made in 10, 20 and 40 Rod Rolls

TOP AND BOTTOM WIRES

No. 10

LINE WIRES

No. 13

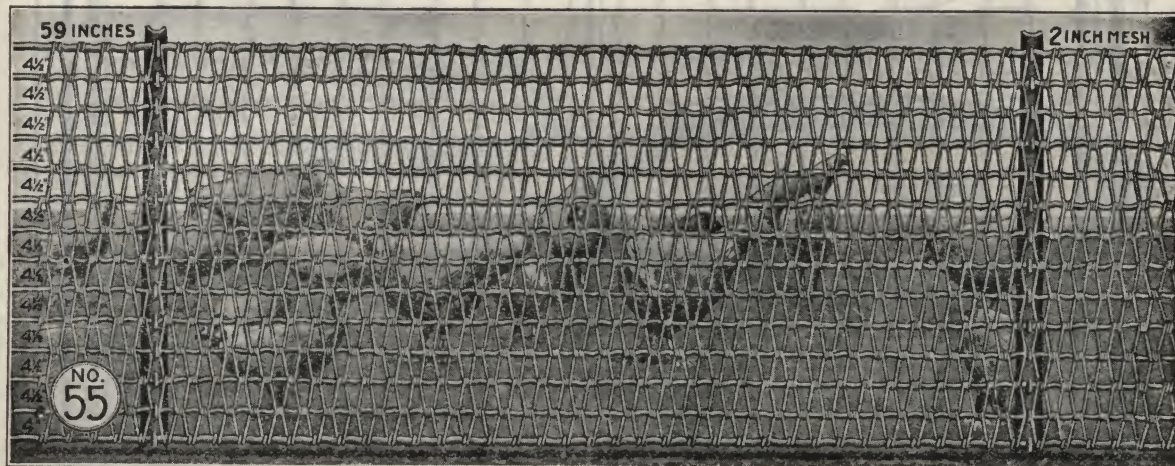
STAY WIRES

No. 16

2-inch mesh. All Super Galvanized Basic Open Hearth wires.

We pay freight on 30 rods or more.

Always order fence by number.



59-Inch Extra Heavy Poultry and Stock Fence (2-Inch Mesh)

WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



Real Bargains in Poultry Gates

Kitselman Universal Poultry Gates are designed and built to outlast any poultry gate on the market. Yet, they cost less than the ordinary steel-tubing gates usually offered.

The Wrought Iron Pipe used in Kitselman Gates measures 1½ inches outside diameter and is 3 to 4 times as thick as ordinary steel tubing. Each frame is covered with Metallic Sublimed Lead Paint which adds to gate's appearance and insures still longer life.

The strong, closely-woven fabric filler is made of Super Galvanized Basic Open Hearth Wire of No. 10 and No. 14 gauge and turns both poultry and stock equally well.

The 8-foot, 10-foot and 12-foot Poultry Gates come equipped with the special Kitselman Adjustable Brace which prevents sagging and allows the gate to swing clear of the ground at all times. This brace is fully illustrated and described on Page 52. The 8-foot and 10-foot gates have one, and the 12-foot gate has two upright braces made of ¾ inch pipe. These braces give additional strength and rigidity to these gates.

NOTE THESE LOW PRICES.

Width	Height	Style "A" Poultry Gate.	Price
3½ feet	x 48 inches	-----	\$2.45
3½ feet	x 58 inches	-----	2.65

Style "H" Poultry Gate.					
Width	Height	Price	Width	Height	Price
8 feet	x 48 inches	\$4.25	8 feet	x 58 inches	\$4.55
10 feet	x 48 inches	4.70	10 feet	x 58 inches	5.00
12 feet	x 48 inches	5.50	12 feet	x 58 inches	5.85

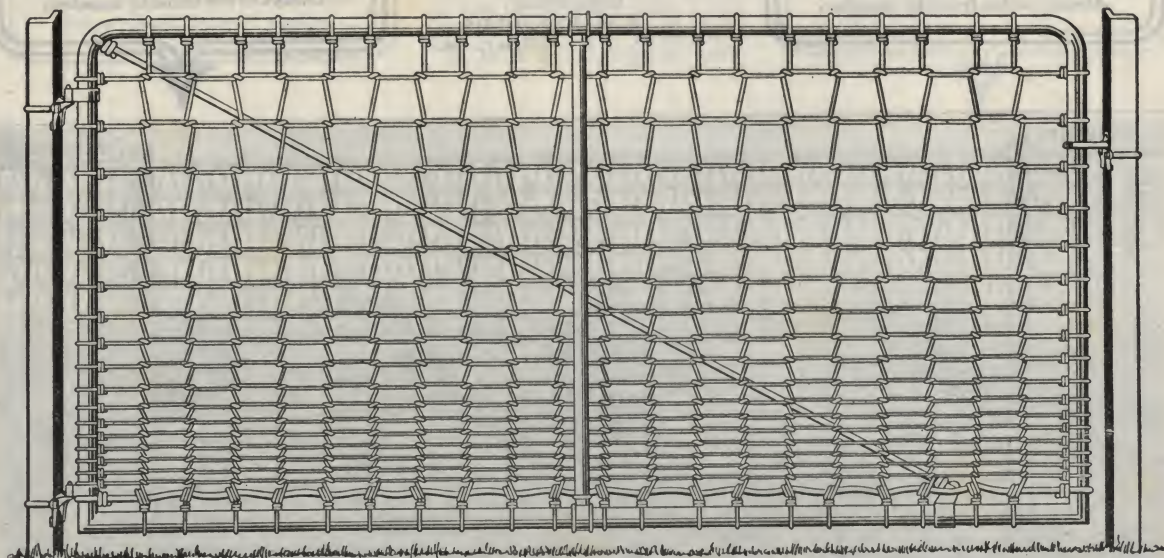
FREE: Hinges and Latch for Wood Posts or for Kitselman Steel Posts with each Gate. We pay Freight on 4 or more Poultry Gates.

Note: All Kitselman Gates are made full width. In setting posts for the Gates shown on this page allow 2½ inches for hinges and latch.

\$2.45
and up



Style "A" Poultry Walk Gate



Style "H" Poultry Drive Gate

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

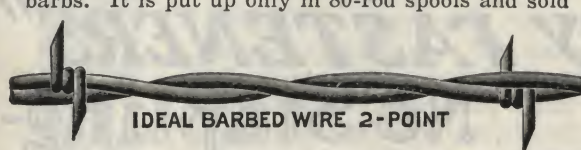
DIRECT FROM FACTORY TO FARM



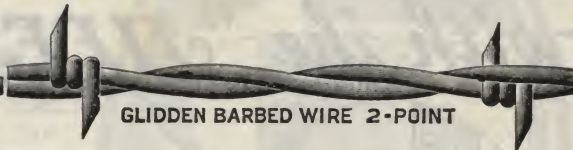
Super Galvanized Barbed Wire at Wire Mill Prices

Our Ideal Barbed Wire is made of No. 14 Super Galvanized Open Hearth Wire with 2-point barbs. It is put up only in 80-rod spools and sold

Glidden Barbed Wire is standard and is made of No. 12½ Super Galvanized Open Hearth Wire



IDEAL BARBED WIRE 2-POINT



GLIDDEN BARBED WIRE 2-POINT

by the spool. This wire will not stand quite as much strain, yet it gives practically as good satisfaction as the heavier and more expensive wire. The barbs are 3 inches apart in Hog wire and 5 inches apart in Cattle wire.

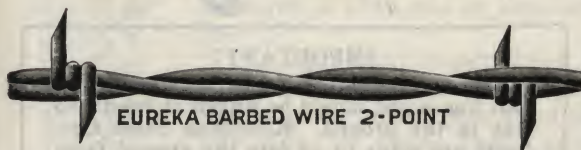
with 2-point barbs. It is put up only in 80-rod spools and sold by the spool. The barbs are 3 inches apart in Hog wire and 5 inches apart in Cattle wire.

No. 5 Ideal Cattle, per spool, 80 rods..... **\$2.54**
No. 1 Ideal Hog, per spool, 80 rods..... **2.77**

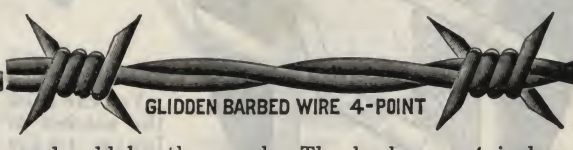
No. 7 Glidden Cattle, per spool, 80 rods.... **\$3.52**
No. 3 Glidden Hog, per spool, 80 rods..... **3.82**

Eureka Barbed Wire is made of No. 13 Super Galvanized Open Hearth Wire with 2-point barbs. It is put up only in 80-rod spools and sold by

Glidden Barbed Wire is standard and is made of No. 12½ Super Galvanized Open Hearth Wire with 4-point barbs. Put up only in 80-rod spools



EUREKA BARBED WIRE 2-POINT



GLIDDEN BARBED WIRE 4-POINT

the spool. The weight and strength of this wire is between the light and heavy wire and it gives the best of satisfaction and service. The barbs are 3 inches apart in Hog wire and 5 inches apart in Cattle wire.

and sold by the spool. The barbs are 4 inches apart in Hog wire and 6 inches apart in Cattle wire.

No. 6 Eureka Cattle, per spool, 80 rods.... **\$3.08**
No. 2 Eureka Hog, per spool, 80 rods..... **3.31**
Freight paid to your station on 3 spools or more.

No. 8 Glidden Cattle, per spool, 80 rods.... **\$3.75**
No. 4 Glidden Hog, per spool, 80 rods..... **3.99**
Freight paid to your station on 3 spools or more.

We guarantee that each spool of Barbed Wire contains full 80 rods.

Always order Barbed Wire by number.

Super Galvanized Staples

For the convenience of our customers and to protect them against having to pay an excessive price for staples, we put up 1¼ and 1½-inch galvanized staples in 10 and 25 pound bags and 100 pound kegs. In one pound there are about 75 1½-inch and 90 1¼-inch staples.

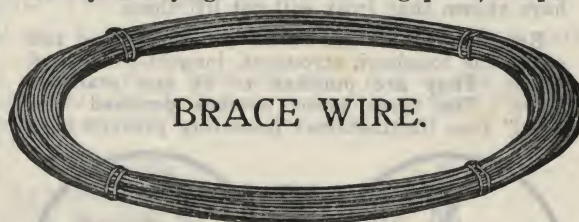


1¼ or 1½-inch, per 10-pound bag..... **\$.50**
1¼ or 1½-inch, per 25-pound bag..... **1.16**
1¼ or 1½-inch, per 100-pound keg..... **4.25**

Freight paid when ordered with other goods.

Super Galvanized Brace Wire

To accomodate our customers and to save them money in buying wire for bracing posts, we put



BRACE WIRE.

up heavy, soft steel wire, Super Galvanized, in 10-pound, 25-pound and 100-pound coils. Ten-pound coils contain about 170 feet per coil.

Per 10-pound coil..... **\$.49**
Per 25-pound coil..... **1.10**
Per 100-pound coil..... **3.85**

Freight paid when ordered with other goods.

WE PAY THE FREIGHT



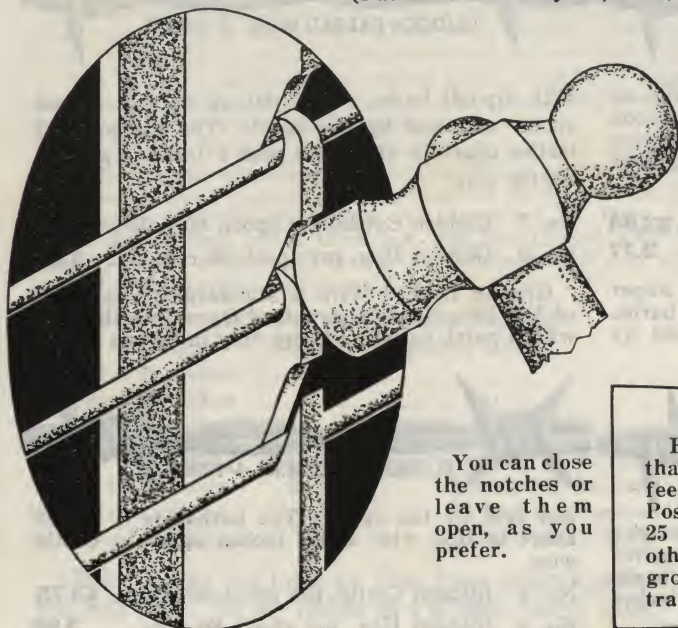
KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



KITSELMAN POSTS

The *RAIL STEEL POSTS*
-with the "*JIFFY FASTENERS*"
(Patented February 26, 1924)



You can close the notches or leave them open, as you prefer.

No Stapling—
No Wiring—
No Post Holes
to Dig!

IMPORTANT!

Every experienced fence builder knows that line posts should be driven at least two feet in the ground. Kitselman Steel Line Posts are made to go into the ground from 25 inches to 33 inches, while many posts of other make allow only 19 to 22 inches below ground. Turn to Page 44 and note the extra depth of Kitselman Posts.

Take the drudgery out of fence building! Stop the "back-breaking" post-hole digging! "Put up" your fence in just one-tenth the time!

Use Kitselman Posts—the Rail Steel Posts with the "Jiffy Fasteners."

They drive like a stake—cost less—last longer—save time, labor and expense.

They are rot-proof, fire-proof, weather-proof. They will not check or break off. Actual tests have shown that frost will not lift them.

Kitselman Posts are rolled out of railroad rail steel—the toughest, strongest, longest-lived steel made. They are punched to fit any standard fence. The three lower notches punched "upward" (see illustrations) positively prevent hogs

and other stock from rooting under or lifting fence.

No stapling—no wiring, is necessary with the "Jiffy Fastener." You simply place the wires in the notches and the job is done. You may, if you desire, turn down a few of the lugs, though most of our customers have learned that this is rarely necessary.

Think of the time and labor saved! No post holes to dig, no stapling, no wiring. You drive the posts into the ground with a sledge and fasten the wire to the posts—in but a fraction of the time it would take you to dig a hole.

Kitselman Posts are shipped with the express understanding that if they are not found satisfactory upon arrival, they may be returned at our expense and your money will be refunded.



This



Not This



This



Not This

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



THE IMPROVED "Can't-Bend" Line Posts

"Y" Type (Patent Applied For)

**Heavier, Stronger, More
Durable Than Ever**

For years Kitselman *Can't-Bend* Line Posts have been recognized as the strongest, longest-lasting steel posts made. Now, they have been made heavier, stronger, more durable than ever by a marked change in design.

This new "Y" design doubles the strength of the improved *Can't-Bend*. It prolongs the life of the post and the fence.

Study closely this new design as shown in the accompanying illustration! Note the 60-degree angle curve and the extra thickness at the angle! Note, too, how extra strength is obtained in the stem of the "Y"!

The improved *Can't-Bend* Line Posts are rolled out of rail steel—the toughest, strongest steel made. The sides of these posts are $2\frac{1}{4}$ inches wide. At the outer edges the material is $\frac{1}{8}$ -inch thick, increasing to $\frac{1}{4}$ -inch thick at the angle curve.

Can't-Bends are made with "Jiffy Fasteners" (Patented)—the quick, easy way of fastening fence to posts. No wiring, no stapling is necessary. This means time, labor and money saved.

The design and construction of these posts makes it impossible for stock or frost to lift them and when driven into the ground, the dirt packs solidly around the post, holding it in a vice-like grip. Not hindered by useless anchors, the posts drive quickly, easily and straight, but once set they stay set.

All posts are notched to fit the standard makes of farm fence. The three lower notches, punched upward positively prevent hogs or other stock from rooting under the fence. To determine which length post will best fit your needs, see page 44.

READ THIS OFFER

We are so thoroughly convinced that *Can't-Bend* Line Posts are the best line posts made that we make this offer:

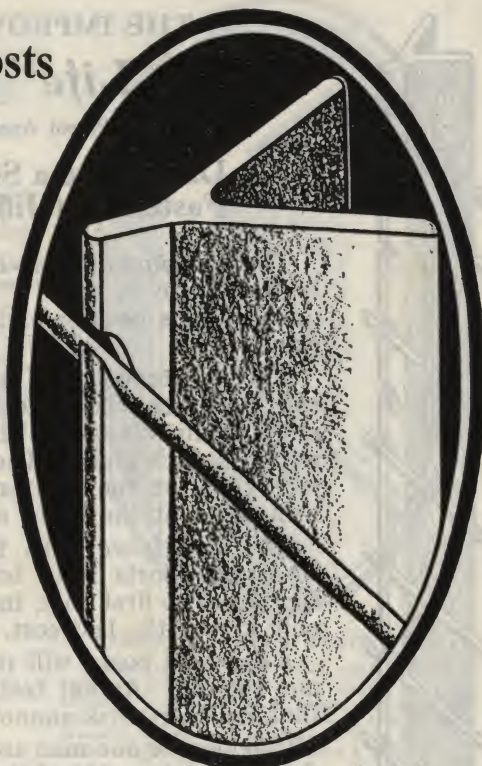
Order six *Can't-Bend* Line Posts, compare them with any other post on the market, and if you don't decide that the *Can't-Bend* is the best post, you can keep them and they won't cost you a cent. We will refund you what you pay for them.

PRICES

Length	Approx. Wt.	Price Each
6 $\frac{1}{2}$ feet	11 $\frac{1}{8}$ pounds	43 cents
7 feet	12 pounds	46 cents
7 $\frac{1}{2}$ feet	13 pounds	50 cents
8 feet	14 pounds	53 cents

"Y" Driving Caps, 25 cents each.

Note—We pay the freight to your nearest railway station on all orders of 20 posts or more. We also pay freight on a less number of posts when ordered with 30 or more rods of fencing.



"CAN'T-BEND" LINE POST

Rolled out of Rail Steel with $2\frac{1}{4}$ -inch sides, $\frac{1}{4}$ -inch thick at outer edges, approximately $\frac{1}{4}$ -inch thick in angle curve. Made with "Jiffy Fasteners." Covered with Metallic Sublimed Lead Paint. Four lengths: 6 $\frac{1}{2}$ ft., 7 ft., 7 $\frac{1}{2}$ ft. and 8 ft.



WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



THE IMPROVED

“Long-Life” Line Post

“Y” Type (Patent Applied For)

Drive Like a Stake—
Fasten in a Jiffy

The Kitzelman *Long-Life* Line Post is now made in the “Y” type. Consequently, it is heavier and stronger than ever.

This improved post is rolled out of rail steel—the toughest, longest life steel obtainable—into reinforced “Y’s” with $1\frac{3}{4}$ -inch sides. The section is $\frac{1}{4}$ -inch thick at the reinforced angle; $\frac{1}{8}$ -inch thick at the outer edges.

To build fence with the improved *Long-Life* posts is to build permanent fences. The first cost, in itself remarkably low, is the last cost.

Long-Life posts will not check, burn nor rot off. Actual tests have proved that frost or stock cannot lift them.

Two men, or one man and a boy, should drive as high as 500 of these posts in a single day for, unhindered by useless anchors, they drive quickly, easily and straight.

Made with “Jiffy Fasteners”

Each *Long-Life* post is made with the “Jiffy Fasteners” (Patented)—the quick, easy way of fastening fence to posts. These fasteners are a part of the post. You simply slip the line wire of the fence into the notches and the job is done.

Long-Life Line Posts should outlast two or three sets of wood posts. They are more economical and more practical than cement. And they cost you much less than either.

All *Long-Life* Line Posts are notched to fit standard makes of farm fence. The three lower notches are punched “upward” (see illustration) making it impossible for rooting hogs to lift fence.

Lighter in weight and more compact than wood posts, these posts are easier to handle. They are ideal for portable as well as permanent fences and for replacing broken wood or concrete posts.

PRICES

Length	Approx. Wt.	Price Each
6 feet	7 $\frac{1}{4}$ pounds	32 cts.
6 $\frac{1}{2}$ feet	8 $\frac{1}{8}$ pounds	35 cts.
7 feet	8 $\frac{3}{4}$ pounds	38 cts.
7 $\frac{1}{2}$ feet	9 $\frac{3}{8}$ pounds	40 cts.
8 feet	10 pounds	42 cts.

“Y” Driving Caps, 25 cents each.

To determine length of posts required for different heights of fence, see Page 44.

Note—We pay the freight to your nearest railway station on all orders of 20 posts or more. We also pay freight on a less number of posts when ordered with 30 or more rods of fencing.

WE PAY THE FREIGHT



"Samson" Poultry Fence Posts

"Y" Type (Patent Applied For)

Samson Poultry Fence Posts are made of the same tough material and in the same "Y" shape as our farm fence line posts. To build poultry fencing with *Samson* poultry fence posts is to build permanently, for in size, weight, strength and durability they are the equal of any farm fence posts on the market.

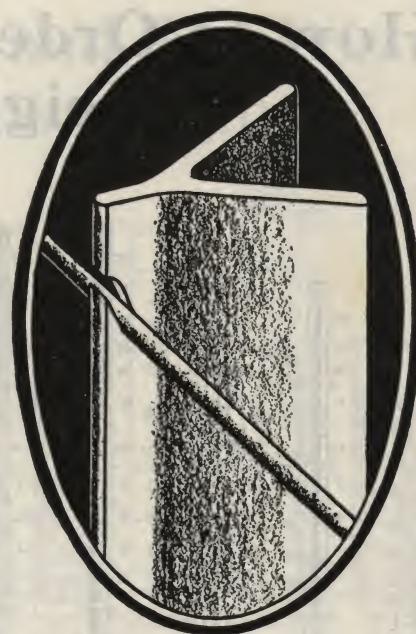
Samson Poultry Fence Posts—

- drive like a stake, easily and straight;
- made with "Jiffy Fasteners";
- fit all types of Poultry Fence and Netting;
- are fire-proof, rot-proof, weather-proof;
- protect against vermin and disease germs;
- stronger than most steel farm fence posts;
- cost less than wood posts, last longer;
- save time, labor and expense in building.

Rolled out of tough rail steel, $1\frac{3}{4}$ inches x $1\frac{3}{4}$ inches, $\frac{1}{8}$ -inch to $\frac{1}{4}$ -inch thick, *Samson* Poultry Fence Posts should outlast two or three sets of wood posts.

They take up much less room than wood posts. They make a neater, more practical fence. They are free from cracks and crevices where vermin or disease germs may hide. They will not check, burn or rot off. Unhindered by useless anchors, they drive quickly, easily and straight. Yet, with all these advantages, they cost you less than wood posts.

Samson Posts are especially designed for use with any and all kinds of poultry fence and netting. These posts are made with the "Jiffy Fasteners" only 2 inches apart. The four lower notches are punched upward. In fastening fence to post, you simply slip the wires into the notches and the job is done.



SAMSON POULTRY FENCE POST

Rolled out of Rail Steel with $1\frac{3}{4}$ -inch sides, $\frac{1}{4}$ -inch thick at outer edges, approximately $\frac{1}{4}$ -inch thick in angle curve. Made with "Jiffy Fasteners." Covered with Metallic Sublimed Lead Paint. Five lengths: 6 ft., $6\frac{1}{2}$ ft., 7 ft., $7\frac{1}{2}$ ft. and 8 ft.

PRICES

Length	Approx. Wt.	Price Each
$6\frac{1}{2}$ feet	$8\frac{3}{8}$ pounds	35 cts.
7 feet	$8\frac{3}{4}$ pounds	38 cts.
8 feet	10 pounds	42 cts.

"Y" Driving Caps, 25 cents each.

Note—We pay the freight to your nearest railway station on all orders of 30 posts or more. We also pay freight on a less number of posts when ordered with 30 or more rods of fencing.

WE PAY THE FREIGHT

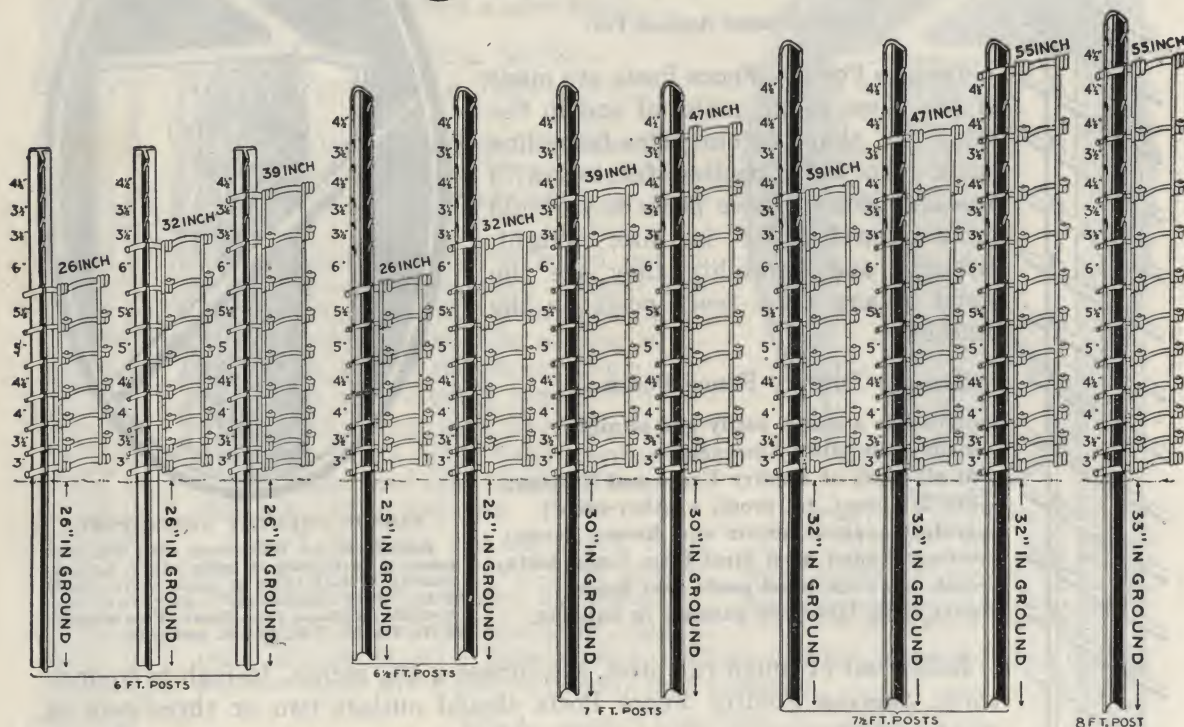


KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



How to Order Posts for Different Heights of Fence



NOTE: 6½ ft. and 7 ft. Posts are punched exactly the same. The only difference between these two posts is that 7 ft. posts go in ground 5 inches deeper than 6½ ft. posts.

THIS chart will help you to determine just which length post will best meet your needs.

It shows you all lengths of Kitzelman Farm Fence Line Posts. It shows how each length post is notched to fit the various heights of standard fence. It shows the number of notches placed above each height of fence for barbed wires and the spacing between each notch. It shows the depth the post goes in the ground.

Example: The 6-foot post (Long-Life or Kitzelman "T") when used with a 26-inch fence, has four notches for barbed wire, spaced 6 inches, 3½ inches, 3½ inches and 4½ inches apart. You may use any or all of these for barbed wire, just as you desire.

There is a Kitzelman Steel Fence Post for every need at prices that save you money. Select the type and length of Post that best fits your requirements. Then send us your order. If the posts do not come up to your expectations in every way, you may return the shipment and we will refund your money.

When used with 32-inch fence, there are three notches for barbed wire, spaced 3½ inches, 3½ inches and 4½ inches apart. Any or all of these notches may be used. With either fence the post goes in the ground 26 inches.

The 6½-foot and 7-foot posts (made in the Long-Life, Kitzelman "T" and "Can't Bend") are notched exactly alike. The only difference is that the 7-foot posts go in the ground 30 inches while the 6½-foot posts go in the ground 25 inches.

A 47-inch fence may be erected on either a 6½-foot, 7-foot, 7½-foot or 8-foot post, depending upon the number of barbed wires you want above the fence and the depth you want the post to go in the ground.

Kitzelman Farm Fence Line Posts are punched to fit standard farm fences only as shown above.

WE PAY THE FREIGHT

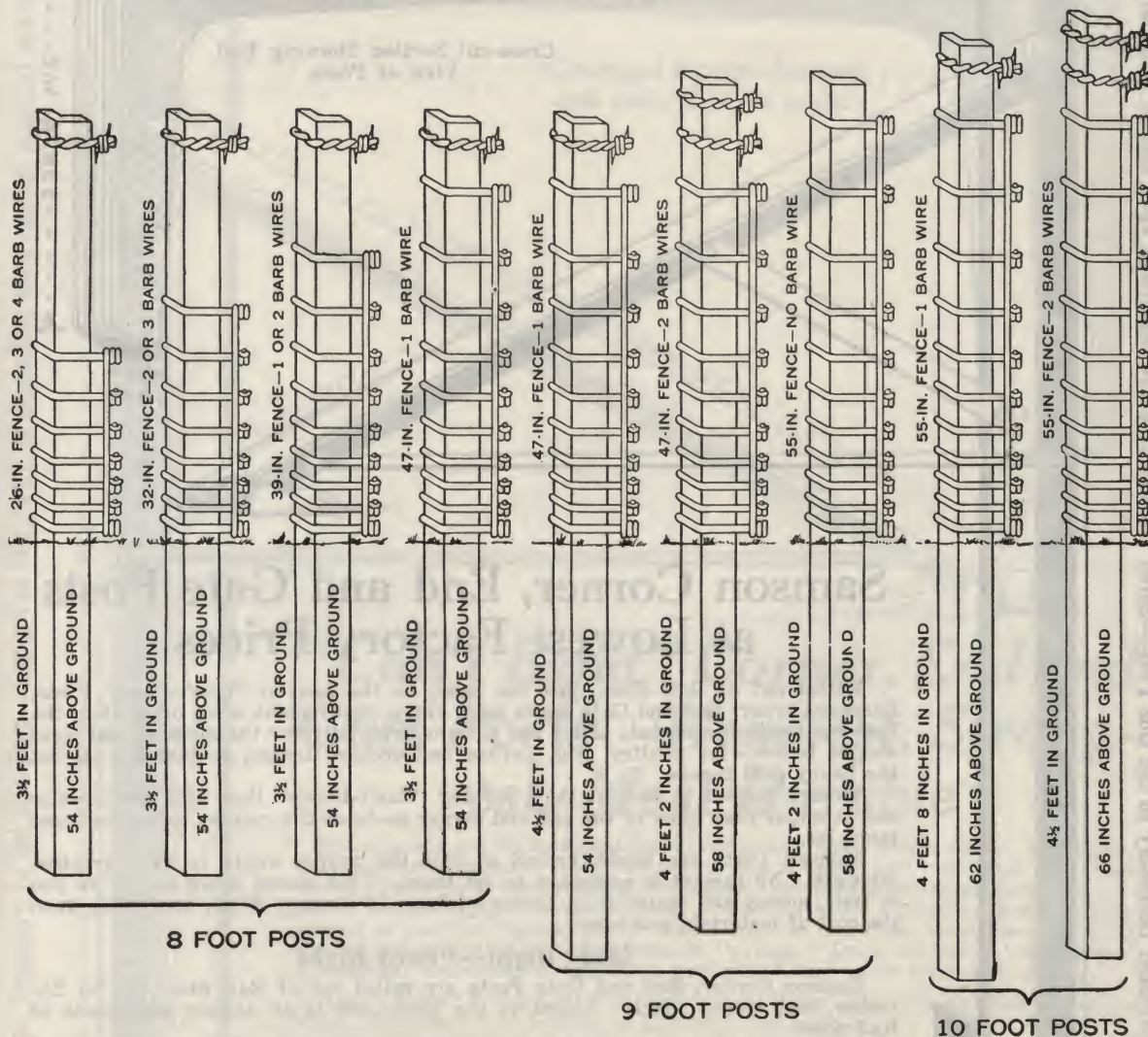


KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



How to Order Corner and End Posts for Different Heights of Fence



THE picture above represents our various heights of Corner, End and Gate Posts with braces and anchors omitted.

This chart will help you to determine just which length post will best meet your requirements. It shows the length of post required for the various heights of fence. It shows the depth the posts go into the ground.

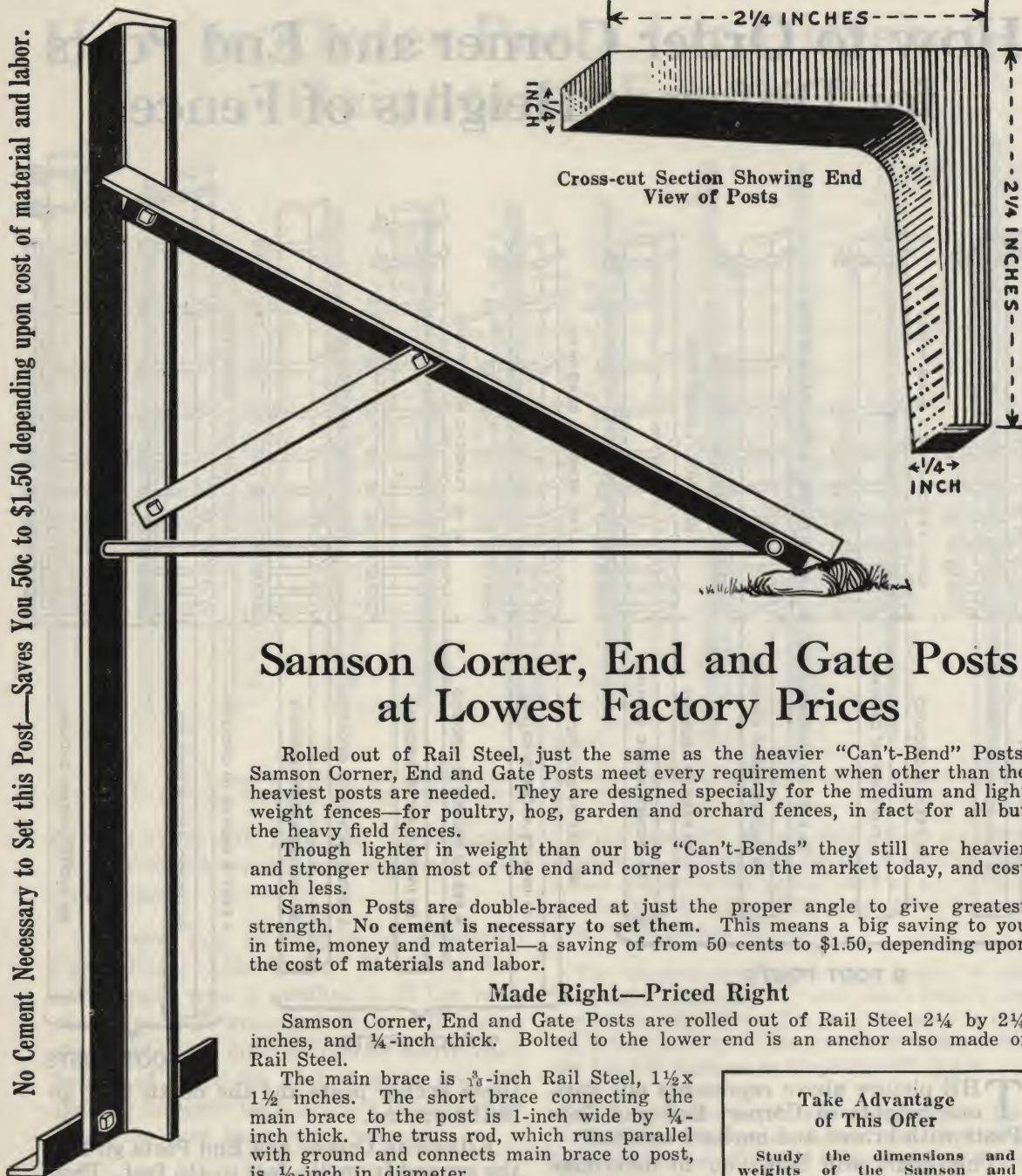
Corner and End Posts are the very foundation of your fences. The life of the fence is dependent upon the strength of

these anchor posts and the depth they go in the ground.

Kitselman Corner and End Posts go into the ground from 3 1/2 feet to 4 1/2 feet. They are made extra heavy and extra strong to withstand the heaviest strains. *Can't-Bend* corner and end posts are the heaviest made. We recommend this post for all fences made of No. 9, No. 10 and No. 11 wires and for even lighter weight fences where the stretches of fence are unusually long.

WE PAY THE FREIGHT

No Cement Necessary to Set this Post—Saves You 50c to \$1.50 depending upon cost of material and labor.



Samson Corner, End and Gate Posts at Lowest Factory Prices

Rolled out of Rail Steel, just the same as the heavier "Can't-Bend" Posts, Samson Corner, End and Gate Posts meet every requirement when other than the heaviest posts are needed. They are designed specially for the medium and light weight fences—for poultry, hog, garden and orchard fences, in fact for all but the heavy field fences.

Though lighter in weight than our big "Can't-Bends" they still are heavier and stronger than most of the end and corner posts on the market today, and cost much less.

Samson Posts are double-braced at just the proper angle to give greatest strength. No cement is necessary to set them. This means a big saving to you in time, money and material—a saving of from 50 cents to \$1.50, depending upon the cost of materials and labor.

Made Right—Priced Right

Samson Corner, End and Gate Posts are rolled out of Rail Steel 2 1/4 inches, and 1/4-inch thick. Bolted to the lower end is an anchor also made of Rail Steel.

The main brace is 1 1/8-inch Rail Steel, 1 1/2 x 1 1/2 inches. The short brace connecting the main brace to the post is 1-inch wide by 1/4-inch thick. The truss rod, which runs parallel with ground and connects main brace to post, is 1/2-inch in diameter.

Posts are covered with Metallic Sublimed

Lead Paint, which resists weather and adds to appearance of posts.

Samson Corner Posts are equipped with a double set of braces; End Posts with one set. They can be used with any style of fence.

Approx. Weight

Price Complete

Length	End and Gate Posts	Corner Posts	End and Gate Posts	Corner Posts
8 feet	54 lbs.	73 lbs.	\$2.90	\$3.95
9 feet	58 lbs.	77 lbs.	3.10	4.10

Take Advantage of This Offer

Study the dimensions and weights of the Samson and "Can't-Bend" Corner, End and Gate Posts described on these two pages. Determine which Post best meets your requirements. Then send us your order for one, two, three or as many as you need. If after you receive the posts, you are not convinced they are the best you ever saw at anywhere near the price, return them to us, and we will gladly refund your money.

WE PAY THE FREIGHT

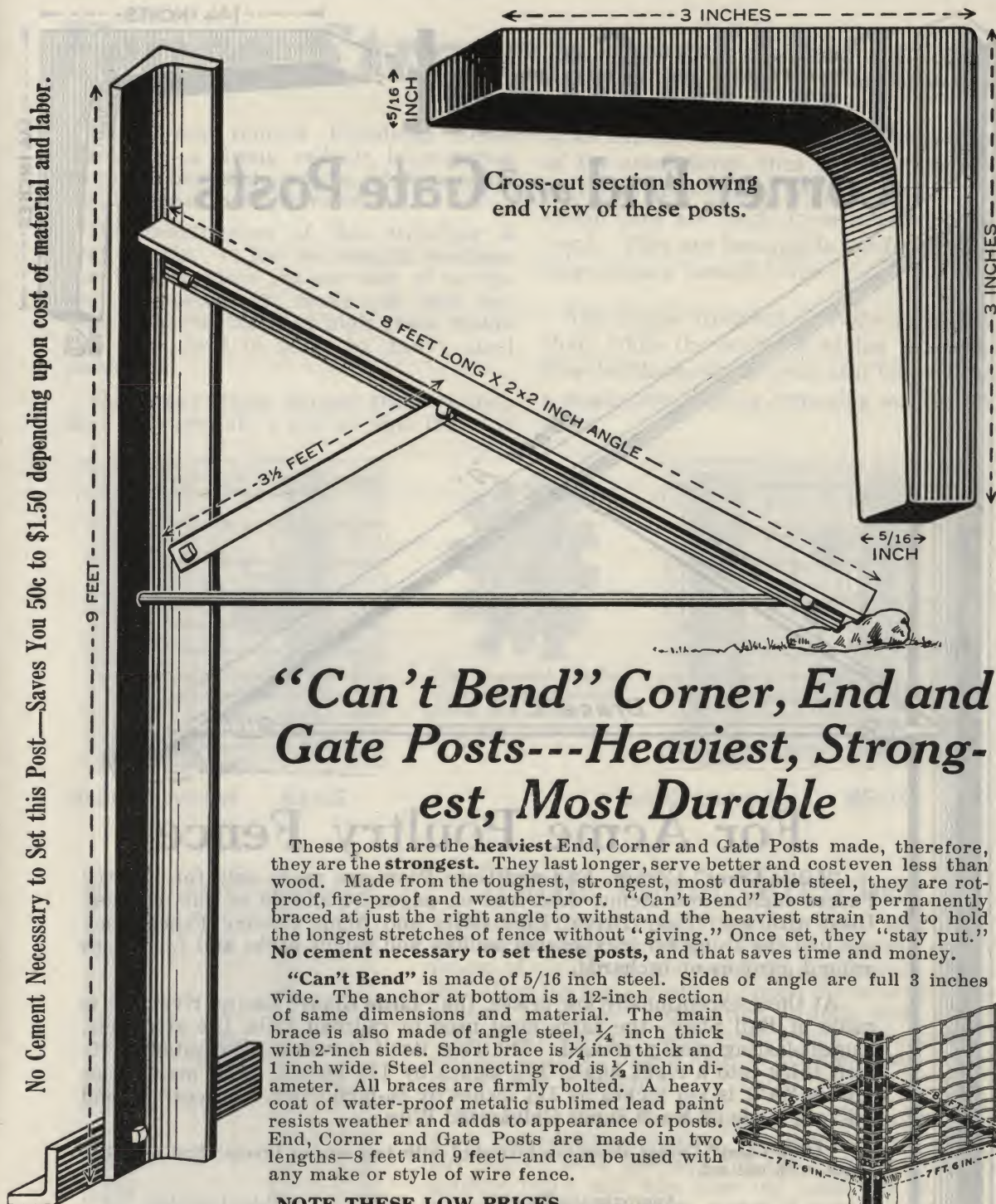


KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



No Cement Necessary to Set this Post—Saves You 50c to \$1.50 depending upon cost of material and labor.



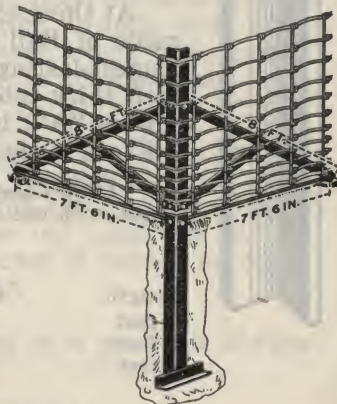
“Can’t Bend” Corner, End and Gate Posts---Heaviest, Strongest, Most Durable

These posts are the **heaviest** End, Corner and Gate Posts made, therefore, they are the **strongest**. They last longer, serve better and cost even less than wood. Made from the toughest, strongest, most durable steel, they are rot-proof, fire-proof and weather-proof. “Can’t Bend” Posts are permanently braced at just the right angle to withstand the heaviest strain and to hold the longest stretches of fence without “giving.” Once set, they “stay put.” **No cement necessary to set these posts**, and that saves time and money.

“Can’t Bend” is made of 5/16 inch steel. Sides of angle are full 3 inches wide. The anchor at bottom is a 12-inch section of same dimensions and material. The main brace is also made of angle steel, $\frac{3}{4}$ inch thick with 2-inch sides. Short brace is $\frac{1}{4}$ inch thick and 1 inch wide. Steel connecting rod is $\frac{1}{2}$ inch in diameter. All braces are firmly bolted. A heavy coat of water-proof metallic sublimed lead paint resists weather and adds to appearance of posts. End, Corner and Gate Posts are made in two lengths—8 feet and 9 feet—and can be used with any make or style of wire fence.

NOTE THESE LOW PRICES.

Length	Weight		Price	
	End and Gate Posts	Corner Posts	End and Gate Posts	Corner Posts
8 feet	90 lbs.	124 lbs.	\$4.15	\$5.70
9 feet	96 lbs.	130 lbs.	4.45	6.00
10 feet	102 lbs.	136 lbs.	4.70	6.25

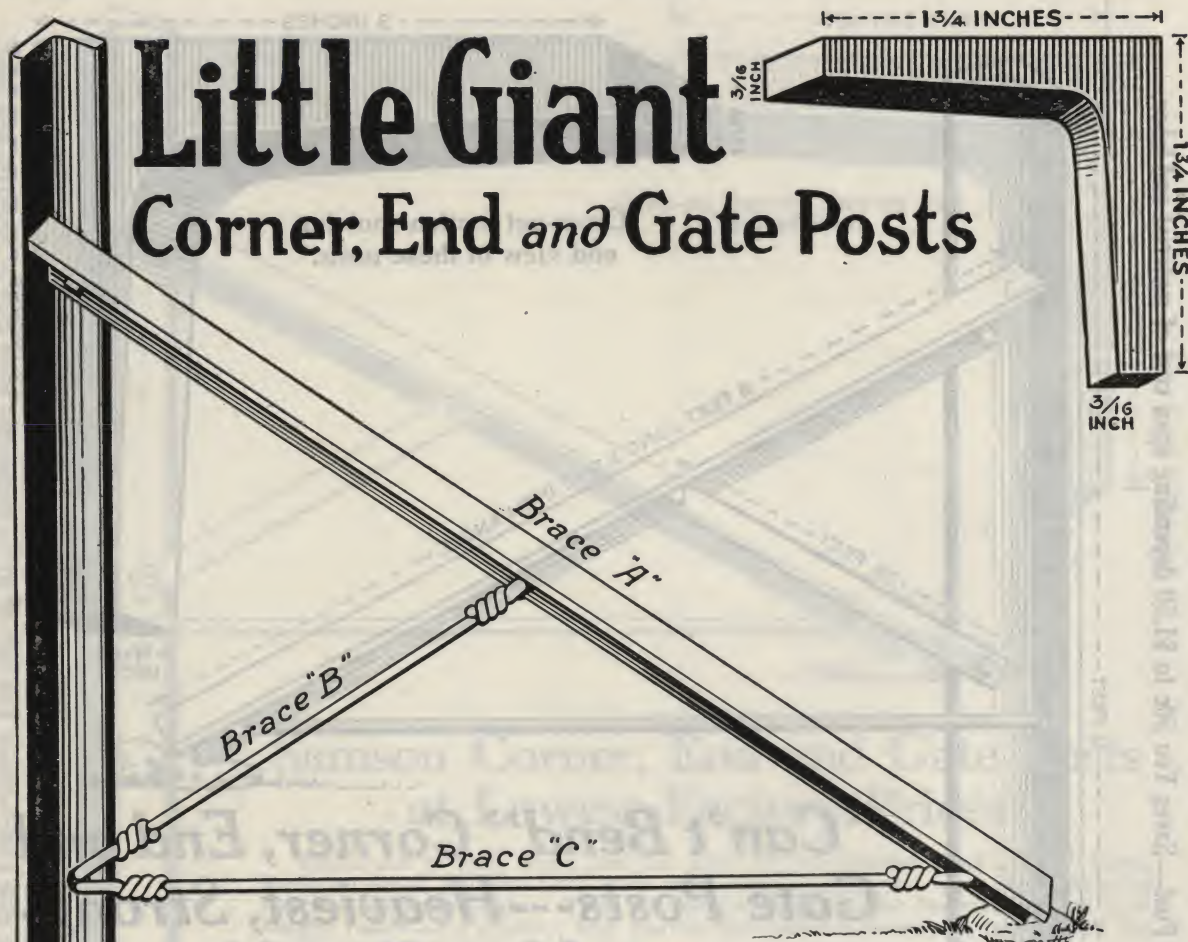


WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



Little Giant

Corner, End *and* Gate Posts

For Acme Poultry Fence

"Little Giant" Corner, End and Gate Posts are made only for Poultry Fences such as our Acme, described on pages 34 and 35 of this catalog. Used with our "Easy Drive" Line Posts and Acme Poultry Fence, they are just the thing for inexpensive poultry and rabbit parks and for fences around gardens or orchards.

At these exceptionally low prices, the "Little Giant" has no rival. It is made of Rail Steel—the same steel used in railroad rails, the strongest, longest-lasting steel produced. The Post itself is rolled out of steel $\frac{3}{16}$ -inch thick into a right angle, $1\frac{3}{4}$ inches by $1\frac{3}{4}$ inches. The main brace (Brace "A") is $1\frac{1}{4}$ inches by $1\frac{1}{4}$ inches by $\frac{1}{8}$ -inch thick. Braces "C" and "B" are made of No. 9 Super Galvanized Wire.

"Little Giant" Corner Posts are furnished with two sets of braces; End and Gate Posts, with one set.

Length	Approximate Weight		Price Complete	
	End and Gate Posts	Corner Posts	End and Gate Posts	Corner Posts
7 feet	23 lbs.	29 lbs.	\$1.55	\$1.90
8 feet	26 lbs.	33 lbs.	1.70	2.20
9 feet	29 lbs.	38 lbs.	1.90	2.45

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



Fence Stretchers at Cost

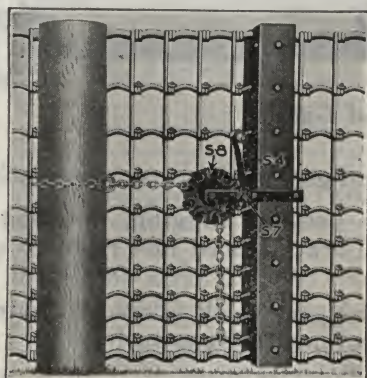
Here's our famous Kitselman Fence Stretcher—a strong, reliable, labor-saving stretcher that will give you life-time service at a small initial investment.

The construction of this stretcher is very simple. It has no complex mechanism that requires the services of an expert to operate it; there are just two working parts, made of high grade malleable iron, held in place by heavy steel plates.

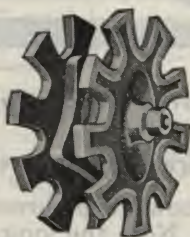
The heavy chain forged from $\frac{3}{8}$ -inch steel rods permits a pull of nine feet. It

locks automatically at every quarter turn of the crank lever, thus enabling the operator to stop at any point desired. The clamp bars are made from selected hard wood. They are fastened to the fence with large square headed bolts.

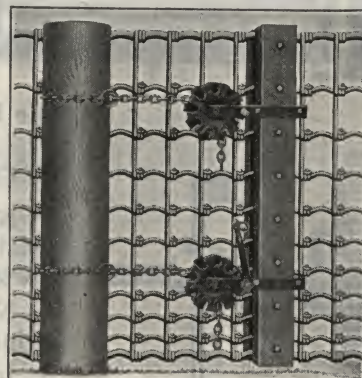
The single stretcher has one jack and chain while the double stretcher has two. The double stretcher may also be used as a single stretcher by removing one of the jacks.



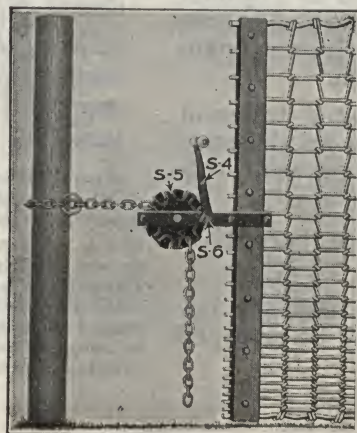
Single Stretcher \$4.65



This improved double sprocket adds increased power and strength to these sturdy stretchers.



Double Stretcher \$9.10



Little Giant Stretcher

Built particularly for stretching every height of our Acme and Universal Poultry Fences, other fences of similar weight and light hog fences. Modeled after the big Kitselman Single Stretcher shown above. Chain is forged from $\frac{1}{4}$ -inch steel rods. Clamps are seasoned hard wood, 1 inch x $3\frac{1}{2}$ inches, and are made 72 inches long to accommodate fence up to 6 feet in height.

The Little Giant fills a big need for an easily operated, inexpensive stretcher. It has been added to our line of tools specially for the man who builds poultry fence and who does not need the heavier stretcher. At the price quoted it cannot be duplicated anywhere.

\$3.45

We pay the freight on any stretcher shown on this page when ordered with 30 or more rods of Farm or Poultry Fence.

WE PAY THE FREIGHT

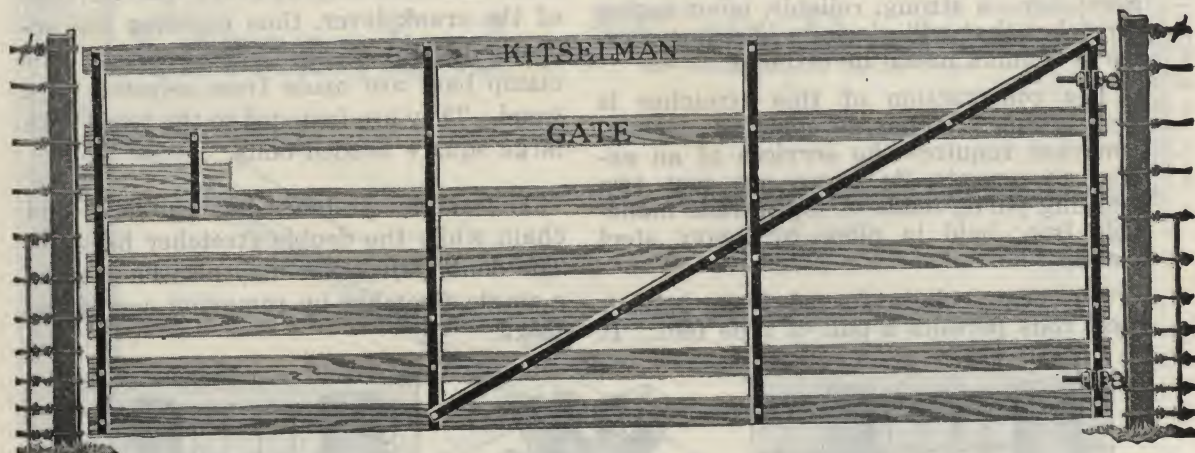


KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



A Stronger, Non-Sag Gate at a Big Cash Saving to You



The Improved Kitselman Wood Gate

Compare this improved wood gate with any on the market!

Note how it is braced to prevent sagging, warping or twisting! Note the long angle brace placed just right to give the gate its greater strength!

Note, too, the adjustable hinges which allow the gate to swing easily and freely and prevent its dragging!

Kitselman Wood Gates are made of seven 1-inch x 4-inch boards. Selected No. 1 Yellow Pine is used throughout. All gates are 54 inches high and full 12 feet long.

Vertical brace at hinge end is $1\frac{1}{2}$ -inch x $\frac{3}{8}$ -inch Channel Iron. Other vertical braces are 1-inch x $\frac{3}{8}$ -inch Channel Iron. Angle Brace is $1\frac{1}{8}$ -inch x $\frac{1}{8}$ -inch Iron.

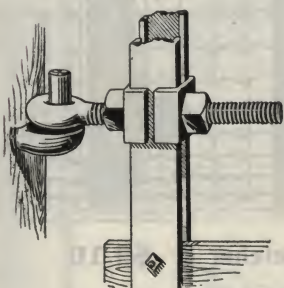
Channel Iron braces are bolted to wood with flange side in. This leaves an air space where no moisture can collect, prevents rotting and prolongs life of gate.

All gates are equipped with Adjustable Hinges and are thoroughly coated with weather-resisting paint.

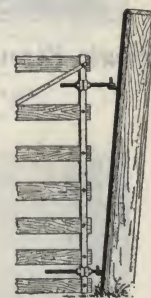
They are shipped with the understanding that if they are not found satisfactory in every way upon arrival, they may be returned and your money will be refunded.

Price each, \$6.50

NOTE—All Kitselman Wood Gates are made full 12 feet wide. In setting posts allow about $4\frac{1}{2}$ inches for hinges. We pay freight on 2 or more Gates or on any number when ordered with 30' or more rods of fence.



This Two-Way Adjustable Hinge, an exclusive Kitselman feature, is fitted with clamps which can be raised or lowered on hinge brace. The extra long bolt is threaded so that by moving the two nuts in or out you can raise or lower latch end of gate until the gate is perfectly level.



Even though your post leans (as shown above) or if ground slopes, you can easily and quickly adjust gates to a level same distance from ground at each end by means of the Adjustable Hinge.

WE PAY THE FREIGHT



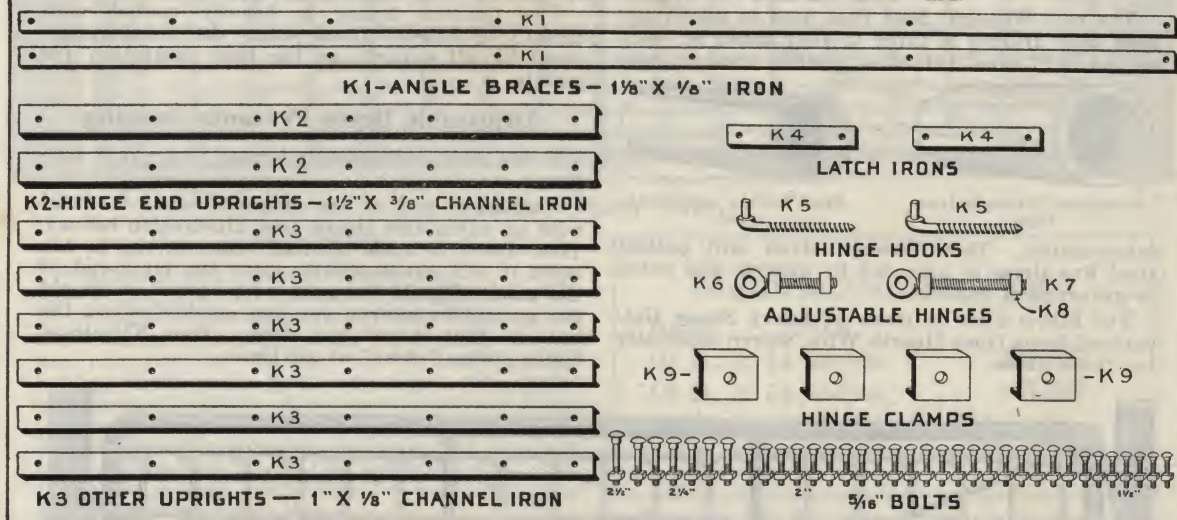
KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



Buy Only the Irons, If You Wish —Build Your Own Gates

KITSELMAN IRONS FOR WOOD GATES



Those who want to build their own Kitselman Wood Gates can now buy Kitselman Gate Irons and Fittings separate.

You may have good native timber on the place, or the necessary lumber handy. You can save the cost of the lumber in the complete gate by buying Kitselman Irons and Fittings only, and building your own gates. Many of our customers are doing just that.

Complete sets of Irons include all the Braces, Uprights, Adjustable Hinges, Bolts, etc., used in the Improved Kitsel-

man Wood Gate shown on the opposite page.

All parts come cut, drilled and painted ready to put together. It is only the work of a few minutes after the lumber is cut and drilled to complete the gate.

Read the description of the Improved Kitselman Wood Gate on the opposite page! A stronger wood gate has never been built. Look at the illustration above showing the complete set of Kitselman Gate Irons! Then note the low price for these Irons.

Note—Kitselman Gate Irons may be used for building gates of any length from 8 feet to 14 feet by lengthening or shortening the first or latch-end section. All Irons are cut for seven-board Gates, 54 inches high.

Price each, **\$2.95**

We pay freight on four or more complete sets of Kitselman Gate Irons or on any number when ordered with other goods on which we agree to pay freight.

WE PAY THE FREIGHT



KITSELMAN FENCE



BEST GALVANIZED FENCE MADE

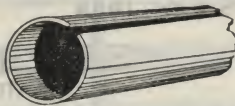
Kitselman Wrought Iron Farm Gates

Built of Heavy Wrought Iron Pipe—Fitted with Special Adjustable Brace
—Will Not Buckle, Twist or Sag—Sold at Prices
That Save You Money

The new Wrought Iron Pipe used in all Kitselman Gate frames is three to four times as thick as the light steel tubing ordinarily used in gate



Kitselman Wrought Iron Pipe



Steel Tubing commonly used

construction. That Wrought Iron will outlast steel five times is conceded by experts and noted in government reports.

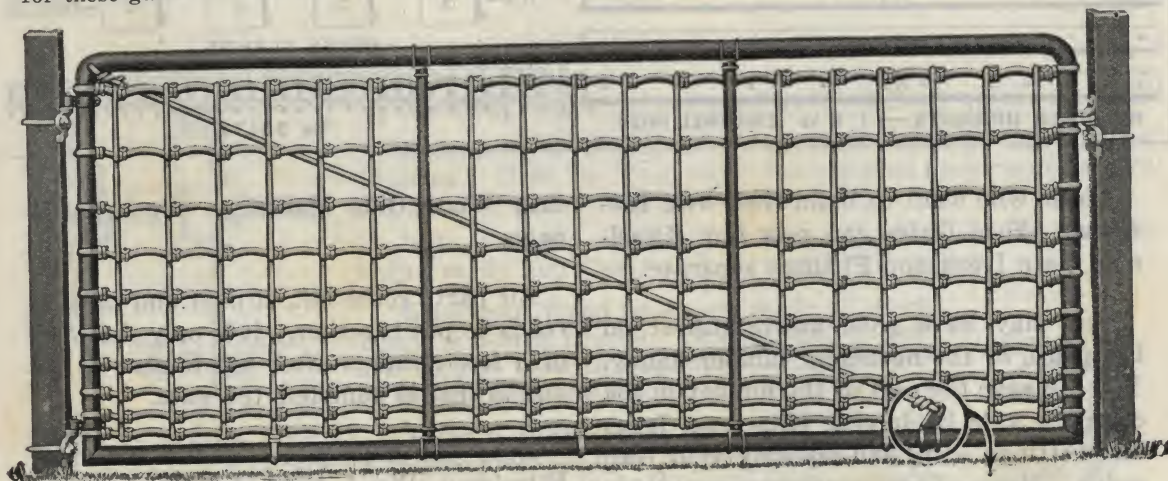
The fabric filler is made of heavy Super Galvanized Basic Open Hearth Wire, woven especially for these gates.

The finished frame is heavily coated with Metallic Sublimed Lead paint, the paint recognized by all experts as the best protection for metals.

Adjustable Brace Prevents Sagging

Every gate is diagonally braced to prevent sagging.

The lower end of the diagonal brace is fitted with an adjustable sleeve (see illustration below). This sleeve is made so that when driven to the right it will automatically raise the latch-end of the gate. Should the gate post "give" or should the ground be uneven you can quickly adjust the gate so that it will not drag. Thus Kitselman Gates swing "clear" at all times.



Atlas Farm Gate

Atlas Farm Gate—The frame of this extra heavy and strong gate is made of best quality wrought iron pipe 1½ inches outside diameter and the two upright braces are ¾-inch outside diameter. Pipe of this kind is far more durable than light weight steel tubing as generally used. The 10-foot width has one upright brace and the 12, 14 and 16-foot widths have two upright braces. The frame is equipped with the Kitselman Adjustable Brace which effectually prevents sagging. The fabric filling is made of All No. 9 Super Galvanized Basic Open Hearth Wire. Stays of this fabric are only 6 inches apart. The frame is protected with Metallic Sublimed Lead Paint to resist weather.

Width	Height	Price
10 ft. x 54 inches		\$7.95
12 ft. x 54 inches		9.10
14 ft. x 54 inches		9.85
16 ft. x 54 inches		10.55

Free Hinges and Latch for Wood Posts or Kitselman Steel Posts

NOTE: All Gates are made full width. In setting posts for Atlas Farm Gates, allow 4½ inches for hinges and latch.

We pay freight on 3 or more Atlas Gates, or on any number when ordered with 30 rods or more of Fence.

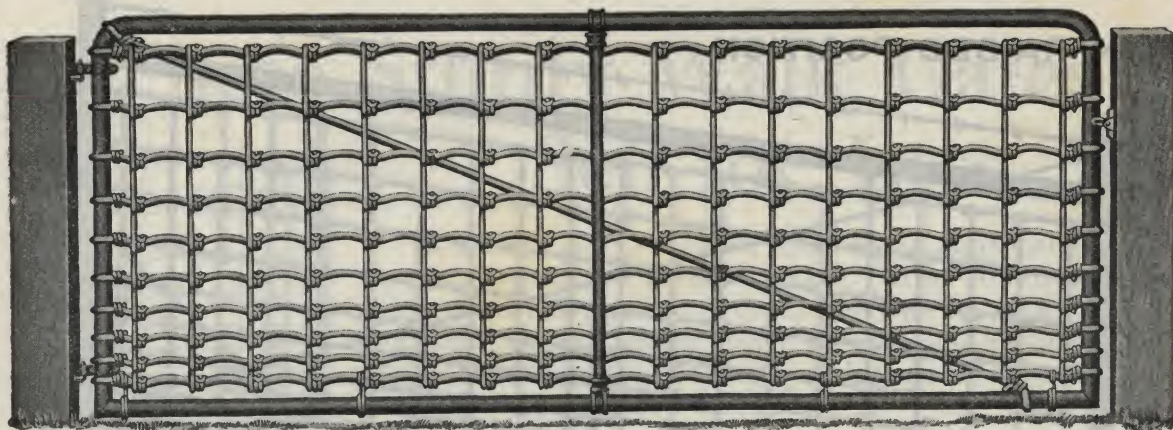


WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



Junior Farm Gate

Description

Frame is made 1½-inch, outside diameter, extra heavy wrought iron pipe of best quality. Pipe of this kind is far more durable than light weight steel tubing generally used. The 10-foot gate has one and the 12-foot, two ¾-inch upright braces, which make gate very rigid. The gates are equipped with the Kitselman Adjustable Brace to prevent sagging. The frame is covered with 6-inch mesh fence, made with No. 10 top and bottom wires and No. 11 line and stay wires. The frame is covered with Metallic Sublimed Lead Paint.

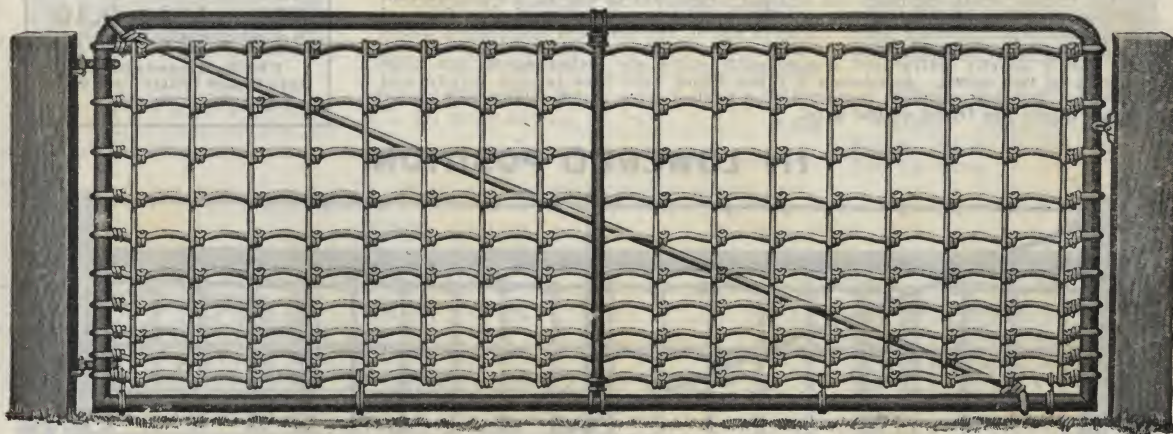
Manufacturer's Price

Width	Height	
10 ft. x 54 inches		\$5.05
12 ft. x 54 inches		5.85

Free Hinges and Latch for Wood Posts
or for Kitselman Steel Posts

We pay the freight on 4 Gates or more, or on any number when ordered with 30 rods or more of Fence

NOTE: All gates are made full width. In setting posts for Junior Farm Gate allow 2½ inches for hinges and latch.



Standard Farm Gate

Description

Frame is made of 1½-inch, outside diameter, extra heavy wrought iron pipe of the best quality. Pipe of this kind is far more durable than light weight steel tubing, as generally used. The 10 and 12-foot gates have one ¾-inch upright center brace and in the 14-foot gate two of these braces are used, making the gate very rigid and strong. The frame is equipped with the Kitselman Adjustable Brace which prevents sagging. The filling is 6-inch mesh fence made with No. 10 top and bottom wires and No. 11 line and stay wires. The frame is protected with Metallic Sublimed Lead Paint.

Manufacturer's Price

Width	Height	
10 ft x 54 inches		\$6.10
12 ft x 54 inches		6.80
14 ft x 54 inches		7.60

Free Hinges and Latch for Wood Posts
or Kitselman Steel Posts

NOTE: All Gates are made full width. In setting posts for Standard Farm Gates, allow 2½ inches for hinges and latch. We pay freight on 4 or more Standard Gates or on any number when ordered with 30 or more rods of Fence.

WE PAY THE FREIGHT

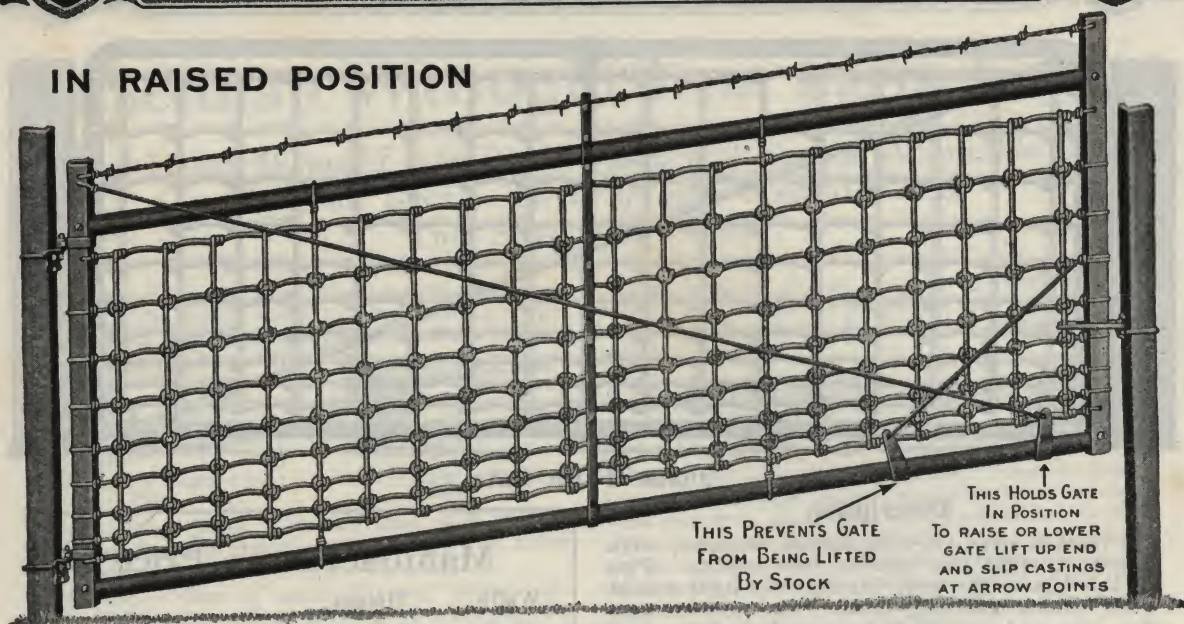


KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



IN RAISED POSITION



An Adjustable Sure-Lock Self-Raising Gate

Here is absolutely the safest adjustable farm gate on the market. One that can be locked at any height up to 4½ ft. from the ground and your stock can't raise it or tamper with it in any way. Our locking device prevents this.

The ease with which a Kitseleman Adjustable Gate can be raised over snow or rough ground makes it one of the greatest farm conveniences.

With this gate raised the hogs and other small stock are allowed to pass under it while the horses and cattle stay where you want them.

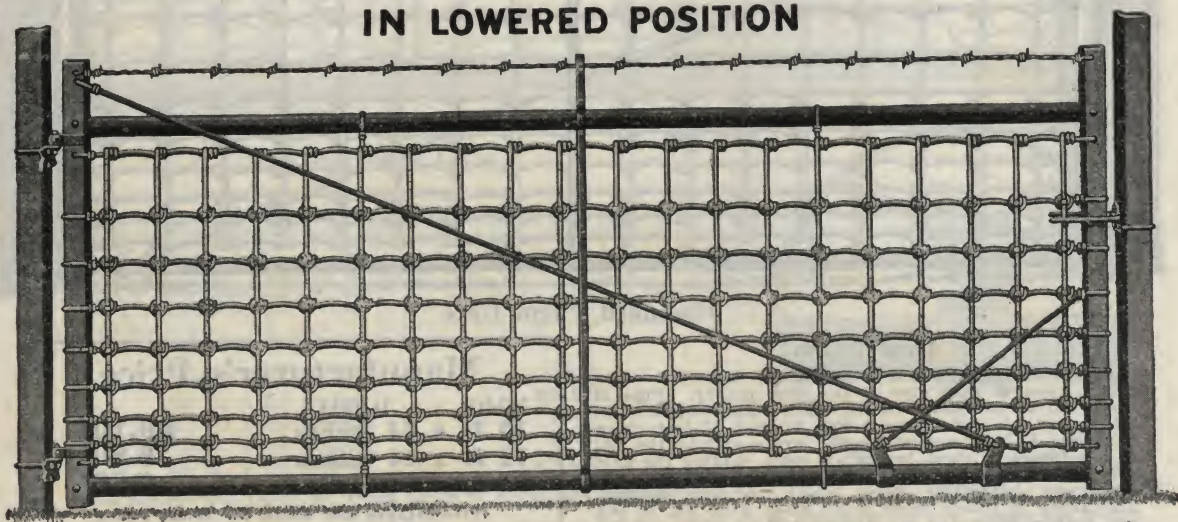
The ends of the frame are made of 2-inch U Bar Iron and the top and bottom 1½-inch heavy wrought iron pipe. All sizes are braced diagonally and in the 10-foot width we place one upright brace, but in the 12, 14 and 16-foot widths we place two vertical braces. These upright braces are ¾-inch Channel Iron. You will not find a better frame in any of the so-called self-raising gates. The frame is protected with black metallic sublimed lead paint and filled with our No. 9 heavily galvanized Fence, with stays six inches apart and close spacing of line wires. Absolutely a Stock-Proof Gate that is very strong and durable. Another excellent feature is the barbed wire which is placed about 6 inches above the frame of the gate.

Manufacturers' Prices

Width	Height	
10 ft.	x 54 in.	7.65
12 ft.	x 54 in.	8.40
14 ft.	x 54 in.	9.10
16 ft.	x 54 in.	9.70

FREE Hinges and Latch for Wood Posts or Kitseleman Steel Posts.

IN LOWERED POSITION



NOTE: All Gates are made full width. In setting posts for Kitseleman Adjustable Gates, allow 4½ inches for hinges and latch.

We pay the freight on 3 Gates or more, or on any number when ordered with 30 rods or more of Fence.

WE PAY THE FREIGHT



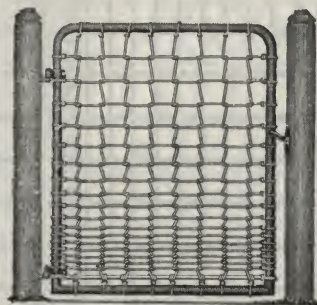
KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



These Sturdy Walk Gates

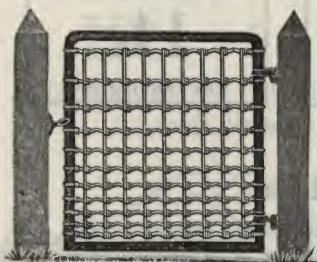
Sell for Less



Style "A" Walk Gate

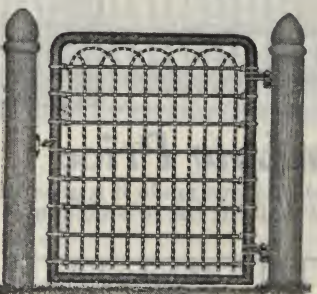
Fabric: Universal Poultry

Width	Height	Price
3½ ft.	x 36 inches...	\$2.10
3½ ft.	x 48 inches...	2.45
3½ ft.	x 58 inches...	2.65



Style "C" Walk Gate

Fabric: Farm Fence, 6-inch mesh, made of No. 10 and No. 11 wire.



Style "G" Walk Gate

Fabric: Style "J" Ornamental (Poultry proof).

Kitselman Walk Gates are made of the same material and in the same way as Kitselman Farm Gates. The frames are built of new, extra heavy wrought iron pipe 1½ inches outside diameter, and are heavily coated with Metallic Sublimed Lead Paint. The fabric used throughout is made of Super Galvanized Basic Open Hearth Wire.

Top ornaments, like shown on Style "J" Gate, will be furnished for any of these Walk Gates at 20 cents extra.

The neat Kitselman Walk Gates add to the appearance of your property and, owing to their heavy construction, will last for years. Prices, you will note, are exceptionally low.

Price of Style "C" Walk Gate

Width	Height	Price
3½ ft.	x 36 inches.....	\$2.35
3½ ft.	x 48 inches.....	2.55
3½ ft.	x 58 inches.....	2.70

Price of Style "E" Walk Gate

Width	Height	Price
3½ ft.	x 36 inches.....	\$2.45
3½ ft.	x 48 inches.....	2.65
3½ ft.	x 58 inches.....	2.80

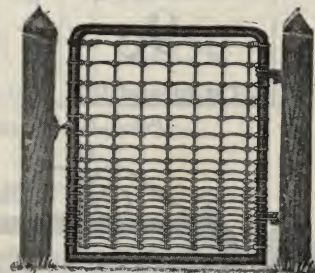
Price of Style "G" Walk Gate

Width	Height	Price
3½ ft.	x 39 in.....	\$2.70
3½ ft.	x 45 in.....	2.70
3½ ft.	x 52 in.....	2.70

Price of Style "J" Walk Gate

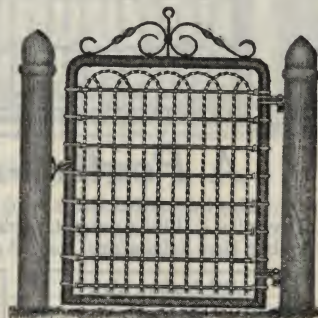
Width	Height	Price
3½ ft.	x 39 in.....	\$2.90
3½ ft.	x 45 in.....	2.90
3½ ft.	x 52 in.....	2.90

Free Hinges and Latch for wood posts, for tubular posts 1¼ inch or 2½ inch, or for Kitselman Steel Posts.



Style "E" Walk Gate

Fabric: Sandow Poultry Fence, made of No. 10 and No. 12 wire.



Style "J" Walk Gate

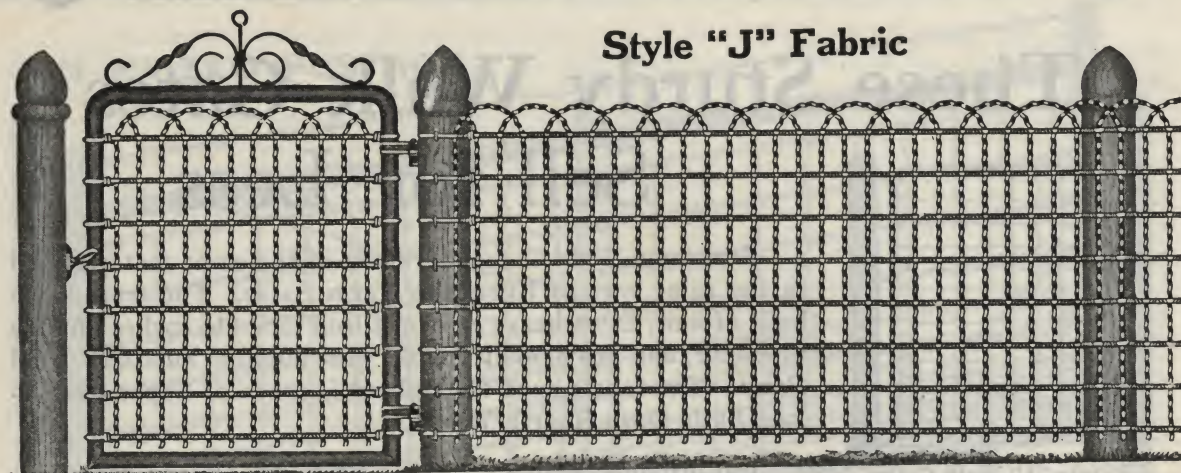
Fabric: Style "J" Ornamental (Poultry proof).

All gates are made full 3½ feet. In setting posts allow 2½ inches for hinges and latch.
Freight paid on 4 or more Gates or on less quantities if ordered with 30 rods or more of Farm or Poultry Fence.

WE PAY THE FREIGHT



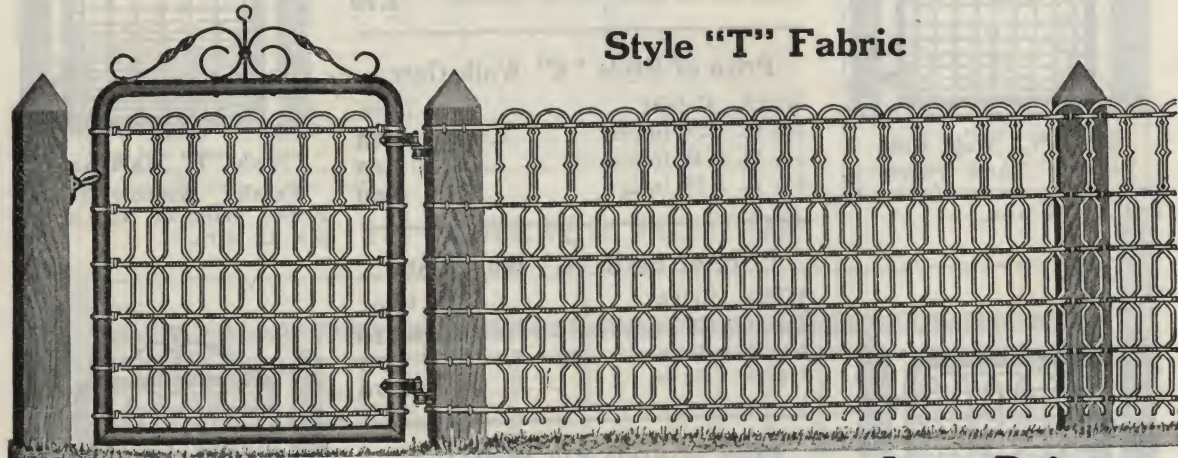
KITSELMAN FENCE

**BEST GALVANIZED FENCE MADE****Style "J" Fabric*****An Attractive Poultry-Proof Fence***

The upright pickets of this fabric are corrugated and are made from No. 9 Super Galvanized Basic Open Hearth wire. These pickets are then woven into a close, handsome and substantial fence by alternate right and left twists in the No. 12 galvanized cable line wires. Style "J" is made with pickets $2\frac{1}{4}$ inches apart and line wires 6 inches apart. Note these low prices.

30 inches high 9c Per running foot	36 inches high 11c Per running foot	42 inches high 12c Per running foot	48 inches high 14c Per running foot
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Prices do not include Posts or Gates. See page 60 for prices of Gates to match this Fabric.

**Style "T" Fabric*****A Poultry-Proof Lawn Fence at a Low Price***

The beautiful lines and substantial appearance of our Style "T" Fabric have made it a general favorite. The upright pickets are made of No. 9 smooth wire Super Galvanized; the twisted double cable line wires are No. 12 gauge. Prices are unusually low.

30 inches high 10c Per running foot	36 inches high 12c Per running foot	42 inches high 14c Per running foot	48 inches high 16c Per running foot
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Prices do not include Posts or Gates. See page 60 for prices of Gates to match this Fabric.

We pay the freight on 100 feet or more of Fabric, or we will pay the freight charges on any quantity of Fabric when ordered with 30 rods or more of Farm or Poultry Fence.

WE PAY THE FREIGHT

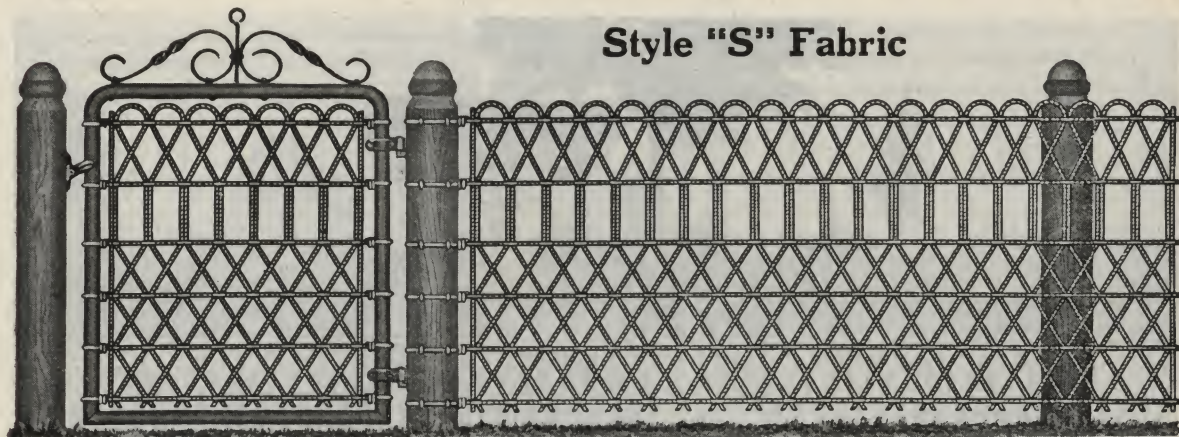


KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



Style "S" Fabric



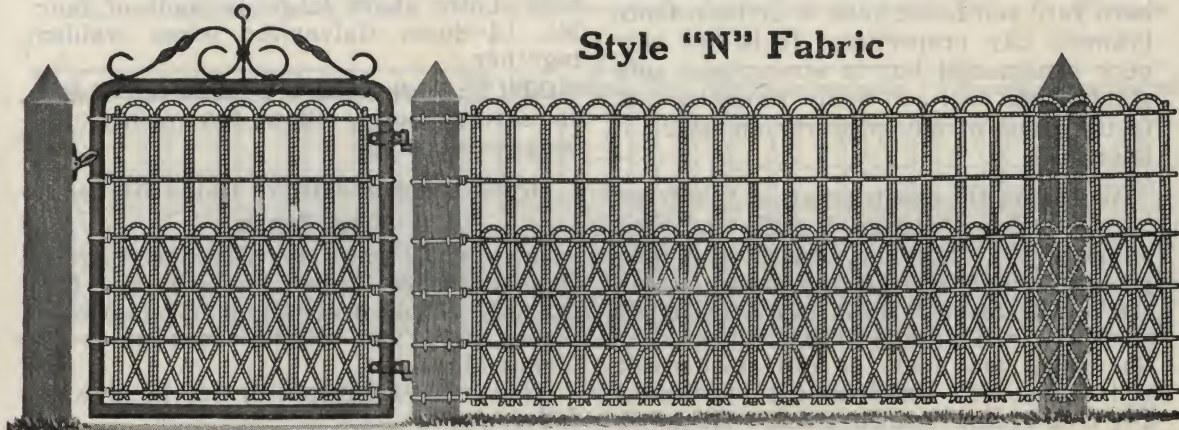
A Popular Fence at a Popular Price

The beauty, the strength and the low cost of Style "S" Fabric makes it the most popular of our several styles. The pickets of this fabric are made of two No. 11 wires twisted together. The line wires are No. 12 cables, all Super Galvanized. At the prices quoted below it is a rare bargain.

24 inches high 10c Per running foot	30 inches high 12c Per running foot	36 inches high 13c Per running foot	42 inches high 17c Per running foot	48 inches high 18c Per running foot
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Prices do not include posts or gates. See page 60 for prices of Gates to match this Fabric.

Style "N" Fabric



Artistic--Serviceable--Inexpensive

Style "N" Fabric is a pleasing style that gains instant favor. It is a good, heavy, strong fence that gives excellent service. It is close enough at bottom to turn poultry and all small animals. The upright pickets are made of two No. 11 wires twisted together and the cable line wires are No. 12, all Super Galvanized. Prices are low for this quality of fence.

24 inches high 14c Per running foot	30 inches high 17c Per running foot	36 inches high 19c Per running foot	42 inches high 23c Per running foot	48 inches high 25c Per running foot
--	--	--	--	--

Prices do not include posts or gates. See page 60 for prices of Gates to match this Fabric.

We pay the freight on 100 feet or more of Fabric, or we will pay all freight charges on any quantity of Fabric when ordered with 30 rods or more of Farm or Poultry Fence.

WE PAY THE FREIGHT



KITSELMAN FENCE



BEST GALVANIZED FENCE MADE



"Leader" Ornamental Fence

This fence fills a long-felt demand for an inexpensive fence for front of house along the public road, division fence between barn yard and house yard or division fence between city properties. It is not only very ornamental but is strong and substantial and will add many times its cost to the value of any property on which it is erected.

We use in the construction of this fence "Style S Fabric" which is fully described on page 57. The end, corner and gate posts are angle steel, 2-inch sides, 1/4-inch thick. Braces for these posts are angle steel, 1 1/2-inch sides, 3/16-inch thick. The line posts are made of rail steel stock, re-inforced "T" construction, 1 1/4-inch x 1 1/4-inch sides, 1/8-inch thick. All posts

are fitted with iron ornaments of a very pretty design, and with ratchets for tightening both the fabric and cable. The cable wire shown above fabric is made of four No. 14 Super Galvanized wires braided together.

NOTICE: All Gates are made full width. In setting posts, allow 2 1/2 inches for hinges and latch.

Order Lawn and Drive Gates Higher Than Fabric.

In ordering gates for this fence, order them 3 inches higher than fabric. For example, if you order Style "S" fabric 36 inches high you should order gates 39 inches high.

This fence furnished in five heights as follows:

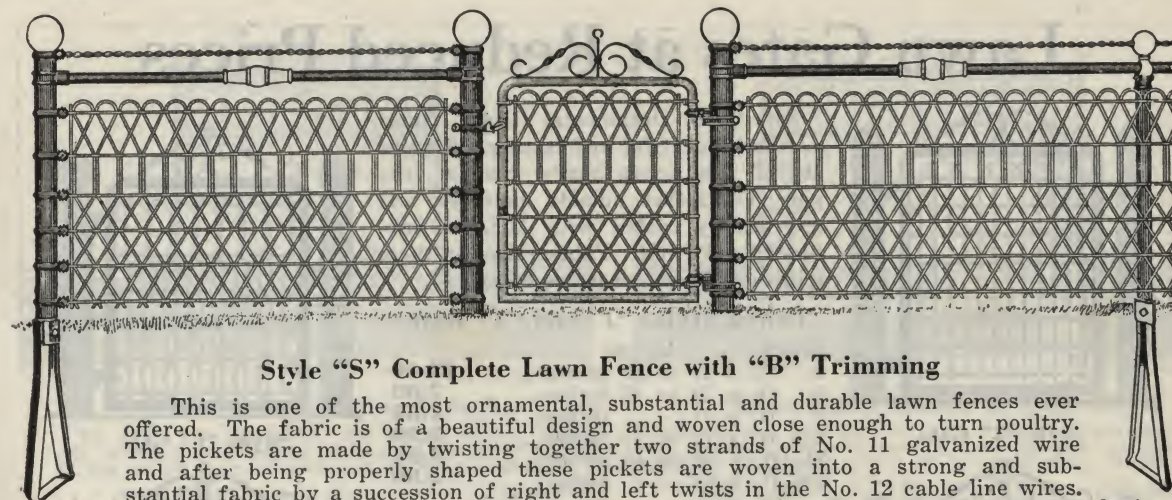
SEE THESE REMARKABLE PRICES

No. 300 Complete Fence 28 inches high, has 24-inch fabric—Price running foot.....	33 cents
No. 301 Complete Fence 34 inches high, has 30-inch fabric—Price running foot.....	36 cents
No. 302 Complete Fence 40 inches high, has 36-inch fabric—Price running foot.....	39 cents
No. 303 Complete Fence 46 inches high, has 42-inch fabric—Price running foot.....	42 cents
No. 304 Complete Fence 52 inches high, has 48-inch fabric—Price running foot.....	44 cents

Special Notice—Prices do not include gate. See page 60 for price of gate to match. All orders for this fence must be accompanied by a diagram showing the position and measurements of fence, as well as size and location of gates.

We pay the freight on 50 feet or more of Complete Lawn Fence, or we will pay all freight charges on any quantity when ordered with 30 rods or more of Farm or Poultry Fence.

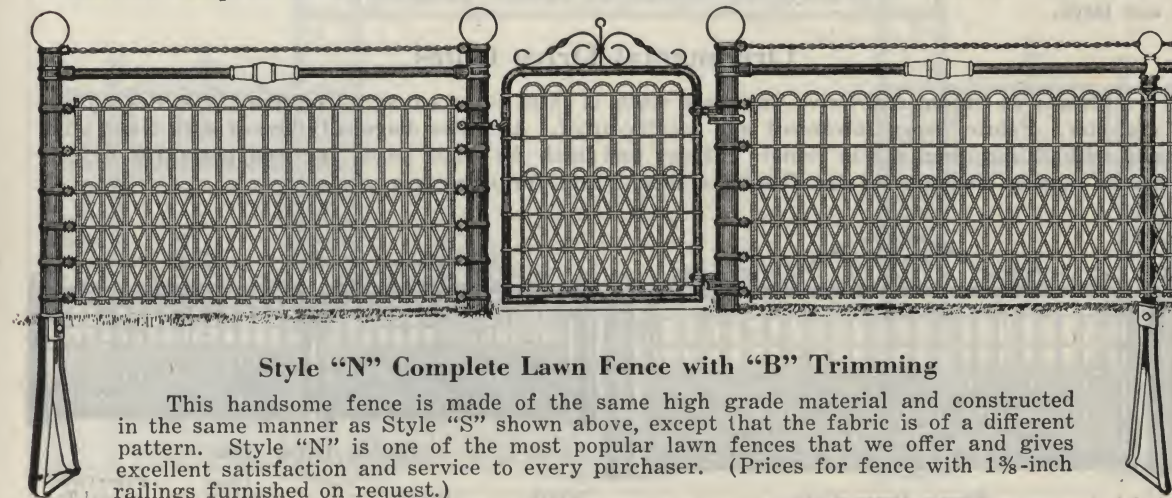
WE PAY THE FREIGHT

**Style "S" Complete Lawn Fence with "B" Trimming**

This is one of the most ornamental, substantial and durable lawn fences ever offered. The fabric is of a beautiful design and woven close enough to turn poultry. The pickets are made by twisting together two strands of No. 11 galvanized wire and after being properly shaped these pickets are woven into a strong and substantial fabric by a succession of right and left twists in the No. 12 cable line wires.

The cable wire above railing, shown as "B" Trimming, is made of four No. 14 heavily galvanized wires braided together. The end, corner and gate posts measure $1\frac{1}{4}$ inches outside diameter while line posts are $1\frac{1}{8}$ inches outside diameter and are set as nearly 7 feet apart as the spaces will divide. All posts are made of heavy weight pipe of the best quality and are fitted with large steel bases which hold them firmly and prevent freezing out of the ground. The railing is $1\frac{1}{8}$ inches outside diameter (Prices for fence with $1\frac{1}{8}$ -inch railing furnished on request) and is continuous, instead of being cut at each post, thus keeping all posts in line with one another and effectually bracing the whole structure. The heights of complete fence given below represent the distance between the bottom of fabric and braided cable wire above railing. Made in the following heights:

No. 350 Complete Lawn Fence, 30-in. high—has 24-in. fabric—price, running foot,	48 cents
No. 351 Complete Lawn Fence, 36 in. high—has 30-in. fabric—price, running foot,	51 cents
No. 352 Complete Lawn Fence, 42 in. high—has 36-in. fabric—price, running foot,	54 cents
No. 353 Complete Lawn Fence, 48 in. high—has 42-in. fabric—price, running foot,	59 cents
No. 354 Complete Lawn Fence, 54 in. high—has 48-in. fabric—price, running foot,	62 cents

**Style "N" Complete Lawn Fence with "B" Trimming**

This handsome fence is made of the same high grade material and constructed in the same manner as Style "S" shown above, except that the fabric is of a different pattern. Style "N" is one of the most popular lawn fences that we offer and gives excellent satisfaction and service to every purchaser. (Prices for fence with $1\frac{1}{8}$ -inch railings furnished on request.)

The heights of complete fence given below represent the distance between the bottom of fabric and braided cable wire above railing. Made in the following heights:

No. 355 Complete Lawn Fence, 30 in. high—has 24-in. fabric—price, running foot,	51 cents
No. 356 Complete Lawn Fence, 36 in. high—has 30-in. fabric—price, running foot,	56 cents
No. 357 Complete Lawn Fence, 42 in. high—has 36-in. fabric—price, running foot,	59 cents
No. 358 Complete Lawn Fence, 48 in. high—has 42-in. fabric—price, running foot,	64 cents
No. 359 Complete Lawn Fence, 54 in. high—has 48-in. fabric—price, running foot,	68 cents

SPECIAL NOTICE: See page 60 for prices of gates, as they cost extra. All orders for Complete Lawn Fence must be accompanied by a diagram showing the position and measurements of fence, as well as size and location of gates.

We pay the freight on 50 feet or more of Complete Lawn Fence, or we will pay all freight charges on any quantity when ordered with 30 rods or more of Farm or Poultry Fence.

WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



Lawn Gates at Reduced Prices

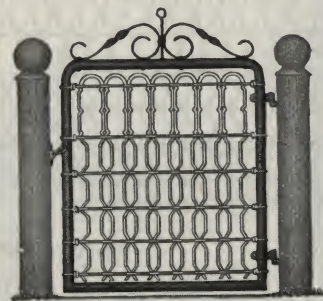


Style "J" Gate

Kitselman Ornamental Lawn Gates are both beautiful and lasting. Frames are of new, extra heavy wrought iron pipe, 1½ inches outside diameter, and are heavily coated with Metallic Sublimed Lead Paint. Fabrics used in these gates are shown on pages 56 and 57.

Prices Styles "J" and "T" Gates

Width	Height	
3 ft. x 27 or 33 inches.....		\$2.60
3 ft. x 39 or 45 inches.....		2.60
3 ft. x 51 inches.....		2.65
3½ ft. x 27 or 33 inches.....		2.90
3½ ft. x 39 or 45 inches.....		2.90
3½ ft. x 52 inches.....		2.90



Style "T" Gate

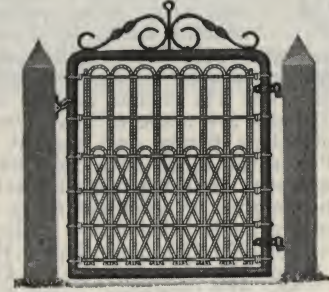


Style "S" Gate

Prices Styles "S" and "N" Gates

Width	Height	
3 ft. x 27 or 33 inches.....		\$2.65
3 ft. x 39 or 45 inches.....		2.70
3 ft. x 51 inches.....		2.85
3½ ft. x 27 or 33 inches.....		2.95
3½ ft. x 39 or 45 inches.....		3.05
3½ ft. x 52 inches.....		3.15

Free Hinges and Latch for Wood Posts, for tubular posts 1¾ in. or 2½ in. or for Kitselman Steel Posts.

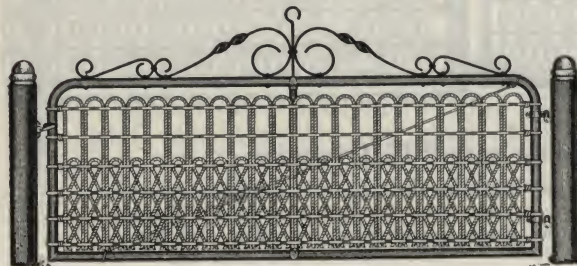


Style "N" Gate

NOTE: All Ornamental Gates are made full width. In setting posts, allow 2½ inches for hinges and latch.

Ornamental Drive Gates

Frames of Ornamental Drive Gates are made of extra heavy wrought iron pipe 1½ inches outside diameter. Fabric Super-Galvanized and poultry-proof. All gates diagonally braced with No. 9 wire and with ⅞-inch iron rod in center. Hinges and latch for wood posts, for iron posts 1¾ or 2½ inches outside diameter, or for Kitselman Steel Posts, furnished free.



Single Drive Gate

Width	Height	Price Plain Top	Price Ornamental Top
8 ft. x 27 or 33 inches		\$5.40	\$5.65
8 ft. x 39 or 45 inches		5.75	6.00
8 ft. x 52 inches		5.95	6.20
10 ft. x 27 or 33 inches		6.65	6.90
10 ft. x 39 or 45 inches		6.75	7.00
10 ft. x 52 inches		7.00	7.25

NOTE: All Gates made full width. In setting posts for Single Drive Gate allow 2½ inches for hinges and latch.



Double Drive Gate

Width	Height	Price Plain Top	Price Ornamental Top
8 ft. x 27 or 33 inches		\$6.90	\$7.30
8 ft. x 39 or 45 inches		7.30	7.70
8 ft. x 51 inches		7.65	8.05
10 ft. x 27 or 33 inches		7.45	7.85
10 ft. x 39 or 45 inches		7.95	8.35
10 ft. x 52 inches		8.45	8.85
12 ft. x 27 or 33 inches		8.50	8.90
12 ft. x 39 or 45 inches		9.10	9.50
12 ft. x 52 inches		9.70	10.10

NOTE: All Gates made full width. In setting posts for Double Drive Gate allow 4½ inches for hinges and latch.

We pay freight on 4 or more Gates, or on less quantities if ordered with 50 feet of Complete Lawn Fence, 100 feet of Lawn Fabric or 30 rods of Farm or Poultry Fence.

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

DIRECT FROM FACTORY TO FARM



Kitselman Number 1 Arch

No. 1 Arch is furnished with upright posts. Either 1½ or 2½ inches outside diameter. Height of arch is 12 feet in the clear. Driveway 8, 10 or 12 feet wide.

Price, with 1½-inch posts..... **\$34.80**
Price, with 2½-inch posts..... **43.30**

We use the best quality of wrought iron pipe in all arches; all thoroughly covered with a long lasting rust-resisting paint. The scroll work in all arches is wrought iron and all fittings are high grade malleable iron. Heavy steel bases that set in the ground 24 inches are attached to bottom of each post as an anchor.



Kitselman Number 2 Arch

Here is our most popular arch. Can be furnished with upright posts either 1½ or 2½-inch outside diameter. Height of arch is 12 ft. in the clear. Driveway, 8, 10 or 12 feet wide.

Price, with 1½-inch posts..... **\$65.30**
Price, with 2½-inch posts..... **79.25**



Kitselman Number 3 Arch

Our No. 3 Arch is an exceptionally beautiful design and is one of the most practical Cemetery Arches made. The ornamentation is elaborate and artistic. Its graceful designs and proportions, its faultless construction and its combination of strength and durability are features that should appeal to all prospective purchasers.

The arch can be furnished with upright posts either 1½ inches or 2½ inches, outside diameter. Silver-bronzed ornaments are attached to the top of each post, which gives the arch a neat and finished appearance.

Height of arch, 12 feet in the clear, measuring from ground to bottom of frame carrying inscription. The extensions at the sides are for 3½-foot walk gates. Driveway 8, 10 or 12 feet wide.

Price on all arches includes any inscription desired but does not include gates. They cost extra. In ordering arches always specify size of posts wanted.

Price, with 1½-inch posts..... **\$106.65**
Price, with 2½-inch posts..... **137.25**

We pay the freight on Kitselman Arches.

WE PAY THE FREIGHT



KITSELMAN FENCE

BEST GALVANIZED FENCE MADE



Tools and Supplies at a Saving

The accompanying illustration shows the Kitselman Wire Splicer, Staple Puller and Hammer combined. This is one of the handiest tools you can have about the farm. No other tool will equal this for making a

THE
KITSELMAN
WIRE SPLICER
STAPLE PULLER
AND HAMMER.



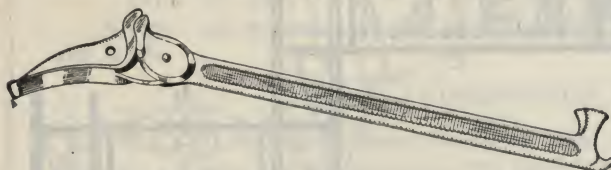
neat, strong splice. Made of high grade malleable iron, is nicely painted, and very strong and durable.

Price each, 60 cents

Parcel Post Prepaid

Eclipse Single Wire Stretcher

This excellent Stretcher is made of high grade malleable iron and we guarantee it fully. It has a grip that never slips and one person can operate it and drive



staples at the same time. For stretching single strands of plain or barbed wire or for taking up the slack between the regular fence stretcher and the last post no other tool on the market is equal to our Eclipse Single Wire Stretcher. The hook on the end makes a good staple puller and the hammer is often found useful

Price each, 78 cents

Freight paid when ordered with other goods.

"Sure Hold" Fence Anchors



Sure-Hold Fence Anchors will keep your fence right down to the ground, prevent hogs from raising the fence and reduce costs of fence building by enabling you to use fewer posts. They can be used to advantage in repairing old fences. They help to make old fences hog-tight.

These anchors are made of high grade steel with double prong grips at ground end and a "Jiffy Fastener" for attaching to the fence at the other. They are $\frac{3}{8}$ inches thick, $1\frac{1}{2}$ inches wide and 16 inches long. All are covered with a rust-resisting paint.

Sure-Hold Fence Anchors can be used in connection with any style of wire fence, and last for years.

Price each, 7 cents

We pay freight on Fence Anchors when ordered with 30 or more rods of Fence, or with other goods on which we agree to pay freight.

Cronk's Wire Cutter and Bender

This surpasses any plier made for cutting and bending wire, and can be used for ringing hogs. They are especially adapted to farmers' use in building wire



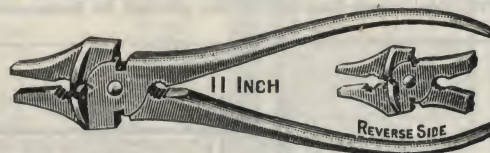
fence. They cut barbed wire, barbed belt, etc. By passing the wire through the pliers the wire is held after it is cut.

8-inch Wire Pliers, each..... \$1.15
10-inch Wire Pliers, each..... 1.45

Parcel Post Prepaid

Wire Plier and Staple Puller

This fence tool is needed by all who build or repair wire fencing. It is made with two hammers, two



staple pullers and two cutters. They weigh about $1\frac{1}{2}$ pounds, and are made from the best forged steel.

11-inch Pliers and Staple Pullers, each..... \$1.60

Parcel Post Prepaid

Favorite Post Hole Digger

This is one of the strongest and best split handle post hole diggers on the market. The blades of the Favorite Post Hole Digger are made from solid cast steel thoroughly tempered, and the shanks are of high quality malleable iron. The handles are longer and larger than generally used and they are made from selected and seasoned wood. The workmanship is of the very best and the digger is nicely finished. It has proven exceptionally popular and we guarantee it fully in every particular.



Price each, \$1.27

Freight paid when ordered with other goods.

The Kitselman Post Hole Auger

You can reduce your post hole labor one-half with the Kitselman Auger. Absolutely the most efficient and the easiest auger to operate. It has large capacity, taking only five half turns to fill it to the arch, and five fillings will complete a hole 2-12 feet deep. Easily emptied. Bores a hole 8 inches in diameter.

The blades are Crucible Steel and have two sharp cutting edges formed to such shape so as to both cut and hold the dirt. No other auger has as much cutting surface. Will work satisfactorily in wet or dry, hard or soft ground and in soil where there is more or less gravel.



Price each, \$1.72

Freight paid when ordered with other goods.

WE PAY THE FREIGHT



KITSELMAN BROTHERS, MUNCIE, INDIANA

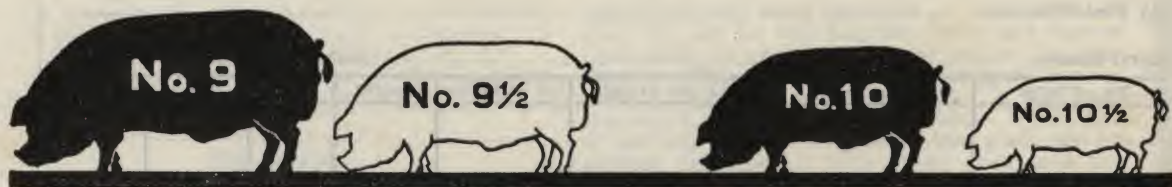
DIRECT FROM FACTORY TO FARM



Read These Facts About —

Sizes of Fence Wires

No. 9 Wire is larger than No. 9½ Wire



We find that a great many do not know just how the size of fence wire runs.

Every one knows that a No. 9½ shoe is larger than a No. 9 shoe. But, the sizes of fence wires run exactly opposite.

No. 9½ wire is ONE-HALF size SMALLER than No. 9 wire; likewise, No. 10½ wire is ONE-HALF size SMALLER than No. 10 wire, and so on.

A fence made of No. 9½ wire, therefore, is lighter in weight than a fence made of

No. 9 wires; a fence made of No. 10½ is lighter than one made of No. 10; a fence made of No. 11½ is lighter than one made of No. 11; and, so on through the list.

All fences made of half size wire should be bought for several cents a rod less than full size.

In buying be sure to note whether the wire is listed as full size or half size, and be governed accordingly.

We Pay the Freight to Save You Money

We Prepay the Freight on all orders of 30 rods or more of Kitzelman Fence.

Why?

—because we can protect our customers against freight overcharges;

—because we can save them all the annoyance and inconvenience of having to pay the freight before they can get the fence;

—because our customers know that when they see a price in our catalog, that price covers everything they are required to pay;

—because through this plan we have saved our customers thousands of dollars in the last few years;

—because our 40 years' of selling Direct-from-Factory-to-Farm has taught us that this is the only right and fair way to sell and ship fence.

The old way of selling fence direct from factory to user was at "F. O. B. Factory" prices, which

merely means that the buyer must pay his own freight.

While experience has proved that this plan does not make for the customer's best interests, and therefore really has no place in modern business, it is still followed by some manufacturers.

So far as we are able to determine, there is only one logical reason for following the old plan of not paying the freight and that is to make the price per rod seem low.

Freight rates are very high, as you no doubt know. When you add the cost of freight to the F. O. B. factory price, the cost per rod is almost sure to be greater than our prices for the same fence.

In comparing our prices with others, be sure to find out whether the prices quoted include freight prepaid or are merely F. O. B. If the catalog does not emphatically say that "We Pay the Freight" you can be sure that you will have to pay it.

WE PAY THE FREIGHT

KITSELMAN BROTHERS

ORDER BLANK

MUNCIE, INDIANA

Date.....19....

Ship the following to **Mr.**..... (Name party to whom goods are to be shipped.)

Shipping Point _____ On _____ R.R.
(Give Name of Freight Station.) (Name Railroad on which shipping point is located.)

County _____ State _____

My Name is.....

My Post Office is.....

Rural Route _____ County _____ State _____

[illegible]

TOTAL \$

Enclosed you will find \$..... If any part of bill is to be sent C. O. D.,

send Draft to _____
Above give name of Bank or Express Office we are to send Draft for balance due.

On above line give name of Town where Bank or Express Office is located.

Goods can't be shipped C. O. D. to a Boat Landing, or to a point where there is no Railroad Agent.

NOTICE—Check your order carefully to see that you have made no mistake

Cut or Tear Off Here.

Our Liberal Terms

Order By Number

For convenience in ordering we indicate every height and style of fence by number, as shown in lower left hand corner of each illustration. In ordering any style or height of fence, it is only necessary to give the number of rods wanted and the style number of the fence, as follows:

100 Rods of No. 83. 200 Rods of No. 11

The number not only indicates the style of fence, but also the height and size of mesh.

Our Terms

All prices given are Strictly Net. They are not subject to any discount for cash or otherwise.

Plan No. 1. Cash With Order

Very nearly all of our customers send the full amount of bill with order, and in so doing they complete their part of the transaction at one writing. You run absolutely no risk in sending full amount, for you are sure to get your money back if for any reason you are not satisfied with your purchase. Our \$25,000 Indemnifying Bond, as shown on second page, fully protects you. Receiving your money in advance does not change our Guarantee in any respect. In fact, buying goods of us, with a \$25,000 Indemnifying Bond as our Guarantee of good faith, is as safe, simple,

and easy as buying a pound of coffee from your grocer.

Plan No. 2. Collect on Delivery

If you should hesitate to remit in full with order, you may send one-third of the amount of your bill and we will ship the goods and draw a sight draft on you through your nearest Bank or Express Office for collection of balance due on arrival of goods. Shipments of this kind are commonly called C. O. D. shipments. Very few of our customers order under this plan, for by sending full amount with order, they save the annoyance of going to the Bank or Express Office to pay the balance due, and they also save the fee charged by Banks and Express Companies for handling collections. If you order goods shipped C. O. D. give name and address of Bank or Express Office to which you prefer us to send sight draft and bill of lading for collection of balance due.

Plan No. 3. Certificate of Deposit

Deposit full amount of bill with your banker and have him fill out and sign a Certificate of Deposit, showing that amount is to be remitted to us if the fence proves satisfactory after 30 days' trial. Send Certificate to us with your order. (Use blank Certificate of Deposit at bottom of this page.)

TEAR OFF AT DOTTED LINE

If you wish to deposit the purchase price in a local bank of your own choice, as per plan of purchase No. 3, have your banker fill out and sign this Certificate and you send it direct to us with your order.

CERTIFICATE OF DEPOSIT

Kitselman Brothers. Town..... State.....
Muncie, Indiana. Date.....
Mr..... has deposited \$.....
with us in payment of.....

Said amount is subject to the following conditions: It is understood and agreed that purchaser is to have free use of the fence for 30 days from the time of its receipt. If this 30 days' use and test is satisfactory, then the purchase money becomes the property of Kitseiman Brothers. If for any reason the fence is unsatisfactory, the same to be rolled up in good shape and delivered to railroad freight agent, taking therefor the usual freight receipt.

We agree to hold the money for 30 days, which dates from the time of the receipt of the fence. If at the end of that time the fence has not been returned, as agreed in the order, this money to become your (Kitseiman Bros.) property and we will remit same to you promptly by New York, Chicago or St. Louis Draft.

If the fence is returned to you we will refund the money to the depositor upon his delivering to us railroad shipping receipt showing that the same has been returned to Kitseiman Brothers, Muncie, Ind. In such case we will notify you at once and send the shipping bill.

This deposit is subject to draft at the end of the 30 days' trial. Signed..... Name of Bank
By..... Name of Bank Official

DIRECT FROM FACTORY TO FARM

KITSELMAN POSTS

No Stapling
No Wiring
No Post Holes to Dig

Drives like a stake. One man and a boy can drive from 350 to 500 Kitselman Posts a day. Think of the labor saved!



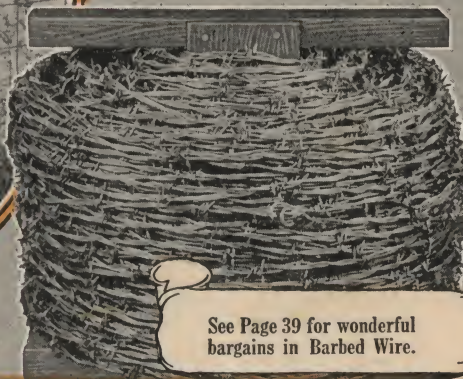
The "Jiffy Fastener" locks the fence securely to Kitselman Posts. Note how the Posts support the fence.



Replace your broken fence posts with Kitselman Posts. A quick, easy, satisfactory job and it's there to stay.



"Can't Bend" Line Posts---heaviest, strongest line posts made. Turn to Pages 40 to 43 for full description.



See Page 39 for wonderful bargains in Barbed Wire.

KITSELMAN BROTHERS
AMERICA'S OLDEST FENCE MANUFACTURERS
MUNCIE INDIANA U. S. A.

KITSELMAN POSTS

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Mike Jackson, FAIA

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